

A woman with dark hair styled up, wearing a long, flowing, vibrant green dress with a dark green belt and ruffled details. She is standing in a room with a large window and a doorway. The room has a classic, ornate interior with a wooden chair and a table visible through the doorway. The lighting is soft and natural, coming from the window.

AEFFE

**CONSOLIDATED AND STATUTORY FINANCIAL STATEMENTS
AT 31 DECEMBER 2013**

Disclaimer

The consolidated and statutory financial statements at 31 December 2013 have been translated into English solely for the convenience of the International reader. In the event of conflict or inconsistency between the terms used in the Italian Version of the report and the English version, the Italian version shall prevail, as the Italian version constitutes the official document.

CHAIRMAN'S LETTER

The European Commission's winter forecast foresees a continuation of the economic recovery in most Member States and in the EU as a whole. After exiting recession in spring 2013 and three consecutive quarters of subdued recovery, the outlook is for a moderate step-up in economic growth. Following real GDP growth of 1.5% in the EU and 1.2% in the euro area in 2014, activity is seen accelerating in 2015 to 2.0% in the EU and 1.8% in the euro area.

These figures each represent an upward revision of 0.1 percentage points compared with the autumn 2013 forecast. The forecast remains based on the assumption that the implementation of agreed policy measures at EU and Member State level sustains improvements in confidence as well as financial conditions and advances the necessary economic adjustment in Member States, by increasing their growth potential.

In such framework we are satisfied with the results of the Group, especially thinking about the future. Fiscal year 2013 was a transition year, in particular with regard to the reorganization of the brand portfolio: the consent gathered by the long-awaited debut of Jeremy Scott at the helm of the Maison Moschino was beyond our expectations and so was also for the development of other projects, such as the upgrade of the Alberta Ferretti collections as well as Cédric Charlier and Emanuel Ungaro by Fausto Puglisi collections.

With such renewed offering, the group will be able to put in place initiatives to support future growth, aimed at strengthening its presence across wholesale, retail and on-line channels, whose first positive results are showing in the ongoing sales campaign for the Autumn/Winter 2014/2015 collections.

The Chairman of the Board of Directors

Massimo Ferretti

A handwritten signature in black ink, appearing to read 'Massimo Ferretti', written in a cursive style.

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Corporate boards of the Parent Company

Board of Directors

Chairman

Massimo Ferretti

Deputy Chairman

Alberta Ferretti

Chief Executive Officer

Simone Badioli

Directors

Marcello Tassinari – Managing Director

Roberto Lugano

Pierfrancesco Giustiniani

Marco Salomoni

Board of Statutory

President

Pier Francesco Sportoletti

Statutory Auditors

Fernando Ciotti

Romano Del Bianco

Alternate Auditors

Angelo Rivolta

Luca Sapucci

Board of Compensation Committee

President

Marco Salomoni

Members

Roberto Lugano

Pierfrancesco Giustiniani

Board of Internal Control Committee

President

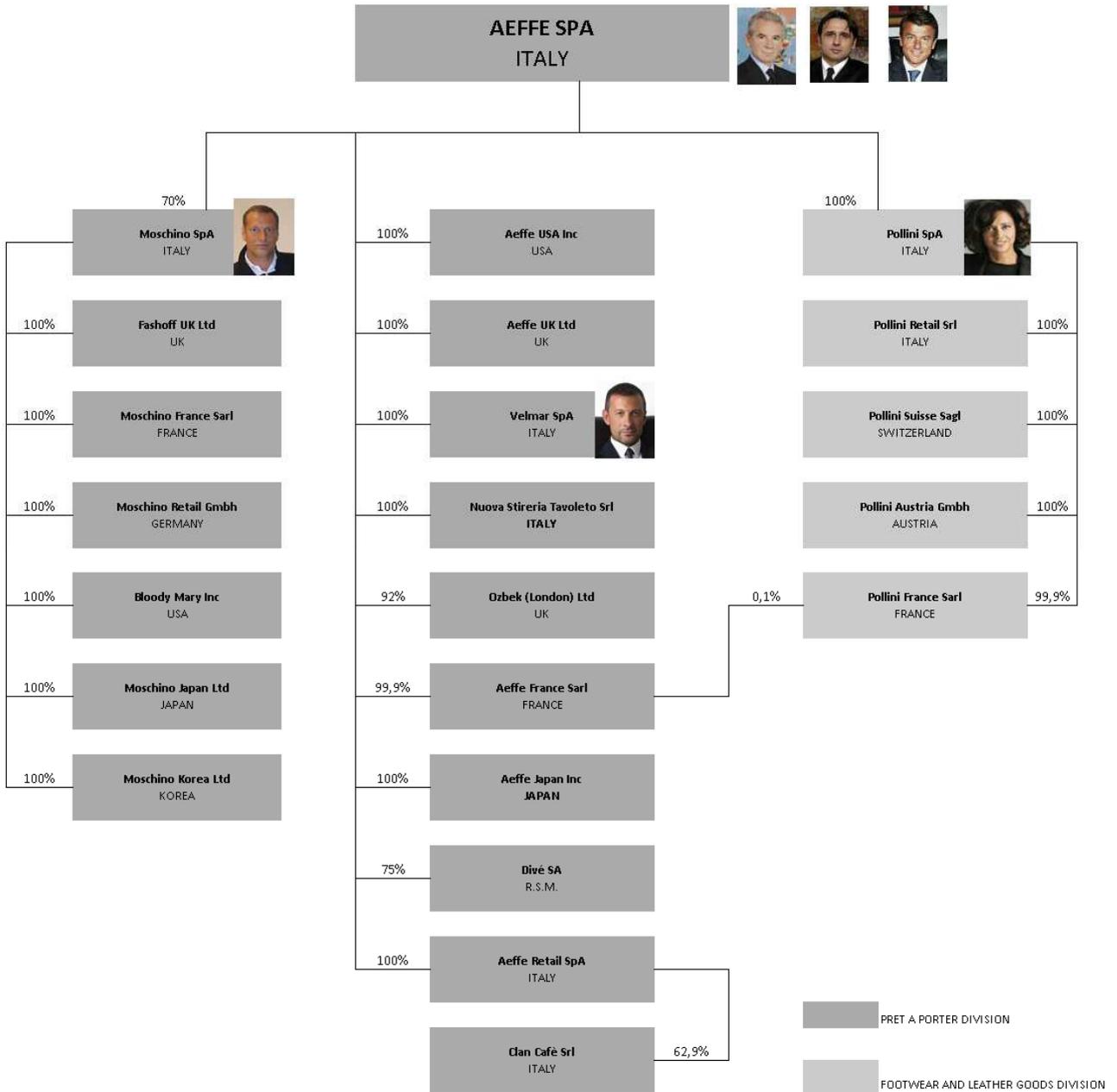
Roberto Lugano

Members

Marco Salomoni

Pierfrancesco Giustiniani

Organisation chart



Brands portfolio

AEFFE
Clothing - Accessories

ALBERTA FERRETTI

PHILOSOPHY

MOSCHINO®

MOSCHINO®
CHEAPANDCHIC

emanuel ungaro
PARIS

CEDRIC CHARLIER

POLLINI

Footwear - Leather goods

MOSCHINO

Licences - Design

VELMAR

Beachwear - Lingerie

POLLINI

STUDIO POLLINI

MOSCHINO®

MOSCHINO®
CHEAPANDCHIC

LOVE
MOSCHINO

MOSCHINO®

MOSCHINO®
CHEAPANDCHIC

LOVE
MOSCHINO

MOSCHINO®

blugirl blugirl
beachwear underwear

FOLIES
BLUGIRL

Headquarters

AEFFE

Via Delle Querce, 51
San Giovanni in Marignano (RN)
47842 - Italy

MOSCHINO

Via San Gregorio, 28
20124 - Milan
Italy

POLLINI

Via Erbosa I° tratto, 92
Gatteo (FC)
47030 - Italy

VELMAR

Via Delle Querce, 51
San Giovanni in Marignano (RN)
47842 - Italy



Showrooms

MILAN

(FERRETTI – POLLINI – CEDRIC CHARLIER – UNGARO)

Via Donizetti, 48
20122 - Milan
Italy

MILAN

(MOSCHINO)
Via San Gregorio, 28
20124 - Milan
Italy

LONDON

(FERRETTI – MOSCHINO)

28-29 Conduit Street
W1S 2YB - London
UK

MILAN

(LOVE MOSCHINO)

Via Settembrini, 1
20124 - Milan
Italy

PARIS

(FERRETTI – MOSCHINO – POLLINI – CEDRIC CHARLIER)

6, Rue Caffarelli
75003 - Paris
France

PARIS

(UNGARO)

2, Avenue Montaigne
75008 - Paris
France

TOKYO

(GRUPPO)

Lexington Bldg. 4F
5-11-9, Minami Aoyama Minato-ku
107-0062 - Tokyo
Japan

NEW YORK

(GRUPPO)

30 West 56th Street
10019 - New York
USA



Main flagshipstore locations under direct management

ALBERTA FERRETTI

Milan
Rome
Capri
Paris
London
New York
Los Angeles
Osaka
Tokyo
Nagoya
Shinsaibashi
Shinjuku
Ginza

POLLINI

Milan
Venice
Bolzano
Varese
Verona

SPAZIO A

Florence
Venice

MOSCHINO

Milan
Rome
Capri
Paris
London
Berlin
New York
Osaka
Tokyo
Nagoya
Shinsaibashi
Shinjuku
Ginza
Seoul
Pusan
Daegu



Main economic-financial data

		Full Year	Full Year
		2012	2013
Total revenues	(Values in millions of EUR)	261.1	258.6
Gross operating margin (EBITDA)	(Values in millions of EUR)	22.8	20.6
Net operating profit (EBIT)	(Values in millions of EUR)	8.8	6.0
Profit before taxes	(Values in millions of EUR)	1.4	-0.7
Net profit for the Group	(Values in millions of EUR)	-3.0	-3.2
Basic earnings per share	(Values in units of EUR)	-0.030	-0.032
Cash Flow (net profit + depreciation)	(Values in millions of EUR)	10.2	10.8
Cash Flow/Total revenues	(Values in percentage)	3.9	4.2

		31 December	31 December
		2012	2013
Net capital invested	(Values in millions of EUR)	234.9	232.0
Net financial indebtedness	(Values in millions of EUR)	87.9	88.6
Group net equity	(Values in millions of EUR)	131.4	126.8
Group net equity per share	(Values in units of EUR)	1.2	1.2
Current assets/ current liabilities	(Ratio)	2.2	2.2
Current assets less invent./ current liabilities (ACID test)	(Ratio)	1.0	1.0
Net financial indebtedness/ Net equity	(Ratio)	0.6	0.6
ROI: Net operating profit/ Net capital invested	(Values in percentage)	3.8	2.6

CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2013

AEEFE

Report on operations

1. ECONOMIC BACKGROUND

Shareholders,

We find it necessary to focus on the main macroeconomic variables in the sphere of which our Group has found itself operating.

INTERNATIONAL MACROECONOMIC SITUATION

The expansion of global economic activity and world trade is proceeding at a moderate pace. There are signs of economic strengthening in the United States, assisted by the decreased uncertainty over budget policy. The tapering of the Federal Reserve's purchases of securities has not heightened volatility on the financial or foreign exchange markets. The emerging economies continue to grow, although with some downside risks owing to less expansive global financial conditions. A modest expansion has begun in the euro area, but it remains fragile.

According to the latest OECD estimates, after falling to 2.7 per cent in 2013, world GDP growth will rebound to 3.6 per cent this year. The pace of growth will accelerate to 2.9 per cent in the United States and to 2.4 per cent in the United Kingdom, and slow to 1.5 per cent in Japan. In the emerging economies too, with the exception of Brazil, activity is expected to strengthen with respect to 2013.

Italy's GDP stopped falling in the third quarter of 2013, sustained by exports and stock-building, and business surveys and the performance of industrial production suggest barely positive growth in the fourth. The indicators of business confidence rose further in December, regaining the levels recorded at the start of 2011.

However, cyclical conditions vary substantially according to the type and the geographical location of firms. The improved prospects for large industrial firms and exporters contrast with the still unfavorable situation of smaller businesses, service firms.

The projections for the Italian economy for the next two years published in the Bulletin of Banca d'Italia confirm the indications that we published a year ago and reiterated last July, which foresaw a cyclical turning point at the end of 2013. This year we expect there to be a moderate economic recovery, which should accelerate next year, albeit slightly. After falling by 1.8 per cent in 2013, GDP is projected to grow by 0.7 per cent this year and by 1 per cent in 2015.

The recovery is expected to be led by exports and by the gradual expansion of productive investment, favoured by the improved outlook for demand and increased corporate liquidity, thanks in part to the payment of overdue general government commercial debts.

Credit conditions look set to remain tight, however. The ratio of investment to GDP is expected to remain below its historical average. Consumption is expected to stay weak. The improvement in the economy is likely to affect conditions in the labour market with the usual lag: employment is not projected to begin growing again before 2015.

In this forecasting scenario, the risks for growth are again mostly on the downside. If the conditions of access to credit were to remain restrictive for longer than posited and the payment of general government debt arrears were to be deferred, the recovery in investment would be delayed. The resurgence of fears about the determination of the national authorities to continue with fiscal consolidation and structural reform, or of the European authorities to move ahead with the reform of the Union's governance, could impact unfavourably on long-term interest rates. The risk of generalized deflation remains modest overall, but the fall in inflation could be larger and more persistent than forecast, especially if weak demand were to weigh on expectations.

MACROECONOMIC BACKGROUND TO THE CLOTHING SECTOR

The fashion and luxury goods sector is therefore, of necessity, faced with the extremely unfavorable situation pervading the world economy, despite a moderate recovery. Based on an analysis carried out by Bain & Co., the priority for several luxury goods manufacturers starting from 2014 will be the expansion toward countries as Middle East and Africa. In 2013 the markets with the more positive growth rates have been Southeast Asia (+11%), Middle East (+5%) and Africa (+11%), which joins expansion into new markets beyond traditional strongholds of Morocco and South Africa.

Overall worldwide, however, for the year 2014, it forecasts positive growth trends in two ways: regarding the product category, all products will record a good performance, firstly shoes/ accessories/ leather goods (+7%) and jewelry/ watches (+6%); regarding the geographic location, secondly, all regions will have growth signals and in particular as pointed out above Asia and Middle East (+10%).

It is also interesting a study carried out by the consulting firm Swiss & Global Asset Management, that identifies in 2013 two major branches of investment by companies in the Italian fashion industry-luxury, the more continuous and rapid growth in online sales channel, which is increasingly becoming an integral part of the strategy of luxury companies and no more than one only occasional channel, and heavy investments in physical stores.

All in all, therefore, in the latest year than ever, it comes out the trend from the luxury goods manufacturers to search more profitable and innovative strategies, trend that is estimated to continue also in the next year.

2. SUMMARY OF THE GROUP'S KEY ACTIVITIES

Aeffe Group operates worldwide in the fashion and luxury goods sector and is active in the design, production and distribution of a wide range of products that includes prêt-a-porter, footwear and leather goods. The Group develops, produces and distributes, with a constant focus on the qualities of uniqueness and exclusivity, its own collections both under its own-label brands, including "Alberta Ferretti", "Moschino" and "Pollini", and under licensed brands, which include "Blugirl", "Cedric Charlier" and "Ungaro". The Group has also licensed to key partners the production and distribution of other accessories and products with which it supplements its product range (perfumes, junior and children's lines, watches, sunglasses and other).

The Group's business is divided, based on the various product lines and brands it sells, into two segments: (i) prêt-a-porter (which includes prêt-a-porter lines, lingerie and swimwear); and (ii) footwear and leather goods.

Prêt-a-porter Division

The Prêt-a-porter Division, which is composed of the companies Aeffe, Moschino and Velmar, is mainly involved in the design, production and distribution of luxury prêt-a-porter garments and lingerie, beachwear and loungewear.

In terms of the prêt-a-porter collections, the activity is carried out by Aeffe, both for the production of the Group's proprietary brands ("Alberta Ferretti", "Philosophy", "Moschino", "Moschino Cheap and Chic" and "Love Moschino") and brands licensed from other companies (such as "Blugirl", "Cedric Charlier" and "Ungaro"). Aeffe also handles the distribution of all Division products both through the retail channel (via subsidiaries) and through the wholesale channel.

Velmar manufactures and distributes lingerie and swimwear collections, and specifically men's/women's lingerie, underwear and beachwear, and loungewear. Collections are produced and distributed under the Group's proprietary brands, such as "Moschino", and under third-party licensed brands such as "Blugirl".

The Prêt-a-porter Division also manages licensing agreements granted to other companies to manufacture Aeffe and Moschino branded product lines such as the Moschino brand licensing agreement relating to the Love line, "Moschino" branded perfumes and "Moschino" branded sunglasses.

Aeffe

Aeffe is the brainchild of designer Alberta Ferretti, who set up her own business in 1972. The history of the parent company has developed in parallel with that of its founder, whose personal involvement in fashion has been a key factor in Aeffe's development.

The growth of the parent company as an industrial and creative entity has been distinguished from the start by a multi-brand approach, with Aeffe producing and distributing the prêt-a-porter collections of leading fashion houses utilising the know-how acquired in the production of luxury prêt-a-porter lines.

This provides the context for the partnership between Aeffe and designer Franco Moschino, whose brand "Moschino Couture!" it has produced and distributed under an exclusive licence since 1983.

Between 1995 and 2013, Aeffe worked with designer Jean Paul Gaultier producing and distributing the women prêt-à-porter collections branded "Jean Paul Gaultier".

In 2001, Aeffe gained control of Pollini, an established manufacturer of footwear and leather goods. This allowed Aeffe to supplement the collections produced in-house with an accessories line.

In 2002, Aeffe took over Velmar, a firm that had collaborated with Aeffe for some time on the production and distribution of lingerie, beachwear and loungewear lines.

In 2007, Aeffe, obtained the Consob Nulla Osta to public the offering memorandum relating to the Public Offering and the listing on the MTA – Star Segment – of Aeffe S.p.A. ordinary shares, closes successfully the Offer of shares and starts to be traded on the MTA – Star Segment – by Borsa Italiana.

Moschino

Moschino was founded in 1983 and grew during the 1990s to become an internationally renowned brand. Following the disappearance in 1994 of its founder, Franco Moschino, his family, staff and friends have kept the designer's legacy alive, respecting his creative identity and philosophy. Rossella Jardini, who has worked for Franco Moschino since 1981, succeeded him as artistic director and becoming in charge of brand image and styling.

The company provides design, marketing and agency services from the Milan showroom for Moschino collections in Italy and overseas.

The company also directly manages six single-brand Moschino stores, two in Milan, one in Rome, one in Capri, one in Turin and one on-line.

In 2007 Moschino signs a licence agreement with Binda Group for the production and distribution of watches and jewellery branded "Moschino Cheap and Chic". Always in 2007, Moschino signs a licence agreement with Newmax for the production of helmets branded "Moschino".

In 2008 Moschino signs a licence agreement with Altana Spa, for the creation, development and world distribution of the "Moschino" boys' and girls' collections.

In 2013 Jeremy Scott was appointed as creative director of the "Moschino" brand.

Velmar

Velmar was created in 1983 in San Giovanni in Marignano and is active in the production and distribution of lingerie, underwear, beachwear and loungewear.

In 1990, a partnership began between Velmar and designer Anna Molinari to manufacture lingerie and beachwear lines. That same year, talks began with Aeffe and Genny.

Between 1990 and 1995, Velmar worked with Genny and Fendi, producing all of the swimwear lines designed by the two fashion houses. Between 1990 and 2001, Velmar worked with Itierre and Prada on the design and production of the active and sportswear lines sold under the "Extée" and "Prada" menswear labels.

Between 1995 and 1998, Velmar produced and distributed under licence the beachwear line for Byblos menswear and womenswear.

In 1998, Velmar signed a licensing agreement with Blufin for the production and distribution of "Blugirl" lines.

In 2001, Aeffe acquired 75% of Velmar. Again, this represented a natural progression of the existing partnership between the two companies.

In 2006, Velmar obtained a licence for the production and distribution of the men's beachwear and underwear lines and women's lingerie lines under the "Moschino" brand.

In 2010, Aeffe acquires the remaining 25% of Velmar's share capital.

Aeffe USA

Aeffe USA is 100% owned by Aeffe S.p.A. and was incorporated in May 1987 under the laws of the State of New York.

The company operates in the wholesale segment of the North American market (United States and Canada) distributing items of clothing and accessories produced by the parent company, Pollini S.p.A. and Velmar S.p.A. and other third-party licensed manufacturers, with different collections, of the brands produced by the parent company. The company also acts as agent for some of these lines. The company operates out of its own showroom located in midtown Manhattan. Aeffe USA also manages two single-brand stores; one in Soho, New York and the other in West Hollywood Los Angeles.

Aeffe Retail

Aeffe Retail operates in the retail segment of the Italian market and directly manages 10 stores, both single-brand and multi-brand, located in major Italian cities such as Milan, Rome, Venice, Florence and Capri, manages also an on-line single-brand store.

Clan Cafè

Clan Cafè S.r.l., incorporated in 2007, is 62.9% owned by Aeffe Retail. Since 2011 it entered into a lease of a business with the company Jader S.r.l. for the management of a store located in Milan Via Pontaccio 19, which distributes clothing and accessories produced by Aeffe Group and by third parties.

Nuova Stireria Tavoletto

Nuova Stireria Tavoletto, based in Tavoletto (Pesaro-Urbino), is 100% owned by Aeffe S.p.A. and provides industrial pressing services for the majority of Aeffe and Velmar production and for other clients outside the Group.

Aeffe UK

Aeffe UK is 100% owned by Aeffe S.p.A. and manages the store in London's Sloane Street, which sells clothing and accessories under the Alberta Ferretti and Philosophy labels.

Aeffe France

Aeffe France is 99.9% owned by Aeffe S.p.A. and manages the store in Rue St. Honorè in Paris, selling apparel and accessories under the Alberta Ferretti and Philosophy brands. The company also acts as an agent for the French market.

Aeffe Japan

Aeffe Japan, company based in Tokyo, is, since 2009, 100% owned by Aeffe S.p.A. The company, operating both in the wholesale and in the retail segment distributing items of clothing and accessories of the collections branded "Alberta Ferretti" and "Philosophy", has sold, starting from the 1st of January 2014, the distributing and franchising activities to Woollen Co., Ltd..

Moschino Japan

Moschino Japan, company based in Tokyo, is, since 2010, 100% owned by Moschino S.p.A.. The company, operating both in the wholesale and in the retail segment distributing items of clothing and accessories of the Moschino-branded collections, has sold, starting from the 1st of January 2014, the distributing and franchising activities to Woollen Co., Ltd..

Moschino Korea

Moschino Korea is 100% owned by Moschino S.p.A. and is based in Seoul. The company exclusively operates in the retail segment through flagship stores under direct management which sell Moschino-branded collections.

Fashoff UK

Fashoff UK operates from the showroom in London, acting as agent for the Moschino-branded collections produced by Aeffe, Pollini, Forall (men) and Falc (men's/children's shoes), and importing the other collections (jeans, umbrellas, gloves, scarves and Velmar collections).

The company also directly manages a single-brand Moschino store in London.

Moschino France

Moschino France is based in the Paris showroom and acts as agent for all Moschino collections except childrenswear, eyewear, perfumes and watches.

The company also manages a single-brand Moschino store in Paris.

Moschino Gmbh

Moschino Gmbh directly manages a single-brand Moschino store in Berlin.

Bloody Mary

Bloody Mary directly manages a single-brand store Moschino store in New York.

Footwear and leather goods Division

The footwear and leather goods Division, which is composed of Pollini and its subsidiaries, mainly handles the design, production and distribution of footwear, small leather goods, bags and matching accessories made from exclusive materials.

The operating activity is mainly carried out by Pollini, which directly handles the design, production and distribution of own-label products, as well as the production and distribution of brands licensed by Group companies.

The footwear and leather goods division also manages licensing agreements granted to other companies to manufacture "Pollini" products such as umbrellas, scarves and ties.

Pollini

Pollini was established in 1953 in the shoemaking district of San Mauro Pascoli, following in the Italian tradition of handmade leather goods and shoes. Italy is a leading producer of footwear: due to expertise required to make these products, nearly all production sites are located in areas with a long-standing shoemaking tradition, such as San Mauro Pascoli, Vigevano and Strà (PD). The company's philosophy is focused on promoting Pollini in other countries as an amalgam of traditional quality and Italian style, offering a range of products that include shoes, bags and matching accessories.

Between 1957 and 1961, Pollini produced the footwear collections of the designer Bruno Magli.

In the 1960s and early 1970s, Pollini began making shoes under its own label, presenting "themed" collections (such as the "Daytona" sports footwear collection, inspired by the world of motorbike racing).

In the 1970s, Pollini rose to international fame: at that point, its collections were shown in Düsseldorf, Paris and New York, as well as in Milan and Bologna. Around the same time, the first stores opened in Milan, Verona, Varese and Venice.

In 1989, Pollini moved into its new office in Gatteo, in the Italian province of Forlì-Cesena. The new site measures 50,000 sq. m., just over a third of it indoor, with a production workshop and seven-storey building housing the showroom and offices. The new site brought the footwear and leather goods divisions and sales and administration offices under one roof.

In 2001, Aeffe and Pollini reached an agreement whereby Aeffe would acquire a controlling stake in Pollini. The acquisition was a natural progression of the increasingly concentrated partnership between the two companies, enabling the growth of the footwear and leather goods lines designed by Alberta Ferretti.

In 2008, the stylist Nicholas Kirkwood was appointed as design director of the Pollini accessory collections and bag collections.

Always in 2008, Pollini entered into new license agreements with Drops S.r.l., for the manufacturing of umbrellas, as well as Larioseta S.p.A., for the manufacturing and distribution of neckwear, including women's shawls, women's and men's scarves and ties.

In 2010, the stylist Nicholas Kirkwood was appointed as creative director of the "Pollini" brand.

In 2011 Aeffe S.p.A. has acquired the remaining 28% shareholding of Pollini S.p.A., becoming the sole shareholder.

Pollini Retail

Pollini Retail is active in the retail segment of the Italian market and directly manages 19 stores, between boutiques and outlets, in major Italian cities such as Milan and Rome.

Pollini Suisse

Pollini Suisse directly manages the single-brand Pollini store in Mendrisio, Switzerland.

Pollini Austria

Pollini Austria directly manages the single-brand Pollini store in Pandorf, Austria.

3. TREND OF THE GROUP MANAGEMENT

CONSOLIDATED INCOME STATEMENT

(Values in units of EUR)	Full Year		Full Year		Change	
	2013	% on revenues	2012	% on revenues		%
REVENUES FROM SALES AND SERVICES	251,071,029	100.0%	254,079,770	100.0%	-3,008,741	-1.2%
Other revenues and income	7,483,859	3.0%	7,033,323	2.8%	450,536	6.4%
TOTAL REVENUES	258,554,888	103.0%	261,113,093	102.8%	-2,558,205	-1.0%
Changes in inventory	-171,986	-0.1%	4,800,770	1.9%	-4,972,756	-103.6%
Costs of raw materials, cons. and goods for resale	-79,028,390	-31.5%	-80,171,004	-31.6%	1,142,614	-1.4%
Costs of services	-66,937,748	-26.7%	-71,187,232	-28.0%	4,249,484	-6.0%
Costs for use of third parties assets	-25,452,578	-10.1%	-24,818,175	-9.8%	-634,403	2.6%
Labour costs	-63,077,684	-25.1%	-62,327,873	-24.5%	-749,811	1.2%
Other operating expenses	-3,287,898	-1.3%	-4,621,846	-1.8%	1,333,948	-28.9%
Total Operating Costs	-237,956,284	-94.8%	-238,325,360	-93.8%	369,076	-0.2%
GROSS OPERATING MARGIN (EBITDA)	20,598,604	8.2%	22,787,733	9.0%	-2,189,129	-9.6%
Amortisation of intangible fixed assets	-7,216,319	-2.9%	-7,595,555	-3.0%	379,236	-5.0%
Depreciation of tangible fixed assets	-5,573,473	-2.2%	-5,783,781	-2.3%	210,308	-3.6%
Revaluations/(write-downs) and provisions	-1,781,095	-0.7%	-586,840	-0.2%	-1,194,255	203.5%
Total Amortisation, write-downs and provisions	-14,570,887	-5.8%	-13,966,176	-5.5%	-604,711	4.3%
NET OPERATING PROFIT / LOSS (EBIT)	6,027,717	2.4%	8,821,557	3.5%	-2,793,840	-31.7%
Financial income	240,655	0.1%	114,593	0.0%	126,062	110.0%
Financial expenses	-6,985,732	-2.8%	-7,578,857	-3.0%	593,125	-7.8%
Total Financial Income / (expenses)	-6,745,077	-2.7%	-7,464,264	-2.9%	719,187	-9.6%
PROFIT / LOSS BEFORE TAXES	-717,360	-0.3%	1,357,293	0.5%	-2,074,653	-152.9%
Taxes	-1,253,908	-0.5%	-4,579,666	-1.8%	3,325,758	-72.6%
NET PROFIT / LOSS	-1,971,268	-0.8%	-3,222,373	-1.3%	1,251,105	-38.8%
(Profit) / loss attributable to minority shareholders	-1,226,460	-0.5%	194,113	0.1%	-1,420,573	-731.8%
NET PROFIT / LOSS FOR THE GROUP	-3,197,728	-1.3%	-3,028,260	-1.2%	-169,468	5.6%

Sales

In 2013 consolidated revenues amount to EUR 251,071 thousand compared to EUR 254,080 thousand of the year 2012, showing a decrease of 1.2% (+1.2% at constant exchange rates). Net of the effects of already terminated licenses of Jean Paul Gaultier and Cacharel and excluding the new license with Ungaro, revenues would have increased by 3.9% at constant exchange rates.

Revenues of the prêt-à-porter division amount to EUR 196,926 thousand, -2.2% at current exchange rates and +0.8% at constant exchange rates compared to 2012, while revenues of the footwear and leather goods division grow by 3.5% compared to 2012 and amount to EUR 71,923 thousand.

Sales by brand

(Values in thousands of EUR)	Full Year		Full Year		Change	
	2013	%	2012	%	Δ	%
Alberta Ferretti	41,650	16.6%	49,713	19.6%	-8,063	-16.2%
Moschino	152,532	60.8%	151,842	59.8%	690	0.5%
Pollini	32,714	13.0%	31,340	12.3%	1,374	4.4%
J.P.Gaultier	4,243	1.7%	10,625	4.2%	-6,382	-60.1%
Other	19,932	7.9%	10,560	4.1%	9,372	88.8%
Total	251,071	100.0%	254,080	100.0%	-3,009	-1.2%

In 2013, the Alberta Ferretti brand decreases by 16.2% (-12.5% at constant exchange rates), contributing to 16.6% of consolidated sales.

In the same period Moschino brand increases by 0.5% (+2.9% at constant exchange rates), contributing to 60.8% of consolidated sales.

Pollini brand records a growth of 4.4% (+5.4% at constant exchange rates), generating 13.0% of consolidated sales, while the brand under license JP Gaultier decreases by 60.1% (-59.8% at constant exchange rates), equal to 1.7% of consolidated sales. Such decrease is tied up to the termination, with the 2013 spring-summer collection, of the license agreement for the women prêt-à-porter collections branded "Jean Paul Gaultier".

Sales from other minority brands show a progress of 88.8% (+89.8% at constant exchange rates), contributing to 7.9% of consolidated sales.

Sales by geographical area

(Values in thousands of EUR)	Full Year		Full Year		Change	
	2013	%	2012	%	Δ	%
Italy	104,504	41.6%	99,312	39.1%	5,192	5.2%
Europe (Italy and Russia excluded)	50,043	19.9%	53,834	21.2%	-3,791	-7.0%
Russia	19,351	7.7%	21,121	8.3%	-1,770	-8.4%
United States	17,072	6.8%	19,167	7.5%	-2,095	-10.9%
Japan	21,926	8.7%	24,207	9.5%	-2,281	-9.4%
Rest of the World	38,175	15.3%	36,439	14.4%	1,736	4.8%
Total	251,071	100.0%	254,080	100.0%	-3,009	-1.2%

In 2013, sales in Italy increase by 5.2% to EUR 104,504 thousand, contributing to 41.6% of consolidated sales. Beyond the contribution of the tourism flows, the positive trend of the domestic market is attributable to both an increase in sales registered by the Moschino brand, mostly thanks to the positive results of the new boutique in Rome, and to the growth of licensed brands.

Sales in Europe decrease by 7.0% (-6.6% at constant exchange rates), contributing to 19.9% of consolidated sales. This change is mainly attributable to the decrease in revenues from licensed brands whose license agreement have already been completed as well as to the macro-economic uncertainty. The Russian market decreases by 8.4% (-8.4% at constant exchange rates), contributing to 7.7% of consolidated sales, due to the decrease in revenues related to brands whose license agreements ended. Sales in the United States decrease by 10.9% (-8.4% at constant exchange rates), especially explained by the termination of the license agreement with Jean Paul Gaultier, contributing to 6.8% of consolidated sales, while Japan sales record a 9.4% decrease (+12.1% at constant exchange rates), contributing to 8.7% of consolidated sales. In the Rest of the World, sales increase by 4.8% (+4.8% at constant exchange rates) to EUR 38,175 thousand, contributing to 15.3% of consolidated sales, thanks to the positive trends in Greater China (+20%) and in Middle East (+7%).

Sales by distribution channel

(Values in thousands of EUR)	Full Year		Full Year		Change	
	2013	%	2012	%	Δ	%
Wholesale	159,544	63.6%	159,164	62.6%	380	0.2%
Retail	79,667	31.7%	81,731	32.2%	-2,064	-2.5%
Royalties	11,860	4.7%	13,185	5.2%	-1,325	-10.0%
Total	251,071	100.0%	254,080	100.0%	-3,009	-1.2%

The revenues generated by the Group during 2013 are analysed below:

- 63.6% from the Group's sales organisation, showrooms, agents and importers, franchise outlets, corners and shop-in-shops (wholesale channel), which contributes EUR 159,164 thousand in 2012 and EUR 159,544 thousand in 2013, up 0.2% (+1.5% at constant exchange rates).
- 31.7% from sales outlets managed directly by the Group (retail channel), which contributes EUR 81,731 thousand in 2012 and EUR 79,667 thousand in 2013, -2.5% (+2.3% at constant exchange rates).
- 4.7% from royalties deriving from licenses granted to third parties for the production and distribution of product lines sold under the Group's brand names. Royalties decrease from EUR 13,185 thousand in 2012 to EUR 11,860 thousand in 2013, by 10.0%.

Sales by own brands and under licensed brands

(Values in thousands of EUR)	Full Year		Full Year		Change	
	2013	%	2012	%	Δ	%
Own brands	226,896	90.4%	232,896	91.7%	-6,000	-2.6%
Brands under license	24,175	9.6%	21,184	8.3%	2,991	14.1%
Total	251,071	100.0%	254,080	100.0%	-3,009	-1.2%

Revenues generated by own brands decrease in absolute value of EUR 6,000 thousand (-2.6% compared with the previous year), with an incidence on total revenues which decreases from 91.7% in 2012 to 90.4% in 2013. Revenues generated by brands under license increase by 14.1%.

Labour costs

Labour costs increase from EUR 62,328 thousand in 2012 to EUR 63,078 thousand in 2013 with an incidence on revenues which changes from 24.5% in 2012 to 25.1% in 2013.

The workforce decreases from an average of 1,451 units in 2012 to 1,393 units in 2013.

Average number of employees by category	Full Year		Change	
	2013	2012	Δ	%
Workers	335	382	-47	-12%
Office staff-supervisors	1,032	1,042	-10	-1%
Executive and senior managers	26	27	-1	-4%
Total	1,393	1,451	-58	-4%

Gross Operating Margin (EBITDA)

In 2013 consolidated EBITDA is positive for EUR 20,599 thousand (with an incidence of 8.2% of consolidated sales), showing a decline of 9.6% compared to an EBITDA of EUR 22,788 thousand in 2012 (with an incidence of 9.0% of consolidated sales).

The decrease in EBITDA is mainly attributable to costs incurred for promotional activities and human resources primarily related to brand Philosophy, Ungaro and Cédric Charlier, and partially related to the sale reduction due to the choice of not renewing the licenses no more strategic for the Group. These actions will produce their benefits starting from 2014.

EBITDA of the *prêt-à-porter* division amounts to EUR 18,396 thousand (representing 9.3% of sales), compared to an EBITDA of EUR 20,663 thousand in 2012 (representing 10.3% of sales).

EBITDA of the footwear and leather goods division is equal to EUR 2,203 thousand (representing 3.1% of sales), compared to an EBITDA of EUR 2,125 thousand (representing 3.1% of sales) in 2012.

Net operating result (EBIT)

Consolidated EBIT is equal to EUR 6,027 thousand (representing 2.4% of sales), compared to EUR 8,822 thousand of 2012 (representing 3.5% of sales).

Result before taxes

Result before taxes posts a loss of EUR 717 thousand in 2013 compared to a profit of EUR 1,357 thousand in 2012.

Net result

Net result posts a loss of EUR 1,971 thousand in 2013 compared to a loss of EUR 3,222 thousand in 2012, with an improvement in absolute value of EUR 1,251 thousand mainly attributable to lower taxes of the year.

Net result for the Group

Consolidated net result for the Group decreases from EUR -3,028 thousand in 2012 to EUR -3,198 thousand in 2013.

CONSOLIDATED BALANCE SHEET

(Values in units of EUR)	31 December 2013	31 December (*) 2012
Trade receivables	35,796,691	32,355,321
Stock and inventories	74,085,293	77,121,718
Trade payables	-45,448,082	-48,147,543
Operating net working capital	64,433,902	61,329,496
Other short term receivables	23,311,361	24,412,210
Tax receivables	7,159,456	10,052,200
Other short term liabilities	-14,430,223	-14,354,556
Tax payables	-4,045,012	-3,940,805
Net working capital	76,429,484	77,498,545
Tangible fixed assets	64,554,791	65,391,289
Intangible fixed assets	132,788,262	138,073,473
Equity investments	30,252	30,252
Other fixed assets	4,793,840	2,621,329
Fixed assets	202,167,145	206,116,343
Post employment benefits	-7,535,522	-8,999,182
Provisions	-1,166,839	-1,098,481
Assets available for sale	516,885	436,885
Liabilities available for sale	-329,200	
Long term not financial liabilities	-14,045,132	-14,241,401
Deferred tax assets	13,156,227	11,521,932
Deferred tax liabilities	-37,173,257	-37,419,217
NET CAPITAL INVESTED	232,019,791	233,815,424
Share capital	25,371,407	25,371,407
Other reserves	118,800,400	118,026,961
Profits / (Losses) carried-forward	-14,199,499	-10,011,170
Profits / (Loss) for the period	-3,197,728	-3,028,260
Group interest in shareholders' equity	126,774,580	130,358,938
Minority interests in shareholders' equity	16,644,316	15,537,733
Total shareholders' equity	143,418,896	145,896,671
Short term financial receivables	-1,000,000	-3,500,000
Cash	-7,524,153	-5,362,315
Long term financial liabilities	15,559,284	4,006,802
Long term financial receivables	-1,574,143	-1,690,617
Short term financial liabilities	83,139,907	94,464,883
NET FINANCIAL POSITION	88,600,895	87,918,753
SHAREHOLDERS' EQUITY AND NET FINANCIAL INDEBTEDNESS	232,019,791	233,815,424

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Consolidated Financial Statements at 31 December 2012 has decreased by EUR 1,050 thousand, of which EUR 1,039 thousand relates to Equity attributable to owners of the parent and EUR 11 thousand relates to Non-controlling interest. Reference should be made to the section "Accounting policies" for further details.

NET INVESTED CAPITAL

Net invested capital decreases by 0.8% compared with 31 December 2012.

Net working capital

Net working capital amounts to EUR 76,429 thousand (30.4% on sales) compared with EUR 77,499 thousand at 31 December 2012 (30.5% on sales).

Changes in the main items included in the net working capital are described below:

- the sum of trade receivables, inventories and trade payables increases in all by 5.1% (EUR +3,104 thousand). This increase is mainly related to lower trade payables for lower goods acquired;
- the sum of other short term receivables and payables decreases compared with the previous year for lower credits for prepaid costs;
- the sum of tax receivables and tax payables decrease of EUR 2,997 thousand. Such decrease is mainly due to the decrease of VAT receivables.

Fixed assets

At 31 December 2013, fixed assets decrease by EUR 3,949 thousand compared to 31 December 2012.

Changes in the main items are described below:

- the decrease in Tangible fixed assets of EUR 836 thousand is mainly due to the following affects:
 - increase related to investments for maintenance and stores' refurbishment, purchase of plant and specific equipment and purchase of electronic machines for EUR 6,375 thousand;
 - decrease for the depreciation of the year equal to EUR 5,573 thousand.
- the decrease in Intangible fixed assets of EUR 5,285 thousand is mainly due to the following effects:
 - increase for EUR 2,436 thousand, related to key money and software;
 - decrease related to differences arising on translation and other variation of EUR 505 thousand;
 - decrease for the amortisation of the year equal to EUR 7,216 thousand.
- the increase in Other fixed assets of EUR 2,173 thousand is mainly due to the receivable related to the income recognized by Woollen Co., Ltd. to Aeffe Group as a result of the reorganization of the Japanese Distribution Network. Specifically Aeffe S.p.A. and Moschino S.p.A. have signed with Woollen Co., Ltd. and Mitsubishi Corporation Fashion Co., Ltd. a distribution and franchise agreement for which Woollen Co., Ltd. has become the exclusive distributor of the brands Alberta Ferretti, Philosophy, Moschino, Moschino C&C and Love Moschino for the whole territory of Japan. At the same time of the conclusion of the mentioned agreement, Aeffe Japan Co., Ltd. and Moschino Japan Co., Ltd., controlled companies, respectively, by Aeffe S.p.A. and Moschino S.p.A., have transferred to Woollen Co., Ltd., accounts receivables, stock along with furniture and accessories in the stores and the major part of the employees in the workforce.

For further details see Note 42.

NET FINANCIAL POSITION

The net financial position of the Group amounts to EUR 88,601 thousand as of 31 December 2013 compared with EUR 87,919 thousand as of 31 December 2012. The increase is mainly due to the increase of the operating net working capital.

SHAREHOLDERS' EQUITY

The shareholders' equity decreases by EUR 2,478 thousand from EUR 145,897 thousand as of 31 December 2012 to EUR 143,419 thousand as of 31 December 2013. The reasons of such decrease are illustrated in the explanatory notes. The number of shares is 107,362,504.

The following institutions hold more than 2% of the Aeffe's shares as of 31 December 2013:

Main shareholders	%
Fratelli Ferretti Holding S.r.l.	37.387%
I.M. Fashion S.r.l.	24.410%
Mediobanca S.p.A.	2.060%
Tullio Badioli	5.000%
Other shareholders(*)	31.143%

(*) 5,5% of own shares held by Aeffe S.p.A.

RECONCILIATION BETWEEN SHAREHOLDERS' EQUITY AND NET PROFIT FOR THE PERIOD OF THE PARENT COMPANY AND THE CORRESPONDING CONSOLIDATED AMOUNTS

Pursuant to the Consob Communication of 28 July 2006, the following table provides reconciliation between the net result and equity of Aeffe S.p.A. for the year ended 31 December 2013 and the comparable items on a consolidated basis (portion attributable to owners of Aeffe S.p.A.):

(Values in thousand of EUR)	Shareholders' equity at 31 December 2013	Net profit /loss for the full year 2013
Taken from the corporate financial statements of the parent company	133,675	-5,284
Share of the consolidated subsidiaries's equity and profit /loss attributable to the Group, net of the carrying amount of equity interests	-28,524	-452
Effect of business combination reopening	35,949	-1,345
Reversal of the intercompany inventory margin	-916	1,461
Transition to parent company accounting policies	868	-85
Other adjustments	2,367	3,734
Total consolidation adjustments	9,744	3,313
Group interest in shareholders' equity	126,775	-3,198
Minority interest	16,644	1,227
Total shareholders' equity	143,419	-1,971

4. RESEARCH & DEVELOPMENT ACTIVITIES

Considering the particular nature of the Group's products, research & development activities consist in the continual technical/stylistic renewal of models and the constant improvement of the materials employed in production. These costs were charged in full to the Income Statement.

5. GROUP'S OBJECTIVES AND POLICIES ON FINANCIAL RISKS

Regarding the Group's objectives and policies on financial risks refer to the information reported in the Notes.

6. CORPORATE GOVERNANCE

Aeffe S.p.A. has aligned its system of corporate governance with the recommendations of the Code of Self-Regulation for stock-market listed companies approved in March 2006 (and amended in March 2010) by the Committee for Corporate Governance and promoted by Borsa Italiana S.p.A.. It has also taken account of the recommendations of the Code of Self-Regulation for stock-market listed companies approved in December 2011 by the Committee for Corporate Governance and promoted by Borsa Italiana S.p.A., ABI, Assogestioni, Assonime and Confindustria. Unless specified otherwise, the references in this paragraph relate to the 2006 Code.

The Code of Self-Regulation provides an organisational and functional reference model for the companies listed on the markets organised and managed by Borsa Italiana; it is non-binding and offers the flexibility necessary for its adoption by listed companies.

Alignment of the system of governance adopted by listed companies with the recommendations contained in the Code of Self-Regulation is, in fact, not currently a legal requirement: adoption of the standards and organisational models proposed therein is therefore voluntary, and left to the discretion of the listed companies for which it is intended. Nevertheless, certain recommendations contained in the Code of Self-Regulation are reflected in current legislation and/or regulations including, more precisely, the Italian Civil Code, Decree 58 dated 24 February 1998 as subsequently amended (the "**Consolidated Finance Law**"), Consob Regulation 11971 dated 14 May 1999, as amended (the "**Issuers' Regulations**"), the Regulations for Markets Organised and Managed by Borsa Italiana (the "**Market Regulations**") and the Market Instructions relating specifically to companies with shares admitted to trading in the STAR segment.

As required by the regulations, Aeffe prepares yearly the "Report on corporate governance and ownership structures", stating: (i) which recommendations contained in the Code of Self-Regulation have actually been adopted by the Issuer and how, and (ii) which recommendations have not been adopted, in whole or in part, together with adequate information on the reasons for such partial or non-application of them. This report, which also provides information on the ownership structure, is available from the governance section of the following [website](http://www.aeffe.com): www.aeffe.com.

7. TREASURY SHARES

As of 31 December 2013, the Parent Company holds 5,876,878 treasury shares, par value EUR 0.25 each, totalling 5.5% of its share capital. During the year no transactions on treasury shares have been carried out by the Parent Company.

As of 31 December 2013 the Parent Company does not hold shares of any controlling company either directly or indirectly.

8. STOCK OPTION PLANS

Aeffe S.p.A. has adopted stock option plans (the "Plans") by resolution of the Board of Directors at the meeting held on 23 October 2007. At that time, the Board adopted the recommendations of the Compensation Committee in implementation - under the specific mandate granted - of the resolution adopted at the Extraordinary Shareholders' Meeting held on 26 March 2007.

The plans adopted are linked to achievement of the objectives set for 2008, 2009 and 2010.

The only difference between the Plans lies in the nature of the beneficiaries, being either the executive directors or the employees of the Company (together, the "**Beneficiaries**"): all other conditions are the same.

The Plans, deemed of "particular significance" pursuant to para. 3 of art. 114-bis of Decree 58/1998 and para. 2 of art. 84-bis of the Issuers' Regulations, are governed by two separate regulations (the "**Regulations**") that were approved in the manner described above by the Board of Directors.

The Beneficiaries were identified by the Board of Directors, acting on recommendations from the Compensation Committee, from among those persons within the company's organisational structure whose roles are deemed to be strategically significant to the achievement of its business objectives.

The Plans adopted by the company involved granting options to the Beneficiaries, without charge, which enable them to subscribe subsequently for new shares issued by the company at a predetermined price. Each option carries the right to subscribe for 1 share. The last date for the exercise of these options is 31 December 2015; subsequent to this date, it will be no longer possible to exercise any unexercised options.

Being the Plans granting options to the Beneficiaries expired at 31/12/10, no options have been vested during the 2013.

The effect of current tax regulations was considered when devising the Plans. In particular, the exercise price of the options was set at an amount not lower than the "fair value" of the shares, as determined in accordance with current interpretations of the applicable regulations.

The price for the shares was therefore fixed by the Board of Directors, acting on a recommendation from the Compensation Committee, at EUR 4.10, having regard for the above, the requirements of the Italian Civil Code regarding capital increases that exclude pre-emption rights and the need (evaluated and deemed appropriate at the Shareholders' Meeting held on 26 March 2007) to fix a price that is not lower than the company's IPO placement price of EUR 4.10.

Accordingly, each time the vested Options are exercised, the subscription price to be paid to the company by the Plan Beneficiaries will be EUR 4.10 per share. The options are personal and cannot be transferred by deed between living persons; furthermore, they cannot be pledged or the subject of other transactions of any kind.

Exercise of the options is dependent on the Beneficiaries remaining employees or directors of the company. In particular, without prejudice to the right of the Board of Directors to decide differently, as envisaged in the related Regulations, if the employee/director relationship terminates between the Option grant date and the related exercise date:

- due to termination by the Beneficiary without just cause, the Beneficiary may exercise any Vested options that vested at least 24 months prior to termination, without prejudice to the start date referred to in the preceding paragraph;
- due to termination or non-renewal of the appointment by the company without just cause and subjectively justified reasons (and even with objectively justified reasons), or due to termination by the Beneficiary with just cause, the Beneficiary will retain the right to exercise the vested options outstanding on the date of receipt by the intended recipient of the communication of termination by the party concerned, as well as the right to exercise 50% (fifty percent) of any other granted options that may vest subsequently;
- due to termination or non-renewal of the appointment by the company for just cause and subjectively justified reasons, the Beneficiary will, on receipt of the communication of termination or non-renewal, immediately and definitively lose the right to exercise all granted options (without prejudice to the right to exercise the vested options outstanding at that date);
- due to retirement, subsequent permanent invalidity of the Beneficiary that prevents continuation of the employee/director relationship, or the death of the Beneficiary, the Beneficiary or his/her legitimate heirs and successors will retain the right to exercise the granted options.

For further information related to the Plans, please refer to the prospectus available on the website www.aeffe.com section investor relations/ company documents/ stock options.

9. INTEREST HELD BY MEMBERS OF THE BOARD OF DIRECTORS AND CONTROL BODIES, GENERAL MANAGERS AND EXECUTIVES WITH STRATEGIC RESPONSIBILITIES

(art. 79 of Consob Regulation n. 11971/99)

Surname and Name	Shares held	N. of shares held at 31/12/12	N. of shares bought in 2013	N. of shares sold in 2013	Change in n. of shares held by incoming/(outgoing) members	N. of shares held at 31/12/13
Ferretti Alberta	Aeffe S.p.A	40,000	-	-	-	40,000
Ferretti Massimo	Aeffe S.p.A	63,000	-	-	-	63,000
Badioli Simone	Aeffe S.p.A	26,565	-	-	-	26,565
Del Bianco Romano	Aeffe S.p.A	55,556	-	-	-	55,556

10. TRANSACTIONS BETWEEN GROUP COMPANIES AND WITH RELATED PARTIES

During the period, there were no transactions with related parties, including intragroup transactions, which qualified as unusual or atypical. Any related party transactions formed part of the normal business activities of companies in the Group. Such transactions are concluded at standard market terms for the nature of goods and/or services offered.

Information on transactions with related parties, including specific disclosures required by the Consob Communication of 28 July 2006, is provided in Note 40 of the Consolidated Financial Statements.

11. INFORMATION RELATIVE TO PERSONNEL AND THE ENVIRONMENT

With regard to the activities performed by our Group, that do not involve particular levels of risk for the employees, we have no serious accidents to report, or the emergence of any pathologies linked to professional diseases. Our Group has not been charged with any actions of mobbing.

As regards the environment, once again, the business of our Group does not have any particular impact on the environment, other than energy consumption, significantly reduced thanks to the installation of a renewable energy system (photovoltaic), and in opposition a further contraction in CO₂ emission. We can therefore report that, during the year, the Group was not declared guilty of causing any damage to the environment, and did not receive any sanctions or penalties for environmental crimes or damage.

12. SIGNIFICANT EVENTS OF THE PERIOD

It is noticed that Aeffe S.p.A. and Moschino S.p.A. have signed with Woollen Co., Ltd. and Mitsubishi Corporation Fashion Co., Ltd. a distribution and franchise agreement for which Woollen Co., Ltd. has become the exclusive distributor of the brands Alberta Ferretti, Philosophy, Moschino, Moschino C&C and Love Moschino for the whole territory of Japan.

The distribution and franchise agreement aims at strengthening the development of Aeffe Group's commercial network and overseeing its presence in the Japanese market in a more widespread and structured way.

At the same time of the conclusion of the mentioned distribution and franchise agreement, Aeffe Japan Co., Ltd. and Moschino Japan Co., Ltd., controlled companies, respectively, by Aeffe S.p.A. and Moschino S.p.A., have transferred to Woollen Co., Ltd., accounts receivables, stock along with furniture and accessories in the stores and the major part of the employees in the workforce.

The operation described above aims to achieve an increase in profitability in the related market starting from 2014.

13. SIGNIFICANT EVENTS SUBSEQUENT TO THE BALANCE SHEET DATE

Subsequent to the balance sheet date no significant events regarding the Group's activities have to be reported.

14. OUTLOOK

We are satisfied with the results of the Group, especially thinking about the future. Fiscal year 2013 was a transition year, in particular with regard to the reorganization of the brand portfolio: the consent gathered by the long-awaited debut of Jeremy Scott at the helm of the Maison Moschino was beyond our expectations and so was also for the development of other projects, such as the upgrade of the Alberta Ferretti collections as well as Cédric Charlier and Emanuel Ungaro by Fausto Puglisi collections.

With such renewed offering, the Group will be able to put in place initiatives to support future growth, aimed at strengthening its presence across wholesale, retail and on-line channels, whose first positive results are showing in the ongoing sales campaign for the Autumn/Winter 2014/2015 collections.

Financial statements

CONSOLIDATED BALANCE SHEET ASSETS (**)

(Values in units of EUR)	Notes	31 December 2013	31 December (*) 2012	Change
NON-CURRENT ASSETS				
Intangible fixed assets				
Key money		36,273,469	37,586,914	-1,313,445
Trademarks		95,949,341	99,442,455	-3,493,114
Other intangible fixed assets		565,452	1,044,104	-478,652
Total intangible fixed assets	(1)	132,788,262	138,073,473	-5,285,211
Tangible fixed assets				
Lands		16,176,219	16,176,219	0
Buildings		24,163,170	24,689,217	-526,047
Leasehold improvements		16,025,208	13,956,417	2,068,791
Plant and machinery		3,647,099	6,043,425	-2,396,326
Equipment		339,479	301,814	37,665
Other tangible fixed assets		4,203,616	4,224,197	-20,581
Total tangible fixed assets	(2)	64,554,791	65,391,289	-836,498
Other fixed assets				
Equity investments	(3)	30,252	30,252	0
Long term financial receivables	(4)	1,574,143	1,690,617	-116,474
Other fixed assets	(5)	4,793,840	2,621,329	2,172,511
Deferred tax assets	(6)	13,156,227	11,521,932	1,634,295
Total other fixed assets		19,554,462	15,864,130	3,690,332
TOTAL NON-CURRENT ASSETS		216,897,515	219,328,892	-2,431,377
CURRENT ASSETS				
Stocks and inventories	(7)	74,085,293	77,121,718	-3,036,425
Trade receivables	(8)	35,796,691	32,355,321	3,441,370
Tax receivables	(9)	7,159,456	10,052,200	-2,892,744
Cash	(10)	7,524,153	5,362,315	2,161,838
Short term financial receivables	(11)	1,000,000	3,500,000	-2,500,000
Other receivables	(12)	23,311,361	24,412,210	-1,100,849
TOTAL CURRENT ASSETS		148,876,954	152,803,764	-3,926,810
Assets available for sale	(13)	516,885	436,885	80,000
TOTAL ASSETS		366,291,354	372,569,541	-6,278,187

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Consolidated Financial Statements at 31 December 2012 has decreased by EUR 1,050 thousand, of which EUR 1,039 thousand relates to Equity attributable to owners of the parent and EUR 11 thousand relates to Non-controlling interest. Reference should be made to the section "Accounting policies" for further details.

(**) Pursuant to Consob Resolution N. 15519 of 27th July 2006, the effects of related party transactions on the Consolidated Balance Sheet are presented in the specific Balance Sheet schedule provided in the attachment I, and are further described in Note "Transactions with related parties".

CONSOLIDATED BALANCE SHEET LIABILITIES (**)

(Values in units of EUR)	Notes	31 December 2013	31 December (*) 2012	Change
SHAREHOLDERS' EQUITY (14)				
Group interest				
Share capital		25,371,407	25,371,407	0
Other reserves		118,800,400	118,026,961	773,439
Profits / (losses) carried-forward		-14,199,499	-10,011,170	-4,188,329
Net profit / (loss) for the Group		-3,197,728	-3,028,260	-169,468
Group interest in shareholders' equity		126,774,580	130,358,938	-2,810,919
Minority interest				
Minority interests in share capital and reserves		15,417,856	15,731,846	-313,990
Net profit / (loss) for the minority interests		1,226,460	-194,113	1,420,573
Minority interests in shareholders' equity		16,644,316	15,537,733	1,106,583
TOTAL SHAREHOLDERS' EQUITY		143,418,896	145,896,671	-1,704,336
NON-CURRENT LIABILITIES				
Provisions	(15)	1,166,839	1,098,481	68,358
Deferred tax liabilities	(6)	37,173,257	37,419,217	-245,960
Post employment benefits	(16)	7,535,522	8,999,182	-1,463,660
Long term financial liabilities	(17)	15,559,284	4,006,802	11,552,482
Long term not financial liabilities	(18)	14,045,132	14,241,401	-196,269
TOTAL NON-CURRENT LIABILITIES		75,480,034	65,765,083	9,714,951
CURRENT LIABILITIES				
Trade payables	(19)	45,448,082	48,147,543	-2,699,461
Tax payables	(20)	4,045,012	3,940,805	104,207
Short term financial liabilities	(21)	83,139,907	94,464,883	-11,324,976
Other liabilities	(22)	14,430,223	14,354,556	75,667
TOTAL CURRENT LIABILITIES		147,063,224	160,907,787	-13,844,563
Liabilities available for sale		329,200	0	329,200
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES		366,291,354	372,569,541	-5,504,748

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Consolidated Financial Statements at 31 December 2012 has decreased by EUR 1,050 thousand, of which EUR 1,039 thousand relates to Equity attributable to owners of the parent and EUR 11 thousand relates to Non-controlling interest. Reference should be made to the section "Accounting policies" for further details.

(**) Pursuant to Consob Resolution N. 15519 of 27th July 2006, the effects of related party transactions on the Consolidated Balance Sheet are presented in the specific Balance Sheet schedule provided in the attachment II, and are further described in Note "Transactions with related parties".

CONSOLIDATED INCOME STATEMENT (*)

(Values in units of EUR)	Notes	Full Year 2013	Full Year 2012
REVENUES FROM SALES AND SERVICES	(23)	251,071,029	254,079,770
Other revenues and income	(24)	7,483,859	7,033,323
TOTAL REVENUES		258,554,888	261,113,093
Changes in inventory		-171,986	4,800,770
Costs of raw materials, cons. and goods for resale	(25)	-79,028,390	-80,171,004
Costs of services	(26)	-66,937,748	-71,187,232
Costs for use of third parties assets	(27)	-25,452,578	-24,818,175
Labour costs	(28)	-63,077,684	-62,327,873
Other operating expenses	(29)	-3,287,898	-4,621,846
Amortisation, write-downs and provisions	(30)	-14,570,887	-13,966,176
Financial Income / (expenses)	(31)	-6,745,077	-7,464,264
PROFIT / LOSS BEFORE TAXES		-717,360	1,357,293
Taxes	(32)	-1,253,908	-4,579,666
NET PROFIT / LOSS		-1,971,268	-3,222,373
(Profit) / loss attributable to minority shareholders		-1,226,460	194,113
NET PROFIT / LOSS FOR THE GROUP		-3,197,728	-3,028,260

(*) Pursuant to Consob Resolution N. 15519 of 27th July 2006, the effects of related party transactions on the Consolidated Income Statement are presented in the specific Income Statement schedule provided in the attachment III and are further described in Note "Transactions with related parties".

COMPREHENSIVE INCOME STATEMENT

(Values in units of EUR)	Notes	Full Year 2013	Full Year (*) 2012
Profit/(loss) for the period (A)		-1,971,268	-3,222,373
Other comprehensive income that will not be reclassified subsequently to profit or loss:			
Remeasurement of defined benefit plans		210,648	-887,647
Income tax relating to components of Other comprehensive income that will not be reclassified subsequently to profit or loss		-	-
Total other comprehensive income that will not be reclassified subsequently to profit or loss, net of tax (B1)		210,648	-887,647
Other comprehensive income that will be reclassified subsequently to profit or loss:			
Gains/(losses) on cash flow hedges			
Gains/(losses) on exchange differences on translating foreign operations		-717,163	-27,704
Income tax relating to components of Other Comprehensive income / (loss)		-	-
Total other comprehensive income that will be reclassified subsequently to profit or loss, net of tax (B2)		-717,163	-27,704
Totale Other comprehensive income, net of tax(B1) + (B2) = (B)		-506,515	-915,351
Total Comprehensive income / (loss) (A) + (B)		-2,477,783	-4,137,724
Total Comprehensive income / (loss) attributable to:		-2,477,782	-4,137,724
Owners of the parent		-3,584,359	-3,918,712
Non-controlling interests		1,106,577	-219,012

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures for the year 2012 have been restated as required by IAS 1. More specifically, the figure for Other comprehensive income/loss reported in the Consolidated Financial Statements at 31 December 2012 change by EUR 888 thousand, of which EUR 863 thousand relates to Other comprehensive income/loss attributable to owners of the parent and EUR 25 thousand relates to Non-controlling interest. Reference should be made to the section "Accounting policies" for further details.

CONSOLIDATED CASH FLOW STATEMENT (**)

(Values in thousands of EUR)	Notes	Full Year 2013	Full Year 2012
OPENING BALANCE		5,362	8,444
Profit before taxes		-717	1,357
Amortisation / write-downs		14,571	13,966
Accrual (+)/avaiement (-) of long term provisions and post employment benefits		-1,099	859
Paid income taxes		-3,029	-3,989
Financial income (-) and financial charges (+)		6,745	7,464
Change in operating assets and liabilities		-499	-11,420
CASH FLOW (ABSORBED)/ GENERATED BY OPERATING ACTIVITY	(33)	15,972	8,237
Increase (-)/ decrease (+) in intangible fixed assets		-2,185	-587
Increase (-)/ decrease (+) in tangible fixed assets		-5,044	3,324
Investments and write-downs (-)/ Disinvestments and revaluations (+)		0	7,275
CASH FLOW (ABSORBED)/ GENERATED BY INVESTING ACTIVITY	(34)	-7,229	10,012
Other variations in reserves and profits carried-forward of shareholders' equity		-507	-915
Dividends paid		0	0
Proceeds (+)/ repayments (-) of financial payments		227	-8,055
Increase (-)/ decrease (+) in long term financial receivables		444	-4,897
Financial income (+) and financial charges (-)		-6,745	-7,464
CASH FLOW (ABSORBED)/GENERATED BY FINANCING ACTIVITY	(35)	-6,581	-21,331
CLOSING BALANCE		7,524	5,362

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Consolidated Financial Statements at 31 December 2012 has decreased by EUR 1,050 thousand, of which EUR 1,039 thousand relates to Equity attributable to owners of the parent and EUR 11 thousand relates to Non-controlling interest. Reference should be made to the section "Accounting policies" for further details.

(*) Pursuant to Consob Resolution N. 15519 of 27th July 2006, the effects of related party transactions on the Consolidated Cash Flow are presented in the specific Cash Flow schedule provided in the attachment IV and are further described in Note 39.

STATEMENTS OF CHANGES IN CONSOLIDATED SHAREHOLDERS' EQUITY

	Share capital	Share premium reserve	Other reserves	Fair Value reserve	IAS reserve	Profits/(losses) carried - forward	Reamusement of defined benefit plans reserve	Net profit / loss for the Group	Translation reserve	Group interest in shareholders' equity	Minority interest in shareholders' equity	Total shareholders' equity
<i>(Values in thousands of EUR)</i>												
BALANCES AT 31 December 2011	25,371	71,240	28,890	7,901	11,459	- 3,938	-	4,280	- 2,425	134,218	15,979	150,197
IAS 19 revised adoption effect							- 176			- 176	13	- 163
BALANCES AT 1 January 2012	25,371	71,240	28,890	7,901	11,459	- 3,938	- 176	- 4,280	- 2,425	134,042	15,992	150,034
Allocation of 2011 profit/(loss)	-	-	1,715	-	-	- 5,995	-	4,280	-	-	-	-
Dividends paid	-	-	-	-	-	-	-	-	-	-	-	-
Treasury stock (buyback)/sale	-	-	-	-	-	-	-	-	-	-	-	-
Total comprehensive income/(loss) of 2012	-	-	-	-	-	-	863	- 3,028	- 28	- 3,919	- 218	- 4,137
Other changes	-	-	-	-	-	- 77	-	-	313	236	- 236	-
BALANCES AT 31 December 2012	25,371	71,240	30,605	7,901	11,459	- 10,010	- 1,039	- 3,028	- 2,140	130,359	15,538	145,897
<i>(Values in thousands of EUR)</i>												
BALANCES AT 31 December 2012	25,371	71,240	30,605	7,901	11,459	- 10,010	-	- 3,028	- 2,140	131,398	15,549	146,947
IAS 19 revised adoption effect							- 1,039			- 1,039	- 11	- 1,050
BALANCES AT 1 January 2013	25,371	71,240	30,605	7,901	11,459	- 10,010	- 1,039	- 3,028	- 2,140	130,359	15,538	145,897
Allocation of 2012 profit/(loss)	-	-	1,160	-	-	- 4,188	-	3,028	-	-	-	-
Dividends paid	-	-	-	-	-	-	-	-	-	-	-	-
Treasury stock (buyback)/sale	-	-	-	-	-	-	-	-	-	-	-	-
Total comprehensive income/(loss) of 2013	-	-	-	-	-	-	206	- 3,198	- 593	- 3,585	1,106	- 2,479
Other changes	-	-	-	-	-	-	-	-	-	-	-	-
BALANCES AT 31 December 2013	25,371	71,240	31,765	7,901	11,459	- 14,198	- 833	- 3,198	- 2,733	126,774	16,644	143,418

Auditors' Report in accordance with Articles 14 and 16 of Legislative Decree no. 39 dated January 27, 2010

To the Shareholders of
Aeffe S.p.A.

1. We have audited the consolidated financial statements of Aeffe S.p.A. and its subsidiaries (the "Aeffe Group") as of December 31, 2013, which comprise the balance sheet statement, the income statement, the comprehensive income statement, the cash flow statement, the statement of changes in shareholders' equity and the related explanatory notes. The Directors of Aeffe S.p.A. are responsible for the preparation of these financial statements in compliance with International Financial Reporting Standards as adopted by the European Union, as well as with the regulations issued to implement article 9 of Legislative Decree n. 38/2005. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.
2. We conducted our audit in accordance with the auditing standards and criteria recommended by CONSOB. Those standards and criteria require that we plan and perform the audit to obtain the necessary assurance about whether the consolidated financial statements are free of material misstatement and, taken as a whole, are presented fairly. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Directors. We believe that our audit provides a reasonable basis for our opinion.

For the opinion on the consolidated financial statements of the prior period, the amounts of which are presented for comparative purpose reference should be made to our report dated March 25, 2013.

3. In our opinion, the consolidated financial statements of the Aeffe Group as of December 31, 2013 comply with International Financial Reporting Standards as adopted by the European Union, as well as with the regulations issued to implement article 9 of Legislative Decree n. 38/2005; accordingly, they have been drawn up clearly and give a true and fair view of the financial position, results of operations and cash flows of Aeffe Group for the period then ended.
4. The Directors of Aeffe S.p.A. are responsible for the preparation of the report on operations and the report on corporate and governance and shareholding structure, published in section "Governance" of the internet site of Aeffe S.p.A., in accordance with the applicable laws and regulations. Our responsibility is to express an opinion on the consistency of the report on operations and the information provided in compliance with paragraph 1, letters c), d), f), l), m) and paragraph 2, letter b) of article 123-bis of Legislative Decree n. 58/98 presented in the report on corporate governance and shareholding structure, with the financial statements, as required by law. For this purpose, we have performed the procedures required under Auditing Standards no. 001 issued by the Italian Accounting Profession (CNDCEC) and recommended by Consob. In our opinion the report on operations and the information provided in compliance with paragraph 1, letters c), d), f), l), m) and

paragraph 2, letter b) of article 123-bis of Legislative Decree n. 58/98 presented in the report on corporate governance and shareholding structure are consistent with the consolidated financial statements of Aeffe S.p.A. as of December 31, 2013.

Milan, Italy, March 24, 2014

Mazars S.p.A.
signed by Simone Del Bianco
Simone Del Bianco
Partner

This report has been translated from the original which was issued in accordance with Italian legislation.

EXPLANATORY NOTES

GENERAL INFORMATION

Aeffe Group operates worldwide in the luxury goods sector and is active in the design, production and distribution of products of high quality and stylistic uniqueness.

The Group develops, produces and distributes, with a constant focus on the qualities of uniqueness and exclusivity, its own collections both under its own-label brands, including "Alberta Ferretti", "Moschino" and "Pollini", and licensed brands, which include "Blugirl", "Cedric Charlier" and "Ungaro".

The Group also has licensed to key partners the production and distribution of other accessories and products with which it supplements its product range (perfumes, junior and children's lines, watches sunglasses and other).

The Group's business is divided, based on the various product lines and brands it sells, into two segments: prêt-à-porter (which includes prêt-à-porter, lingerie and swimwear) and footwear and leather goods.

The Parent Company Aeffe, an Italian legal entity incorporated as a public limited company (società per azioni) based in San Giovanni in Marignano (RN), is currently listed in the – STAR Segment – of the MTA, the Italian Stock Exchange operated by Borsa Italiana.

Aeffe is controlled by the company Fratelli Ferretti Holding S.r.l., of which in the attachment VII are reported the data of the latest approved statutory financial statements. The company Fratelli Ferretti Holding also draws up the consolidated financial statement in accordance with the international accounting standards.

These consolidated financial statements include the financial statements of the Parent Company Aeffe and its subsidiaries and the Group's equity interests in affiliated companies. They consist of the balance sheet, income statement, comprehensive income statement, statement of changes in equity, cash flow statement and these notes.

The financial statements are expressed in euro, since this is the currency in which most of the Group's transactions are conducted. Foreign operations are included in the consolidated financial statements according to the principles stated in the notes that follow.

DECLARATION OF CONFORMITY AND REPORTING PRINCIPLES

Pursuant to art. 3 of Decree 38/2005 dated 28th February 2005, these financial statements have been prepared in accordance with International Accounting Standards (IAS/IFRS). The explanatory notes, also prepared in accordance with IAS/IFRS, have been supplemented by the additional information requested by CONSOB and by its instructions issued in accordance with art. 9 of Decree 38/2005 (resolutions 15519 and 15520 dated 27th July 2006 and communication DEM/6064293 dated 28th July 2006, pursuant to art. 114.5 of the Consolidated Finance Law), by art. 78 of the Issuers' Regulations, by the EC document issued in November 2003 and, where applicable, by the Italian Civil Code. Consistent with last year's annual report, some of the required information are presented in the Directors' Report (Report on operations).

Unless otherwise indicated in the measurement bases described below, these consolidated financial statements were prepared in accordance with the historic cost principle.

The measurement bases were applied uniformly by all Group companies.

CONSOLIDATION PRINCIPLES

The scope of consolidation at 31 December 2013 includes the financial statements of the Parent Company Aeffe and those of the Italian and foreign companies in which Aeffe holds control either directly or through its subsidiaries and associates or in which it exerts a dominant influence.

If necessary, adjustments were made to the financial statements of subsidiaries to bring their accounting policies into line with those adopted by the Group.

Companies are consolidated using the line-by-line method. The principles adopted for the application of this method are essentially as follows:

- the book value of equity investments held by the Parent Company or other consolidated companies is written-off against the corresponding net equity at 31 December 2013 in relation to assumption of the assets and liabilities of the subsidiaries;
- the difference between historical cost and fair value of the net equity of shareholdings on the acquisition date is allocated as much as possible to the assets and liabilities of the shareholdings. The remainder is allocated to goodwill. In accordance with the transitional provisions of IFRS 3, the Group, in case it was present, has ceased to depreciate goodwill, instead subjecting it to impairment tests;
- significant transactions between consolidated companies are written-off, as are receivables and payables and earnings not yet realised from third parties arising from transactions between Group companies, excluding any tax effect;
- minority interests in shareholders' equity and net profit are reported in the relevant items of the consolidated balance sheet and income statement;
- companies acquired during the period are consolidated from the date on which majority control was achieved.

Subsidiaries

Subsidiaries are enterprises controlled by the company. Control is the power to govern the financial and operating policies of an enterprise so as to obtain benefits from its activities. The financial statements of subsidiaries are consolidated from the date on which the Group acquires control and until the date when such control ceases.

The acquisition of subsidiaries is accounted for using the historical method. Historical cost is determined by adding together the fair values of the assets contributed, the shares issued and the liabilities assumed on the acquisition date, plus the costs directly associated with the acquisition. Any surplus acquisition cost over the Group's percentage share of the fair value of the identifiable assets, liabilities and contingent liabilities of the associate is recognised as goodwill.

If the Group's percentage share of the fair value of the identifiable assets, liabilities and contingent liabilities of the associate exceeds historical cost, the difference is immediately recorded in the income statement.

Intercompany balances, transactions, revenue and costs are eliminated in the consolidated statements.

Furthermore, intercompany business combinations are recognised by maintaining the same book value of assets and liabilities as previously recorded in the consolidated financial statements.

Associates

An associate is an enterprise in which the Group has significant influence, but has neither sole or joint control, by taking part in decisions regarding the company's financial and operating strategy.

Trading results and the assets and liabilities of associates are accounted for in the consolidated financial statements based on the equity method, except where they are classified as held for sale.

According to this method, equity interests in associates are recorded in the balance sheet at cost, adjusted to take account of changes following the acquisition of their net assets, excluding any loss in value of individual investments. Losses of associates that exceed the Group's percentage interest in them (including long-term receivables that essentially form part of the Group's net investment in the associate) are not recognised unless the Group has an obligation to cover them. The surplus acquisition cost over the parent's percentage share of the present value of the identifiable assets, liabilities and contingent liabilities of the associate on the acquisition date is recognised as goodwill. Goodwill is included in the carrying amount of the investment and is subjected to impairment tests. The historical cost deficit compared with the Group's percentage share of the fair value of the identifiable assets, liabilities and contingent liabilities of associates on the acquisition

date is credited to the income statement in the year of acquisition. With reference to operations between a Group company and an associate, unrealised gains and losses are eliminated in equal measure to the Group's percentage interest in the associate, except for cases where the unrealised losses constitute evidence of impairment of the asset transferred.

SCOPE OF CONSOLIDATION

In accordance with Article 126 of Consob Regulation 11971 of 14 May 1999, as subsequently amended, a complete list of Group companies and significant investments at 31 December 2013 is provided in the following table.

Company	Location	Currency	Share capital	Direct interest	Indirect interest
Companies included in the scope of consolidation					
Italian companies					
Aeffe Retail S.p.A.	S.G. in Marignano (RN) Italy	EUR	8,585,150	100%	
Clan Cafè S.r.l.	S.G. in Marignano (RN) Italy	EUR	100,000		62.9% (iii)
Moschino S.p.A.	S.G. in Marignano (RN) Italy	EUR	20,000,000	70%	
Nuova Stireria Tavoleto S.r.l.	Tavoleto (PU) Italy	EUR	10,400	100%	
Pollini S.p.A.	Gatteo (FC) Italy	EUR	6,000,000	100%	
Pollini Retail S.r.l.	Gatteo (FC) Italy	EUR	5,000,000		100% (i)
Velmar S.p.A.	S.G. in Marignano (RN) Italy	EUR	120,000	100%	
Foreign companies					
Aeffe France S.a.r.l.	Paris (FR)	EUR	50,000	99.9%	
Aeffe UK Ltd.	London (GB)	GBP	310,000	100%	
Aeffe USA Inc.	New York (USA)	USD	600,000	100%	
Divè S.a.	Galazzano (RSM)	EUR	260,000	75%	
Fashoff UK Ltd.	London (GB)	GBP	1,550,000		70% (ii)
Moschino Japan Inc.	Tokyo (J)	JPY	120,000,000		70% (ii)
Moschino Korea Ltd.	Seoul (ROK)	KRW	6,192,940,000		70% (ii)
Moschino France S.a.r.l.	Paris (FR)	EUR	50,000		70% (ii)
Moschino Retail G.m.b.h.	Berlin (D)	EUR	275,000		70% (ii)
Ozbek (london) Ltd.	London (GB)	GBP	300,000	92%	
Aeffe Japan Inc.	Tokyo (J)	JPY	3,600,000	100%	
Bloody Mary Inc.	New York (USA)	USD	100,000		70% (ii)
Pollini Suisse S.a.g.l.	Chiasso (CH)	CHF	20,000		100% (i)
Pollini Austria G.m.b.h.	Vienna (A)	EUR	35,000		100% (i)

Notes (details of in direct shareholdings):

- (i) 100% owned by Pollini S.p.A.;
- (ii) 100% owned by Moschino S.p.A.;
- (iii) 62,893% owned by Aeffe Retail.

FOREIGN CURRENCIES

Functional and reporting currency

The amounts in the financial statements of each Group enterprise are measured using the operating currency or the currency of the economic area in which the enterprise operates. These consolidated financial statements are presented in EUR, which is the operating and reporting currency of the parent company.

Foreign currency transactions

Foreign currency transactions are converted into the operating currency at the exchange rate in force on the

transaction date. Cash assets and liabilities denominated in foreign currencies are converted at the exchange rate in force on the balance sheet date. Any exchange rate differences arising from the elimination of these transactions or from the conversion of cash assets and liabilities are posted to the income statement. Non-cash assets and liabilities in foreign currencies that are measured at fair value are converted at the exchange rates in force on the date on which the fair value was determined.

Financial statements of foreign companies

The financial statements of companies outside the EUR zone are translated into EUR based on the following procedures:

- (i) assets and liabilities, including goodwill and fair value adjustments arising from consolidation are converted at the exchange rate in force on the balance sheet date;
- (ii) revenue and costs are converted at the average rate for the period, which must be close to the exchange rate in force on the transaction date;
- (iii) exchange rate differences are recognised in a separate account in shareholders' equity. When a foreign company is sold, the total amount of accumulated exchange rate differences relating to that company are recorded in the income statement.

The exchange rates used for the conversion into euro of the financial and equity statements of companies included in the scope of consolidation are listed in the following table:

Currency description	Actual exchange rate 31 December 2013	Average exchange rate 2013	Actual exchange rate 31 December 2012	Average exchange rate 2012
United States Dollars	1.3791	1.3281	1.3194	1.2856
United Kingdom Pounds	0.8337	0.8493	0.8161	0.8111
Japanese Yen	144.7200	129.6597	113.6100	102.6212
South Korean Won	1450.9300	1453.8550	1406.2300	1448.1950
Swiss franc	1.2276	1.2309	1.2072	1.2053

FINANCIAL STATEMENT FORMATS

As part of the options available under IAS 1 for the presentation of its economic and financial position, the Group has elected to adopt a balance sheet format that distinguishes between current and non-current assets and liabilities, and an income statement that classifies costs by type of expenditure, since this is deemed to reflect more closely its business activities. The cash flow statement is presented using the "indirect" format.

With reference to Consob Resolution no. 15519 dated 27th July 2006 regarding the format of the financial statements, additional schedules have also been presented for the income statement, the balance sheet and the cash flow statement in order to identify any significant transactions with related parties. This has been done to avoid compromising the overall legibility of the main financial statements.

NEW STANDARDS AND AMENDMENTS ADOPTED SINCE 1° JANUARY 2013

- Amendments to IAS 19 – Employee Benefits

The Group adopted IAS 19, as amended, effective 1 January 2013. The revised standard modifies the requirements for recognizing defined benefit plans and termination benefits. The main changes relate to the:

- Recognition of the plan deficit or surplus: The amendments remove the previous option of deferring actuarial gains and losses under the off balance sheet "corridor method", and require them to be recognized directly in Other comprehensive income/(losses). In addition, the amendments require the immediate recognition of past service costs in the Income statement. These amendments led to the recognition of the entire plan deficit or surplus in the balance sheet.

- Net interest expense: The interest expense, calculated by using a discount rate, and the expected return on plan assets, calculated by using a long-term rate of return of assets, are replaced by the net interest expense on the plan deficit or surplus, which consists of (i) the interest expense calculated on the present value of the obligations, (ii) the interest income arising from the valuation of the plan assets, and (iii) the interest expense or income on the effect of the asset ceiling. All above components are calculated by using the discount rate applied for measuring the obligation at the beginning of the period.

- Classification of net interest expense: In accordance with the new definition of net interest expense set out in the standard, net interest expense on defined benefit plans will be recognised as Financial income/(expenses) in the income statement.

- Administrative expenses: the amendments require that the cost of managing plan assets should be deducted from the return on plan assets (through Other comprehensive income/losses) and all other administrative costs relating to assets should be recognized in the Income statements in the year they occur.

The Group applied the relevant transitional provisions and restated the comparative amounts reported in this Annual report on a retrospective basis. The impacts of the adoption of these amendments on amounts previously reported are set out below:

(Values in thousands of EUR)	At 1 January 2012		
	Amounts as previously reported	IAS 19 revised adoption effect	Amounts as restated
Effects on Statement of balance sheet			
Post employment benefits	7,943	225	8,168
Deferred tax liabilities	40,516	-62	40,454
Total shareholders' equity	150,197	-163	150,034
Group interest in shareholders' equity	134,218	-176	134,042
Minority interests in shareholders' equity	15,979	13	15,993

(Values in thousands of EUR)	At 31 December 2012		
	Amounts as previously reported	IAS 19 revised adoption effect	Amounts as restated
Effects on Statement of balance sheet			
Post employment benefits	7,550	1,449	8,999
Deferred tax liabilities	37,818	-399	37,419
Total shareholders' equity	146,947	-1,051	145,897
Group interest in shareholders' equity	131,398	-1,039	130,359
Minority interests in shareholders' equity	15,549	-11	15,538

In the following schemes and tables is reported the amount of the amendment reported and the comparative data.

2012 amounts amendments

BALANCE SHEET

(Values in units of EUR)	Notes	31 December 2012	IAS 19 Amendments	31 December 2012 revised
NON-CURRENT ASSETS				
Intangible fixed assets				
Key money		37,586,914		37,586,914
Trademarks		99,442,455		99,442,455
Other intangible fixed assets		1,044,104		1,044,104
Total intangible fixed assets	(1)	138,073,473		138,073,473
Tangible fixed assets				
Lands		16,176,219		16,176,219
Buildings		24,689,217		24,689,217
Leasehold improvements		13,956,417		13,956,417
Plant and machinery		6,043,425		6,043,425
Equipment		301,814		301,814
Other tangible fixed assets		4,224,197		4,224,197
Total tangible fixed assets	(2)	65,391,289		65,391,289
Other fixed assets				
Equity investments	(3)	30,252		30,252
Long term financial receivables	(4)	1,690,617		1,690,617
Other fixed assets	(5)	2,621,329		2,621,329
Deferred tax assets	(6)	11,521,932		11,521,932
Total other fixed assets		15,864,130		15,864,130
TOTAL NON-CURRENT ASSETS		219,328,892	-	219,328,892
CURRENT ASSETS				
Stocks and inventories	(7)	77,121,718		77,121,718
Trade receivables	(8)	32,355,321		32,355,321
Tax receivables	(9)	10,052,200		10,052,200
Cash	(10)	5,362,315		5,362,315
Financial receivables	(11)	3,500,000		3,500,000
Other receivables	(12)	24,412,210		24,412,210
TOTAL CURRENT ASSETS		152,803,764	-	152,803,764
Assets available for sale	(13)	436,885		436,885
TOTAL ASSETS		372,569,541	-	372,569,541

(Values in units of EUR)	Notes	31 December 2012	IAS 19 Amendments	31 December 2012 revised
SHAREHOLDERS' EQUITY	(14)			
Group interest				
Share capital		25,371,407		25,371,407
Other reserves		119,066,179	-1,039,218	118,026,961
Profits / (losses) carried-forward		-10,011,170		-10,011,170
Net profit / (loss) for the Group		-3,028,260		-3,028,260
Group interest in shareholders' equity		131,398,156	-1,039,218	130,358,938
Minority interest				
Minority interests in share capital and reserves		15,743,317	-11,471	15,731,846
Net profit / (loss) for the minority interests		-194,113		-194,113
Minority interests in shareholders' equity		15,549,204	-11,471	15,537,733
TOTAL SHAREHOLDERS' EQUITY		146,947,360	-1,050,689	145,896,671
NON-CURRENT LIABILITIES				
Provisions	(15)	1,098,481		1,098,481
Deferred tax liabilities	(6)	37,817,754	-398,537	37,419,217
Post employment benefits	(16)	7,549,956	1,449,226	8,999,182
Long term financial liabilities	(17)	4,006,802		4,006,802
Long term not financial liabilities	(18)	14,241,401		14,241,401
TOTAL NON-CURRENT LIABILITIES		64,714,394	1,050,689	65,765,083
CURRENT LIABILITIES				
Trade payables	(19)	48,147,543		48,147,543
Tax payables	(20)	3,940,805		3,940,805
Short term financial liabilities	(21)	94,464,883		94,464,883
Other liabilities	(22)	14,354,556		14,354,556
TOTAL CURRENT LIABILITIES		160,907,787	-	160,907,787
Liabilities available for sale		0		0
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES		372,569,541	-	372,569,541

COMPREHENSIVE INCOME STATEMENT

(Values in units of EUR)	Full Year IAS 19 Amendments		Full Year
	2012		2012
Profit/(loss) for the period (A)	-3,222,373		-3,222,373
Other comprehensive income that will not be reclassified subsequently to profit or loss:			
loss:			
Remeasurement of defined benefit plans	-	-887,647	-887,647
Income tax relating to components of Other comprehensive income that will not be reclassified subsequently to profit or loss	-		0
Total other comprehensive income that will not be reclassified subsequently to profit or loss, net of tax (B1)	0	-887,647	-887,647
Other comprehensive income that will be reclassified subsequently to profit or loss:			
Gains/(losses) on cash flow hedges			0
Gains/(losses) on exchange differences on translating foreign operations	-27,704		-27,704
Income tax relating to components of Other Comprehensive income / (loss)	-		0
Total other comprehensive income that will be reclassified subsequently to profit or loss, net of tax (B2)	-27,704	0	-27,704
Totale Other comprehensive income, net of tax(B1)+(B2)=(B)	-27,704	-887,647	-915,351
Total Comprehensive income / (loss) (A) + (B)	-3,250,077	-887,647	-4,137,724
Total Comprehensive income / (loss) attributable to:	-3,250,077	-887,647	-4,137,724
Owners of the parent	-3,055,964	-862,748	-3,918,712
Non-controlling interests	-194,113	-24,899	-219,012

CASH FLOW

(Values in thousands of EUR)	Notes	Full Year	IAS 19 Amendments	Full Year
		2012		2011
OPENING BALANCE		8,444		8,444
Profit before taxes		1,357		1,357
Amortisation / write-downs		13,966		13,966
Accrual (+)/availment (-) of long term provisions and post employment benefits		-365	1,224	859
Paid income taxes		-3,652	-337	-3,989
Financial income (-) and financial charges (+)		7,464		7,464
Change in operating assets and liabilities		-11,420		-11,420
CASH FLOW (ABSORBED)/ GENERATED BY OPERATING ACTIVITY	(33)	7,350	887	8,237
Increase (-)/ decrease (+) in intangible fixed assets		-587		-587
Increase (-)/ decrease (+) in tangible fixed assets		3,324		3,324
Investments and write-downs (-)/ Disinvestments and revaluations (+)		7,275		7,275
CASH FLOW (ABSORBED)/ GENERATED BY INVESTING ACTIVITY	(34)	10,012	0	10,012
Other variations in reserves and profits carried-forward of shareholders' equity		-28	-887	-915
Dividends paid		0		0
Proceeds (+)/ repayments (-) of financial payments		-8,055		-8,055
Increase (-)/ decrease (+) in long term financial receivables		-4,897		-4,897
Financial income (+) and financial charges (-)		-7,464		-7,464
CASH FLOW (ABSORBED)/GENERATED BY FINANCING ACTIVITY	(35)	-20,444	-887	-21,331
CLOSING BALANCE		5,362	0	5,362

- Amendments to IAS 1 – presentation of Financial Statements (as part of the Annual Improvements to IFRS's – 2009-2011 Cycle).

On 17 May 2012, the IASB issued a number of amendments to IFRSs. The amendments that are relevant to the Group, effective 1 January 2013, are the amendments to IAS 1 – Presentation of Financial Statements. The amendments clarify the way in which comparative information should be presented when an entity changes accounting policies or retrospectively restates or reclassifies items in its financial statements and when an entity provides comparative information in addition to the minimum comparative financial statements. The amendments were applied by the Group for the restatement of the amounts presented in the statements of financial position as a result of applying the amendments to IAS 19.

ACCOUNTING PRINCIPLES, AMENDMENTS AND INTERPRETATIONS NOT YET APPLICABLE AND NOT YET EARLY ADOPTED BY THE GROUP

On 12 November 2009, the IASB issued IFRS 9 – *Financial instruments*: the new standard was reissued in October 2010 and subsequently amended in November 2013. The standard addresses the classification, measurement and recognition of financial assets and financial liabilities and hedge accounting. It replaces the relevant parts of IAS 39 – *Financial instruments: recognition and measurements*. As part of November 2013 amendments, among other, the IASB removed the standards' mandatory effective date, previously set on 1 January 2015. This date will be added to the standards when all phases of the IFRS 9 project are completed and a final complete version of the standard is issued.

In May 2011, a package of three standards was issued: IFRS 10 – Consolidated Financial Statements, IFRS 11 – Joint Arrangements and IFRS 12 – Disclosure of Interests in Other Entities. IAS 27 – Consolidated and Separate Financial Statements (which has been renamed IAS 27 – Separate Financial Statements) and IAS 28 – Investments in Associates (which has been renamed IAS 28 – Investments in Associates and Joint Ventures) were consequently revised. Subsequently, other amendments were issued to clarify transitional guidance on the first-time adoption of the standards. The new standards are effective for annual periods beginning on or after 1 January 2013, and must be applied retrospectively. The European Union endorsed these standards by postponing their effective date to 1 January 2014, allowing early adoption from 1 January 2013. In particular:

- IFRS 10 – Consolidated Financial Statements will replace SIC-12 – Consolidation: Special Purpose Entities and parts of IAS 27 – Consolidated and Separate Financial Statements (which has been renamed IAS 27 – Separate Financial Statements and addresses the accounting treatment of investments in separate financial statements). The new standard builds on existing principles by identifying a single control model applicable to all entities, including "structured entities". The standard also provides additional guidance to assist in the determination of control where this is difficult to assess.
- IFRS 11 – Joint Arrangements supersedes IAS 31 – Interests in Joint Ventures and SIC-13 – Jointly Controlled Entities: Non-monetary Contributions by Venturers. The new standard provides the criteria for identifying joint arrangements by focusing on the rights and obligations of the arrangement, rather than its legal form and requires a single method to account for interests in jointly-controlled entities, the equity method. Following the issue of the new standard, IAS 28 – Investments in Associates has been amended to include accounting for investments in jointly-controlled entities in its scope of application (from the effective date of the standard).
- IFRS 12 – Disclosure of Interests in Other Entities, is a new and comprehensive standard on disclosure requirements for all forms of interests in other entities, including subsidiaries, joint arrangements, associates, special purpose vehicles and other unconsolidated vehicles.

On 16 December 2011, the IASB issued certain amendment to IFRS 32 – *Financial Instruments: Presentation* to clarify the application of certain offsetting criteria for financial assets and financial liabilities in IAS 32. The amendments are effective for annual periods beginning on or after 1 January 2014 and are required to be applied retrospectively.

On 20 May 2013, the IASB issued the IFRIC Interpretation 21 - Levies, an interpretation of IAS 37 - Provisions, Contingent Liabilities and Contingent Assets. The interpretation sets out the accounting for an obligation to pay a levy that is not income tax. IFRIC 21 is effective for annual periods beginning on or after 1 January 2014.

On 29 May 2013, the IASB issued an amendment to IAS 36 – Recoverable Amount Disclosures for Non-Financial Assets addressing the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less cost of disposal. The amendments are effective retrospectively for annual periods beginning on or after 1 January 2014. Earlier application is permitted for periods when the entity has already applied IFRS 13.

On 27 June 2013, the IASB issued narrow scope amendments to IAS 39 – Financial Instruments: Recognition and Measurement entitled “Novation of Derivatives and Continuation of Hedge Accounting”. The amendments will allow hedge accounting to continue in a situation where a derivative, which has been designated as a hedging instrument, is novated to effect clearing with a central counterparty as a result of laws or regulation, if specific conditions are met. Similar relief will be included in IFRS 9 - Financial Instruments. The amendments are effective retrospectively for annual periods beginning on or after 1 January 2014.

On 21 November 2013, the IASB published narrow scope amendments to IAS 19 – Employee benefits entitled “Defined Benefit Plans: Employee Contributions”. These amendments apply to contributions from employees or third parties to defined benefit plans in order to simplify their accounting in specific cases. The amendments are effective, retrospectively, for annual periods beginning on or after 1 July 2014 with earlier application permitted.

On 12 December 2013 the IASB issued the Annual Improvements to IFRSs 2010–2012 Cycle and Annual Improvements to IFRSs 2011–2013 Cycle. The most important topics addressed in these amendments are, among others, the definition of vesting conditions in IFRS 2 – Share based payment, the aggregation of operating segments in IFRS 8 – Operating Segments, the definition of key management personnel in IAS 24 – Related Party disclosures, the extension of the exclusion from the scope of IFRS 3 – Business Combinations to all types of joint arrangements (as defined in IFRS 11 – Joint arrangements) and to clarify the application of certain exceptions in IFRS 13 – Fair value Measurement.

ACCOUNTING POLICIES

The accounting policies and valuation criteria adopted for the preparation of the financial statements as of 31 December 2013 are presented below:

Intangible fixed assets

Intangible fixed assets are identifiable non-monetary assets, without physical substance, that are controlled by the company and able to generate future economic benefits for the Group. Intangible fixed assets are initially recorded at purchase cost (being their fair value in the case of business combinations), as represented by the acquisition price paid including any charges directly attributable to the preparatory or production phase, if the conditions are met for the capitalisation of costs incurred on the internal generation of assets. Following initial recognition, intangible fixed assets are carried at cost, net of accumulated amortisation and any impairment recorded in accordance with IAS 36 (*Impairment of Assets*). Subsequent expenditure on intangible fixed assets is capitalised only if it increases the future economic benefits embodied in the specific asset to which it relates. All other costs are charged to the income statement as incurred.

Of intangible fixed assets, a distinction can be made between: a) those with an “infinite” useful life, such as goodwill, which are not amortised but subjected to an annual impairment test (or whenever there is reason to believe that the asset may have been impaired) in accordance with IAS 36; b) those with a finite useful life or other intangible fixed assets, the valuation criteria for which are reported in the following paragraphs.

Goodwill

Goodwill arising from the acquisition of a subsidiary or joint venture represents the surplus acquisition cost over the Group's percentage share of the fair value of the identifiable assets, liabilities and contingent liabilities of the subsidiary or joint venture on the acquisition date. Goodwill is recognised as an asset and reviewed annually to make sure that there is no impairment. Impairment losses are recognised in the income statement and are not restated.

In case of the disposal of a subsidiary or joint venture, the amount of goodwill not yet amortised is included in the calculation of the capital gain or loss on disposal.

If the net fair value of the identifiable assets, liabilities and contingent liabilities of the shareholding exceeds the acquisition cost, the difference is immediately recorded in the income statement.

When the acquisition contract allows the adjustment of the acquisition price based on future events, the estimated adjustment must be included in the acquisition cost if the adjustment seems probable and the amount can be reliably estimated. Any future adjustments to the estimate are recorded as a goodwill adjustment.

At 31 December 2013, the company has not recorded values related to goodwill in the financial statements.

Key money

Intangible fixed assets also include key money, or amounts paid by the Group to take over contracts relating to directly managed stores or, in the case of business combinations, the fair value of these assets at the time of acquisition. These assets have been treated, up to the financial statements 2008, as intangible fixed assets with an "infinite" useful life and as such have not been amortised. "Infinite" useful life, according to IAS 38, does not mean an endless useful life, but a useful life with no fixed end.

The Group, up to the financial statements 2008, based on the valuations of independent experts, has considered the period linked with the lease term as not relevant. This included protection given to the tenant by standard market conditions and by special legal provisions, together with a strategy of gradual expansion of the network by Group companies, which usually involves renewing lease agreements before they expire, regardless of whether the Group intends to maintain the stores or not, in view of the inherent value of the premises themselves.

Following the change of the key money market, the Group deemed it proper to introduce a change of estimate on their useful life, switching from an indefinite useful life to a finite useful life.

A reversed trend has been noted starting in 2009. Although not generalised, it has led several of the lessors of the market to ask that the contract be terminated as the expiration date draws near. Even if the most recent transactions carried out by the Group are reassuring with regard to the entire recoverability of the original value of the key money, by virtue of the new market definition, the directors prudentially deemed it correct to change the estimate of useful life. Based on the experience of the renewals obtained from the lessors in past financial years, the directors deemed it fitting to estimate a useful life corresponding to the residual term of the contract, and generally plan a renewal for another 6 years, considering a final end value equal to the amounts due by way of indemnity for taking over the lease if provided for by the national regulations.

Brands

Brands are recognised at cost and are amortised systematically on a straight-line basis during their estimated useful life (40 years) from when the asset is available for use. By applying IFRS 3, all business combinations since 31 December 2001 have been restated, with an indication, based on an independent estimate, of the new value of intangible fixed assets that were not reported when the shareholdings were acquired.

The Group has seen fit to give brands a finite life of 40 years in view of the policies adopted by other market operators. Prudently, it has adopted an extremely long – although not infinite and thus unidentifiable – useful life for its own brands (reflecting the prolonged benefits derived from these). This decision is in line with

intangible fixed assets typical of the fashion industry, based on previous experience of other international operators in the sector (market comparables).

Other intangible fixed assets

This caption comprises the costs incurred to acquire software, which is amortised over a period not exceeding 3 years.

The principal amortisation rates applied are summarised below:

Category	%
Royalties from patents and intellectual property	33%
Brands	2.5%

Research costs are charged to the income statement as incurred.

At 31 December 2013, the company has not recorded intangible fixed assets with an "infinite" useful life in the financial statements.

Tangible fixed assets

Tangible fixed assets, stated net of accumulated depreciation, are recorded at purchase or production cost except for those assets which have been revalued in accordance with specific laws. Cost includes related charges and directly-attributable expenses.

Tangible fixed assets are depreciated systematically each year on a straight-line basis using economic-technical rates that reflect the residual useful lives of each asset. Tangible fixed assets are written down in the event of permanent impairment, regardless of the depreciation already accumulated.

Ordinary maintenance expenses are charged in full to the income statement. Improvement expenditure is allocated to the fixed assets concerned and depreciated over their residual useful lives.

Construction in progress and advances to suppliers are recorded at the cost incurred, including directly-related charges.

As an exception to the general principle, the carrying amount of land and buildings has been adjusted to reflect the value determined by reference to an independent appraisal. This was performed to identify the separate value of land that was previously included in the "land and buildings" caption and consequently depreciated. The depreciation rates are applied on a straight-line basis over the new estimated useful lives of the buildings: 50 years (2%).

The depreciation rates applied are summarised below:

Category	%
Industrial buildings	2% - 2,56%
Plant and machinery	10% - 12,5%
Industrial and commercial equipment	25%
Electronic machines	20%
Motor vehicles	20%
Cars	25%

Land is not depreciated.

Leasehold improvements, including the costs of fitting and modernising directly-managed shops and all other property used for business purposes but not owned by the Group, are depreciated over the shorter of the duration of the lease, including any renewal periods, or their useful lives.

Improvement expenditure is added to the carrying amount of the assets concerned if the future economic benefits for the Group are likely to exceed those determined originally. Such expenditure is depreciated over the residual useful lives of the assets concerned. All other maintenance costs are charged to the income statement as incurred.

Leasing

Financial leases

Assets held under finance leases, which transfer to the Group substantially all the risks and benefits of ownership, are recognised as part of property, plant and equipment at their fair value or, if lower, at the present value of the minimum lease payments, and stated net of accumulated depreciation. The corresponding liability to the lessor is classified among financial payables in the balance sheet. These assets are depreciated using the rates set out above.

On disposal, or when no further economic benefits are expected from use of the asset, leased assets are eliminated from the balance sheet and any gains or losses (difference between disposal proceeds and carrying amount) are reflected in the income statement for the year.

Operating leases

Leases that do not transfer to the Group substantially all the risks and benefits of ownership are recognised as operating leases. Payments under operating leases are recognised as a cost on a straight-line basis over the duration of the related lease contracts.

Impairment

Key money, brands and other intangible fixed assets are subjected to impairment testing each year, or more frequently if there is evidence of a possible loss of value.

Tangible fixed assets and other non-current assets are subjected to impairment testing whenever events or a change of circumstances suggest that their value may be impaired.

Impairment losses arise and are recognised when the carrying amount of an asset or a cash generating unit exceeds its recoverable value. The carrying amount of such assets is aligned with their recoverable value and the impairment loss is charged to the income statement.

The comparison between the value of the Group shareholders' equity per share and the share list value at year-end and during the period until the date these financial statements were drawn up shows a book value higher than the market value. The directors believe that this evidence is basically attributable to the particular situation of the financial markets happened in the aftermath of the actual difficult situation of the world markets. Therefore, the market value is not considered representative of the Group value.

Determination of recoverable value

Under IAS 36, intangible and tangible fixed assets must be subjected to impairment testing if there is evidence (events, change of circumstances) to suggest a possible loss of value. The purpose of this is to ensure that assets are not recorded in the balance sheet at an amount that exceeds their recoverable value. As already mentioned, this test is performed annually, or more frequently, in relation to assets with an indefinite useful life.

The recoverable value of these assets is the higher between their fair value, net of disposal costs, and their value in use. In order to determine value in use, the estimated future cash flows, including those deriving from the disposal of the asset at the end of its useful life, are discounted using a post-tax rate that reflects the current market assessment of the value of money and the risks associated with the Group's activities. If separate cash flows cannot be estimated for an individual asset, the separate cash generating unit to which the asset belongs is identified.

Reinstatement of value

The value of financial assets recorded at amortised cost is reinstated when a subsequent increase in their recoverable value can, objectively, be attributed to an event that took place subsequent to recognition of the impairment loss.

The value of other non-financial assets is reinstated if the reasons for impairment no longer apply and the basis for determining their recoverable value has changed.

Write-backs are credited immediately to the income statement and the carrying amount of the asset concerned is adjusted to reflect its recoverable value. Recoverable value cannot exceed the carrying amount that would have been recognised, net of depreciation, had the value of the asset not been written down due to impairment in prior years.

The written down value of goodwill is never reinstated.

Equity investments

Equity investments in non-consolidated subsidiaries, associates and joint ventures are recognised according to the equity method. The surplus cost over shareholders' equity on the acquisition date is treated in the same way as described in the section on consolidation principles. Other equity investments are recognised using the cost method, which is reduced for impairment losses. The original value is restated in subsequent years if the reasons for the write-down no longer apply.

Assets held for sale

This item includes assets where the book value will be recovered mainly through sale rather than continuous use. For this to happen, the asset (or group) must be available for sale in its current condition, subject to standard conditions applicable to the sale of such assets (or groups), and the sale must be highly probable. An asset classified as held for sale is recognised at the lesser of its book value and fair value, excluding selling costs, as stipulated in IFRS 5.

Trade and other receivables

Receivables are stated at their estimated realisable value, being their nominal value less the allowance for collection losses on doubtful accounts. They are reviewed regularly in terms of ageing and seasonality in order to avoid adjustments for unexpected losses. Non-current receivables that include an element of embedded interest are discounted using a suitable market rate. This caption also includes the accrued income and prepaid expenses recorded to match income and costs relating to more than one year in the accounting periods to which they relate.

Inventories

Inventories are recorded at purchase or production cost or, if lower, at their estimated net realisable value. Net realisable value is the estimated selling price under normal operating conditions, net of completion costs and all other selling-related expenses.

The cost of production of finished products includes the cost of raw materials, outsourced materials and processing, and all other direct and indirect manufacturing costs reasonably attributable to them, with the exclusion of financing costs.

Obsolete and slow-moving inventories are written down to reflect their likely use or realisability.

Cash and cash equivalents

Cash and cash equivalents comprise cash balances, demand deposits and all highly liquid investments with an original maturity of three months or less. Securities included in cash and cash equivalents are measured at their fair value.

Provisions

The provisions for risks and charges cover known or likely losses or charges, the timing and extent of which cannot be determined at period end. Provisions are recorded only when there is a legal or implicit obligation that, to be settled, requires the consumption of resources capable of generating economic benefits, and the amount concerned can be estimated reliably. If the effect is significant, provisions are calculated by discounting expected future cash flows using a pre-tax rate that reflects the current market assessment of the present value of money and the specific risks associated with the liability.

Employee benefits

Employee severance indemnities are covered by IAS 19 ("Employee Benefits") since they are deemed to be a form of defined benefit plan. Group contributions to defined benefit plans are charged to the income statement on an accruals basis.

The Group's net liability for defined benefit plans is determined on an actuarial basis, using the projected unit credit method. All actuarial gains and losses determined as of 1 January 2005, the IFRS transition date, have been recognised.

Financial payables

Financial payables, excepting derivatives, are recorded at their fair value, after transactions costs directly attributable.

Bank overdrafts and loans

Loans are initially measured at cost, which approximates their fair value, net of any transaction-related expenses. Subsequently, they are measured at amortised cost. Any difference between cost and the redemption value is recorded in the income statement over the duration of the loan, using the effective interest method.

Loans are classified as current liabilities unless the Group has an unconditional right to defer their settlement for at least twelve months subsequent to the accounting reference date.

Trade and other payables

Payables are stated at the nominal value. The financial element embedded in non-current payables is separated using a market rate of interest.

Treasury shares

Treasury shares are presented as a deduction from capital for the part of their nominal value, and from a specific reserve for the part in excess to their nominal value.

Contributions to the capital account and for overheads

Any public contributions are reported when there is a reasonable certainty that the company will meet all the conditions foreseen to receive the contributions and actually receives them. The Group has opted to present any contributions to the capital account in the financial statement as items in adjustment of the book value of the property to which they refer, and any contributions to overhead as a direct deduction from the relative cost.

Revenue

Revenues are stated net of returns, discounts, allowances and rebates, as well as the taxes associated with the sale of goods and the provision of services. Revenues from sales are recognised when the seller has transferred the principal risks and benefits of ownership to the purchaser. The principal types of revenue realised by the Company are recognised on the following basis:

- retail sales – on delivery of the goods;
- wholesale sales – on shipment of the goods;
- royalties and commissions – on an accrual basis.

Costs

Costs and expenses are recognised on an accrual basis.

Design and production costs for sample collections incurred during the period are correlated to the turnover from sales of collection and are thus carried in the income statement in proportion to the revenue generated. The remaining portion to be carried in the income statement during the period in which the corresponding revenue is generated is posted to other current assets.

Financial income and expenses

These include all items of a financial nature written to the income statement for the period, including interest payable on financial debts calculated using the effective interest method (mainly current account overdrafts and medium and long-term loans), foreign currency gains and losses, dividends received, and the portion of interest payable deriving from the accounting treatment of assets under finance leases (IAS 17).

Interest income and expenses are reported in the income statement for the period in which they are realised/incurred.

Dividends are recognised in the period when the Group's right to a dividend payment matures, subject to ratification.

The amount of interest payable on finance leases is booked to the income statement using the effective interest method.

Taxes

Income taxes for the period include all taxes calculated on taxable income. Income taxes for the period are recorded in the income statement.

Taxes other than income taxes, such as property tax, are reported under operating expenses or, if the necessary conditions are fulfilled, are capitalized in the related real estate.

Current taxes on income taxable in the period represent the tax burden calculated using current rates of taxation in force on the balance sheet date.

Deferred taxes are recognised for all temporary differences existing on the balance sheet date between the book value of assets and liabilities and the corresponding values used to determine taxable income for tax purposes.

Payables for deferred taxes relate to:

- positive components of income for the current period but taxable in future periods;
- negative components of income deductible in excess compared to the amount recorded in the income statement as a result of the application of the International Accounting Standards.

Receivables for deferred taxes are recognised:

- for all negative components of income non-deductible in the period under examination but that could be deducted in future periods;
- for the carryover of unused tax losses, if it is probable that taxable income, for which the tax loss may be used, will be generated.

Credits for deferred tax assets and debits for deferred tax liabilities are calculated based on the rates of taxation applicable to tax calculation on income in periods in which temporary differences are reversed, based on the rate of taxation and tax regulations in force on the balance sheet date.

The impact on these taxes of any change in rates of taxation is posted to the income statement in the period in which the change occurs.

Earnings per share

Basic earnings per share is calculated by dividing the profit or loss attributable to the Company's shareholders by the weighted average number of ordinary shares outstanding during the year. Diluted earnings per share is calculated by dividing the profit or loss attributable to the Company's shareholders by the weighted average number of ordinary shares outstanding.

Main estimates used by the Management

Hereafter we report the main estimates and assumptions used by the Management to draft the consolidated financial statement, whose variations, not foreseeable at the moment, could affect the economic and equity situation of the Group.

- Estimates used to evaluate value impairment of assets other than financial assets

For the purposes of ascertaining any impairment of value of assets other than current assets entered in the financial statement, the company applied the method described above in the paragraph entitled "Impairment of value of assets".

Key money

The recoverable value of key money was calculated using the higher between the current value and the value determinable by use.

Current value: this value was calculated by estimating both the cost of establishing the network of boutiques, subject to the impairment test at current values, and as the current market value in case of transfer to others of the rental contract for each boutique (considered as "cash generating units").

The estimates used to calculate the values as indicated above are illustrated below:

- annual value of the rental contracts from the total spent in 2013;
- annual hypothetical increase in rents for about 2.5%;
- possible renewal on expiration of each contract for a period equal to that foreseen by the contract in existence as of 31 December 2013;
- terminal value after first renewal.

The discount rates used are as follows:

- Risk-free rate for established contracts, 3%;
- Hypothetical renewal rate after the first expiration, 5%;
- Terminal value rate, 20%.

Value calculable on the basis of use: the evaluation derives from the cash flow analyses of the characteristic activity of each boutique ("cash generating unit"). The cash flows of the "cash generating units" attributable to each key money were derived for the year 2014 from a budget simulation that, depending on the boutique, foresees increases of turnover around a range that goes from +30% in the most optimistic cases to -17% in the most pessimistic. These estimates are not an indication of the performance of the retail business for 2014 but were used to make a prudential calculation for the test purpose only. For the years 2015 and 2016 and to calculate the terminal value we considered generally a turnover growth rate of 5%. As a discount rate we used the average cost of capital (WACC) which is 6.73%.

Brands

To calculate the recoverable value of the brands entered in the financial statement, we estimated the current value, discounting the hypothetical value of the royalties deriving from the transfer in use to others of these intangible assets, for a period equal to 40 years. To calculate the values on this basis it has been used for the year 2014 the Group budget approved by Aeffe's Board of Directors. For the remaining periods it has been used an increase in turnover with a CAGR variable from 2.2% to 2.5%. As royalty rates we used the averages for the sector and as discount rate we used the average cost of capital (WACC) which is 6.73%.

- These estimates used for actuarial calculation serve to calculate the benefit plans in the sphere of future benefits of the working relationship:
 - The inflation rate foreseen is 2.00%;
 - The discount rate used is 2.77%;
 - * The expected rates of retribution increases (inclusive of inflation) are divided as follows: (i) Management 1.50%; (ii) Office staff/department heads 0.50%; (iii) laborers 0.50%
 - The annual rate in increase of the severance indemnity fund foreseen is 3.00%;

- The expected turn-over of employees is 6% for Aeffe S.p.A., 10% for Aeffe Retail S.p.A, 8% for Moschino S.p.A. and Pollini Retail and 5% for Pollini S.p.A and Velmar S.p.A.

* The estimated rates of salary increase were used only for the companies with 50 or fewer employees.

- Estimates used in the actuarial calculations to determine the supplementary clientele severance indemnity fund:
 - The voluntary turnover rate foreseen is 0.00%;
 - The corporate turnover rate foreseen is 5.00% for all the Group's companies;
 - The discount rate used is 2.77%.

OTHER INFORMATION

Segment information

Within a group, various segments are distinguishable providing a series of homogeneous products or services (business segment) or providing products and services in a specific geographical area (geographical segment). Specifically, in Aeffe Group, two areas of activity are identified:

- (i) Prêt-a-porter Division;
- (ii) Footwear and leather goods Division.

In accordance with IFRS 8, segment information can be found in the section entitled "Comments on the income statement and segment information".

Management of financial risk

The financial risks to which the Group is exposed in the performance of its business are as follows:

- risk of liquidity
- market risk (inclusive the currency risk, rate risk, price risk);
- credit risk;

The Group doesn't use derivative financial instruments.

Liquidity and market risk

Management of the financial needs and relative risks (mainly rate and exchange risks) is handled at the level of the central treasury and, except in a few cases (Pollini Group) it is managed by the individual companies that, however, are coordinated by the treasury on the basis of the guidelines established by the Managing Director of the Group and approved by the Chief Executive Officer.

The main goal of these guidelines consists of:

(i) Liquidity risk

The Group manages the liquidity risk with a view to guarantee, at the consolidated level, the presence of a liability structure in balance with the asset composition of the financial statement, in order to maintain an elevated solid equity.

The credit lines, though negotiated at the Group level, are granted to the individual companies.

As of the date of this financial statement, the companies in the Group with the main short and medium/long-term loans from banks are the parent company, Pollini, Moschino and Velmar.

(ii) Exchange risk:

The Group operates internationally and is therefore exposed to the exchange risk. The exchange risk arises when assets and liabilities are reported in a currency other than that in which the company operates.

The mode of management of this risk consists of minimizing the risk connected with exchange rates by using for the main companies of the Group exposed to the exchange risk, the opening of loans in foreign currency.

(iii) Rate risk:

The interest rate risk to which the companies in the Group are exposed originates mainly from the medium and long-term financial payables in existence, that are almost all at variable rates and expose the Group to the risk of variation in cash flows as the interest rates vary.

The average cost of indebtedness tends to be parametrized with the status of the EURIBOR rate at 3/6 months, plus a spread that depends mainly on the type of financial instrument used. In general, the margins applied are in line with the best market standards. As of 31 December 2013 a hypothetical upward variation of 10% in the interest rate, all other variables being equal, would have produced a higher cost before taxes (and thus a corresponding reduction in the shareholders' equity) of about EUR 641 thousand annually (EUR 673 thousand as of 31 December 2012).

The *cash flow risk* on interest rates has never been managed in the past with recourse to derivative contracts - *interest rate swaps* - that would transform the variable rate into a fixed rate. As of 31 December 2013 there are no instruments that hedge interest-rate risk.

(iv) Price risk

The Group makes its purchases and sales worldwide and is therefore exposed to the normal risk of variations in price, typical of the sector.

Credit risk

With reference to receivables in Italy, the Group deals only with known and reliable clients. It is a policy of the Group that clients requesting extended payment terms are subject to procedures of audit of the class of merit. Moreover, the balance of receivables is monitored during the year to ensure that the doubtful positions are not significant.

The credit quality of unexpired financial assets and those that have not undergone value impairment can be valued with reference to the internal credit management procedure.

Customer monitoring activity consists mainly of a preliminary stage, in which we gather data and information about new clients, and a subsequent activation stage in which a credit is recognized and the development of the credit position is supervised.

The preliminary stage consists of collecting the administrative and fiscal data necessary to make a complete and correct assessment of the risks connected with the new client. Activation of the client is subject to the completeness of the data and approval, after any further clarification by the Customer Office.

Every new customer has a credit line: its concession is linked to further information (years in business, payment terms, customer's reputation) all of which are essential to make an evaluation of the level of solvency. After gathering this information, the documentation on the potential customer is submitted for approval by the company organizations.

Management of overdue receivable is differentiated depending on the seniority of the client (overdue payment group).

For overdue payments up to 60 days, reminders are sent through the branch or directly by the Customer Office; clearly, if an overdue payment exceeds 15 days or the amount of the credit granted, all further supplied to the client are suspended. For overdue credits "exceeding 90 days", where necessary, legal steps are taken.

As regards foreign receivables, the Group proceeds as follows:

- a) Part of the foreign credits are guaranteed by primary credit insurance companies;
- b) The residual uninsured part of the receivable is managed:

- a. Most of it by request of letter of credit and 30% advances within two weeks of the order confirmation;
- b. The residual receivables not covered by insurance, by letter of credit or by advances, are specifically authorized and managed as settled by the Italian receivable procedure.

The unexpired receivables, amounting to a total of EUR 21,739 thousand as of 31 December 2013, represent 61% of the receivables entered in the financial statements. This percentage remains substantially stable compared to the same period of the previous year.

This procedure serves to define the rules and operating mechanisms that guarantee a flow of payments sufficient to ensure the solvency of the client and guarantee the company an income from the relationship.

As of the reference date of the financial statement, the maximum credit risk exposure is equal to the value of each category of receivable indicated here below:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Trade receivables	35,797	32,355	3,442	10.6%
Other current receivables	23,311	24,412	-1,101	-4.5%
Other fixed assets	4,794	2,621	2,173	82.9%
Total	63,902	59,388	4,514	7.6%

See note 5 for the comment and breakdown of the item "other fixed assets" note 8 "trade receivables" and note 12 for "other current receivables".

The fair value of the above categories has not been indicated, as the book value is a reasonable approximation.

As of 31 December 2013, overdue but not written-down trade receivables amount to EUR 14,058 thousand (EUR 12,340 thousand in 2012). The breakdown by due date is as follows:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
By 30 days	5,170	4,049	1,121	27.7%
31 - 60 days	1,120	2,530	-1,410	-55.7%
61 - 90 days	984	732	252	34.4%
Exceeding 90 days	6,784	5,029	1,755	34.9%
Total	14,058	12,340	1,718	13.9%

The increase in trade receivables past due over 90 days compared to 31 December 2012, of EUR 1,755 thousand, essentially attributable to higher payment terms granted to customers of the division footwear and leather goods, is partially offset by the decrease in trade receivables past due range between 31 and 60 days.

No significant risk of default with respect to such overdue receivables.

Cash flow statement

The cash flow statement presented by the Group in accordance with IAS 7 has been prepared using the indirect method. The cash and cash equivalents included in the cash flow statement represent the amounts reported in the balance sheet at the accounting reference date. Cash equivalents comprise short term and highly liquid applications of funds that can be readily converted into cash; the risk of changes in their value is minimal. Accordingly, a financial investment is usually classified as a cash equivalent if it matures rapidly, i.e. within three months or less of the acquisition date.

Bank overdrafts are generally part of financing activities, except when they are repayable on demand and are an integral part of the management of a company's cash and cash equivalents, in which case they are classified as a reduction of its cash equivalents.

Foreign currency cash flows have been translated using the average exchange rate for the year. Income and expenses deriving from interest, dividends received and income taxes are included in the cash flows from operating activities.

Under IAS 7, the cash flow statement must identify separately the cash flow deriving from operating, investing and financing activities:

- cash flow from operating activities: the cash flow deriving from operating activities mainly relates to income-generating activities and is presented by the Group using the indirect method; on this basis, net profit is adjusted for the effects of items that did not give rise to payments or cash inflows during the year (non-monetary transactions);
- cash flow from investing activities: investing activities are presented separately since, among other factors, they reflect the investment/disposals made in order to obtain future revenues and cash inflows;
- cash flow from financing activities: financing activities comprise the cash flows that modify the size and composition of shareholders' equity and financial payables.

COMMENTS ON THE CONSOLIDATED BALANCE SHEET

NON-CURRENT ASSETS

1. Intangible fixed assets

The table below illustrates the breakdown and the changes of this item:

(Values in thousands of EUR)	Brands	Key money	Other	Total
Net book value as of 01.01.12	102,936	40,917	1,238	145,091
Increases	-	1,396	313	1,709
- increases externally acquired	-	1,396	313	1,709
- increases from business aggregations	-	-	-	-
Disposals	-	-1,052	-6	-1,058
Translation differences and other variations	-	-	-73	-73
Amortisation	-3,494	-3,674	-428	-7,596
Net book value as of 31.12.12	99,442	37,587	1,044	138,073
Increases	-	1,982	454	2,436
- increases externally acquired	-	1,982	454	2,436
- increases from business aggregations	-	-	-	-
Disposals	-	-25	-265	-290
Translation differences and other variations	-	-	-215	-215
Amortisation	-3,493	-3,270	-453	-7,216
Net book value as of 31.12.13	95,949	36,274	565	132,788

The intangible fixed assets highlight the following variations:

- increases, equal to EUR 2,436 thousand, related to key money and software;
- decreases, equal to EUR 290 thousand, mainly related to the subsidiaries Aeffe japan Inc. and Moschino Japan Co., Ltd. to Woollen Co., Ltd. under the assets transfer agreement. For further details see Note 42;
- translation differences and other variations are related to the differences arising on translation of the foreign subsidiaries;
- amortisation of the period is EUR 7,216 thousand.

Brands

This item includes the Group's own-label brands ("Alberta Ferretti", "Philosophy", "Moschino", "Moschino Cheap & Chic", "Love Moschino", "Pollini", "Studio Pollini"). A breakdown of brands is given below:

(Values in thousands of EUR)	Brand residual life	31 December 2013	31 December 2012
Alberta Ferretti	29	3,652	3,777
Moschino	31	53,405	55,332
Pollini	27	38,892	40,333
Total		95,949	99,442

The decrease between the two periods refers exclusively to the amortisation of the period.

Key money

Key money refers to the amounts paid by the Group to take over leases relating to directly managed stores or, in the case of business combinations, the fair value of these assets at the time of acquisition.

The Group, until financial year 2008, even on the stock of valuations drawn up by independent experts, pointed out the scarce significance of the deadline attributable to the term of the leases. Indeed, to this regard the safeguards given to the lessee by the market routine and by specific legal provisions, which are combined with a strategy of progressive further expansion of the network carried forward by the companies of the Group that usually renews the leases before their natural expiration and regardless of the intention to continue using the locations as Group boutiques, in view of the value attributable to the commercial positions concerned.

Following the change of the key money market, the Group deemed it proper to introduce a change of estimate on their useful life, switching from an indefinite useful life to a finite useful life.

A reversed trend has been noted starting in 2009. Although not generalised, it has led several of the lessors of the market to ask that the contract be terminated as the expiration date draws near. Even if the most recent transactions carried out by the Group are reassuring with regard to the entire recoverability of the original value of the key money, by virtue of the new market definition, the directors prudentially deemed it correct to change the estimate of useful life. Based on the experience of the renewals obtained from the lessors in past financial years, the directors deemed it fitting to estimate a useful life corresponding to the residual term of the contract, and generally plan a renewal for another 6 years, considering a final end value equal to the amounts due by way of indemnity for taking over the lease if provided for by the national regulations.

Other

The item other mainly includes software licences.

2. Tangible fixed assets

The table below illustrates the breakdown and the changes of this item:

(Values in thousands of EUR)

	Lands	Buildings	Leasehold improvements	Plant and machinery	Industrial and commercial equipment	Other tangible assets	Total
Net book value as of 01.01.12	17,761	32,381	13,228	7,109	377	3,681	74,537
Increases	-	90	3,419	251	84	1,711	5,555
Disposals	-1,595	-7,047	-51	-65	-	-17	-8,775
Translation differences and other variations	10	46	-148	-	-	-50	-142
Depreciation	-	-781	-2,492	-1,251	-159	-1,101	-5,784
Net book value as of 31.12.12	16,176	24,689	13,956	6,044	302	4,224	65,391
Increases	-	24	3,657	283	176	1,364	5,504
Disposals	-	-	-344	-73	-13	-234	-664
Translation differences and other variations	-	-	1,456	-1,553	-3	-3	-103
Depreciation	-	-550	-2,700	-1,053	-123	-1,147	-5,573
Net book value as of 31.12.13	16,176	24,163	16,025	3,648	339	4,204	64,555

Tangible fixed assets have changed as follows:

- Increases for new investments of EUR 5,504 thousand. These mainly refer to new investments in the renovation and modernisation of shops, the purchase of plant and equipment and the purchase of electronic machines.
- Disposals, net of the accumulated depreciation, of EUR 664 thousand related to the closure of some obsolete plants and machinery and to the subsidiaries Aeffe Japan Inc. and Moschino Japan Co., Ltd. under the assets transfer agreement to Woollen Co., Ltd.. For further details see Note 42;
- Decrease for differences arising on translation and other variation of EUR 103 thousand which mainly relates to the translation differences of the subsidiary Aeffe USA.
- Depreciation of EUR 5,573 thousand charged in relation to all tangible fixed assets, except for land, using the rates applicable to each category (see the accounting policies relating to tangible fixed assets for further details).

Other non-current assets

3. *Equity Investments*

This item includes shareholdings measured at the cost. The value at 31 December 2013 is unchanged compared with the value at 31 December 2012.

4. *Long term financial receivables*

The value at 31 December 2013 is related to the long term portion of financial receivables generated by the sale of the real estate properties owned by Aeffe USA to the company Ferrim USA, a 100% subsidiary of the company Ferrim Srl. The receivable will be collected in 5 years.

5. *Other fixed assets*

The increase in Other fixed assets of EUR 2,173 thousand is mainly due to the receivable related to the income recognized by Woollen Co., Ltd. to Aeffe Group as a result of the reorganization of the Japanese Distribution Network. Specifically Aeffe S.p.A. and Moschino S.p.A. have signed with Woollen Co., Ltd. and Mitsubishi Corporation Fashion Co., Ltd. a distribution and franchise agreement for which Woollen Co., Ltd. has become the exclusive distributor of the brands Alberta Ferretti, Philosophy, Moschino, Moschino C&C and Love Moschino for the whole territory of Japan. At the same time of the conclusion of the mentioned agreement, Aeffe Japan Co., Ltd. and Moschino Japan Co., Ltd., controlled companies, respectively, by Aeffe S.p.A. and Moschino S.p.A., have transferred to Woollen Co., Ltd., accounts receivables, stock along with furniture and accessories in the stores and the major part of the employees in the workforce.

For further details see Note 42.

The income mentioned above is partially compensated by the reduction of security deposits, mainly related to Aeffe Japan Inc. and Moschino Japan Co. Ltd., controlled companies, respectively, by Aeffe S.p.A. and Moschino S.p.A., for the assets transferred in front of the agreements referred to above.

6. *Deferred tax assets and liabilities*

The table below illustrates the breakdown of this item at 31 December 2013 and at 31 December 2012:

(Values in thousands of EUR)	Receivables		Liabilities	
	31 December	31 December	31 December	31 December (*)
	2013	2012	2013	2012
Tangible fixed assets	-	-	-139	-215
Intangible fixed assets	3	3	-177	-180
Provisions	1,499	1,707	-	-
Costs deductible in future periods	2,916	460	-	-
Income taxable in future periods	549	575	-1,297	-1,046
Tax losses carried forward	6,280	6,959	-	-
Other	-	-	-63	-73
Tax assets (liabilities) from transition to IAS	1,909	1,818	-35,497	-35,905
Total	13,156	11,522	-37,173	-37,419

Changes in temporary differences during the period are illustrated in the following table:

(Values in thousands of EUR)	Opening balance (*)	Differences arising on translation	Recorded in the income statement	Other	Closing balance
Tangible fixed assets	-215	6	70	-	-139
Intangible fixed assets	-177	-	3	-	-174
Provisions	1,707	-6	-202	-	1,499
Costs deductible in future periods	460	-1	2,458	-1	2,916
Income taxable in future periods	-471	-	-278	1	-748
Tax losses carried forward	6,959	-288	713	-1,104	6,280
Other	-73	-	562	-552	-63
Tax assets (liabilities) from transition to IAS	-34,087	365	83	51	-33,588
Total	-25,897	76	3,409	-1,605	-24,017

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for deferred tax assets reported in the Consolidated Financial Statements at 31 December 2012 have changed by EUR 399 thousand. Reference should be made to the section "Accounting policies" for further details.

The negative variation of EUR 1,605 thousand in the column "Other" refers mainly to the compensation of the tax payable for IRES of the period matured in some of the Group's subsidiaries with the receivable for deferred tax generated in Aeffe Spa as a consequence of the adhesion of the subsidiaries to the fiscal consolidation.

Deferred tax assets related to costs deductible in future periods mainly relate to the deferred taxation on provisions for risks and charges for Bloody Mary Inc., subsidiary of Moschino Spa.

Deferred tax assets have been determined estimating the future recoverability of such activities.

CURRENT ASSETS

7. Stocks and inventories

This item comprises:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Raw, ancillary and consumable materials	14,800	15,080	-280	-1.9%
Work in progress	5,827	6,842	-1,015	-14.8%
Finished products and goods for resale	53,250	54,938	-1,688	-3.1%
Advance payments	208	262	-54	-20.6%
Total	74,085	77,122	-3,037	-3.9%

Inventories of raw materials and work in progress mainly relate to the production of the Spring/Summer 2014 collections, while finished products mainly concern the Autumn/Winter 2013 and the Spring/Summer 2014 collections and the Autumn/Winter 2014 sample collections.

8. Trade receivables

This item is illustrated in details in the following table:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Trade receivables	37,426	34,040	3,386	9.9%
(Allowance for doubtful account)	-1,629	-1,685	56	-3.3%
Total	35,797	32,355	3,442	10.6%

Trade receivables amount to EUR 37,426 thousand at 31 December 2013, up 9.9% since 31 December 2012.

The increase of trade receivables is mainly related to the sale of stocks of the subsidiary Aeffe Japan Inc. and Moschino Japan Co. Ltd. to Woollen Co. Ltd. under the assets transfer agreement. Such receivables have been cashed on 15th January 2014. For further details see Note 42.

Management considers that the fair value of amounts due from customers approximates their book value.

The allowance for doubtful accounts is determined by reference to a detailed analysis of the available information and, in general, is based on historical trends.

9. Tax receivables

This item is illustrated in details in the following table:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
VAT	2,185	5,748	-3,563	-62.0%
Corporate income tax (IRES)	1,879	2,070	-191	-9.2%
Local business tax (IRAP)	706	118	588	498.3%
Amounts due to tax authority for withheld taxes	1,122	866	256	29.6%
Other tax receivables	1,267	1,250	17	1.4%
Total	7,159	10,052	-2,893	-28.8%

As of 31 December 2013, the Group's tax receivables amount to EUR 7,159 thousand. The variation of EUR 2,893 thousand compared with the value at 31 December 2012 is mainly due to the decrease of VAT receivables.

10. Cash

This item includes:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Bank and post office deposits	7,001	4,295	2,706	63.0%
Cheques	33	340	-307	-90.3%
Cash in hand	490	727	-237	-32.6%
Total	7,524	5,362	2,162	40.3%

Bank and postal deposits represent the nominal value of the current account balances with credit institutions, including interest accrued on the balance sheet date. Cash in hand represents the nominal value of the cash held on the balance sheet date.

The increase in cash and cash equivalents, recorded at 31 December 2013 compared with the amount recorded at 31 December 2012, is EUR 2,162 thousand. About the reason of this variation see the Cash Flow Statement.

11. Short term financial receivables

This item includes:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Financial receivables	1,000	3,500	-2,500	-71.4%
Total	1,000	3,500	-2,500	-71.4%

Short-term financial receivables change in the period of EUR 2,500 thousand for the collection of the receivable born with the disposal of a rent contract related to a real estate, used for commercial purposes, located in Rome.

12. Other receivables

This caption comprises:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Credits for prepaid costs	17,079	18,031	-952	-5.3%
Advances for royalties and commissions	548	1,103	-555	-50.3%
Advances to suppliers	537	470	67	14.3%
Accrued income and prepaid expenses	1,775	1,656	119	7.2%
Other	3,372	3,152	220	7.0%
Total	23,311	24,412	-1,101	-4.5%

Other short term receivables decrease of EUR 1,101 thousand mainly for the reduction of credits for prepaid costs.

Credits for prepaid costs relate to the costs incurred to design and make samples for the Spring/Summer 2014 and Autumn/Winter 2014 collections for which the corresponding revenues from sales have not been realised yet.

13. Assets and liabilities available for sale

The change in the captions assets and liabilities available for sale mainly concerns the sale of the line of business of the subsidiary Nuova Stireria Tavoleto to the company Movimoda, that will be closed in January 2014.

This item is illustrated in details in the following table:

(Values in thousands of EUR)	31 December 2013	31 December 2012
Plant and machinery	80	-
Other fixed assets	437	437
Total Assets	517	437
Post employment benefits	296	-
Due to total security organization	33	-
Total Liabilities	329	0

14. Shareholders' equity

Described below are main categories of shareholders' equity at 31 December 2013, while the corresponding variations are described in the prospect of shareholders' equity.

(Values in thousands of EUR)	31 December 2013	31 December (*) 2012	Change
Share capital	25,371	25,371	-
Share premium reserve	71,240	71,240	-
Other reserves	31,765	30,605	1,160
Fair value reserve	7,901	7,901	-
IAS reserve	11,459	11,459	-
Profits / (losses) carried-forward	-14,198	-10,010	-4,188
Reamasurement of defined benefit plans reserve	-833	-1,039	206
Net profit / (loss) for the Group	-3,198	-3,028	-170
Translation reserve	-2,733	-2,140	-593
Minority interests	16,644	15,538	1,106
Total	143,418	145,897	-2,479

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Consolidated Financial Statements at 31 December 2012 has decreased by EUR 1,050 thousand, of which EUR 1,039 thousand relates to Equity attributable to owners of the parent and EUR 11 thousand relates to Non-controlling interest. Reference should be made to the section "Accounting policies" for further details.

Share capital

Share capital as of 31 December 2013, totally subscribed and paid, (gross of treasury shares) totals EUR 26,841 thousand, and is represented by 107,362,504 shares, par value EUR 0.25 each. At 31 December 2013 the Parent Company holds 5,876,878 treasury shares, representing the 5.5% of its share capital.

There are no shares with restricted voting rights, without voting rights or with preferential rights. The number of outstanding shares is not changed during the period.

Share premium reserve

The share premium reserve amounts to EUR 71,240 thousand and it remains unchanged since 31 December 2012.

Other reserves

The changes in these reserves reflect the allocation of prior-year profit of the Parent Company.

Fair value reserve

The fair value reserve derives from the application of IAS 16 in order to measure the land and buildings owned by the Company at their fair value, as determined with reference to an independent appraisal.

IAS reserve

The IAS reserve, formed on the first-time adoption of IFRS, reflects the differences in value that emerged on the transition from ITA GAAP to IFRS. The differences reflected in this equity reserve are stated net of tax effect, as required by IFRS 1. Each difference is allocated on a pro rata basis to minority interests.

Profits/(losses) carried-forward

The caption profits/(losses) carried forward records a negative variation as a consequence of the consolidated net loss at 31 December 2012.

Reamasurement of defined benefit plans reserve

Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Consolidated Financial Statements at 31 December 2012 has decreased by EUR 1,050 thousand, of which EUR 1,039 thousand relates to Equity attributable to owners of the parent and EUR 11 thousand relates to Non-controlling interest. Reference should be made to the section "Accounting policies" for further details.

Translation reserve

The decrease of EUR 593 thousand related to such reserve is due to the conversion of companies' financial statements in other currency than EUR.

Minority interests

The variation in minority interests is due to the portion of profit/loss attributable to the minority shareholders.

Minority interests represent the shareholders' equity of consolidated companies owned by other shareholders and include the corresponding IAS reserve.

NON-CURRENT LIABILITIES

15. Provisions

Provisions are illustrated in the following statement:

(Values in thousands of EUR)	31 December	Increases	Decreases	31 December
	2012			2013
Pensions and similar obligations	959	301	-305	955
Other	139	135	-62	212
Total	1,098	436	-367	1,167

The additional client expenses reserve is determined based on an estimate of the liability relating to the severance of agency contracts, taking account of statutory provisions and any other relevant factor, such as statistical data, average duration of agency contracts and their rate of turnover. The item is calculated based on the actual value of the outflow necessary to extinguish the obligation.

Potential tax liabilities for which no reserves have been established, since it is not considered probable that they will give rise to a liability for the Group, are described in the paragraph "Potential liabilities".

16. Post employment benefits

The severance indemnities payable on a deferred basis to all employees of the Group are deemed to represent a defined benefits plan (IAS 19), since the employer's obligation does not cease on payment of the contributions due on the remuneration paid, but continue until termination of the employment relationship.

For plans of this type, the standard requires the amount accrued to be projected forward in order to determine the amount that will be paid on the termination of employment, based on an actuarial valuation that takes account of employee turnover, likely future pay increases and any other applicable factors. This methodology does not apply to those employees whose severance indemnities are paid into approved supplementary pension funds which, in the circumstances, are deemed to represent defined contributions plans.

Starting from 1 January 2007, the Finance Law and related enabling decrees introduced significant changes to the regulations governing severance indemnities, including the ability of employees to choose how their individual severance indemnities will be allocated. In particular, employees can now allocate the new amounts accrued to approve pension plans or decide to retain them with the employer (which must pay the related severance contributions into a treasury account managed by INPS).

Changes in the provision are illustrated in the following statement:

(Values in thousands of EUR)	31 December (*)	Increases	Decreases / Other changes	31 December
	2012			2013
Post employment benefits	8,999	307	-1,770	7,536
Total	8,999	307	-1,770	7,536

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for post-employment benefits reported in the Consolidated Financial Statements at 31 December 2012 have changed by EUR 1,449 thousand. Reference should be made to the section "Accounting policies" for further details.

Increases include financial expenses for EUR 205 thousand, while the entry decreases/other changes include an actuarial gain of EUR 290 thousand and a reclassification of EUR 296 thousand in the entry liabilities

available for the sale related to the line of business of the subsidiary Nuova Stireria Tavoleto to the company Movimoda, that will be closed in January 2014.

17. Long-term financial liabilities

The following table contains details of long-term borrowings:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Loans from financial institutions	15,488	3,919	11,569	295.2%
Amounts due to other creditors	71	88	-17	-19.3%
Total	15,559	4,007	11,552	288.3%

The entry "Loans from financial institutions" relate to the portion of bank loans due beyond 12 months. The increase in this entry is mainly due to the disbursement of a ten-year mortgage loan to the Parent company Aeffe Spa for an amount of EUR 11.5 million on a real estate based in Gatteo, headquarter of the subsidiary Pollini Spa. It should be noted that such real estate from 2002 to 2012 was object of a lease-back operation.

All other operations are unsecured loans and bank finance not assisted by any form of security and they are not subject to special clauses, except for the early repayment clauses normally envisaged in commercial practice. Furthermore, there are no covenants to comply with specific financial terms or negative pledges.

The following table contains details of bank loans as of 31 December 2013, including the current portion and the long term portion:

(Values in thousands of EUR)	Total amount	Current portion	Long term portion
Bank borrowings	20,418	4,930	15,488
Total	20,418	4,930	15,488

The total due beyond five years amount to EUR 6,297 thousand.

18. Long-term not financial liabilities

This caption, in the amount of EUR 14,045 thousand, refers to the debt due by the subsidiary Moschino S.p.A. in relation to an interest-free shareholder loan from Sinv S.p.A.. This liability is treated to a payment on capital account and arose on the purchase of Moschino S.p.A. by the Parent Company and Sinv S.p.A. in 1999, divided into proportional shares according to the equity interest held by Aeffe S.p.A. and Sinv S.p.A. in Moschino S.p.A..

CURRENT LIABILITIES

19. Trade payables

Tax payables are analysed in comparison with the related balances as of 31 December 2012:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Trade payables	45,448	48,148	-2,700	-5.6%
Total	45,448	48,148	-2,700	-5.6%

Trade payables are due within 12 months and concern the debts for supplying goods and services.

The decrease of Euro 2,700 thousand is mainly attributable to fewer purchases.

20. Tax payables

Tax payables are analysed in comparison with the related balances as of 31 December 2012 in the following table:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Local business tax (IRAP)	362	501	-139	-27.7%
Corporate income tax (IRES)	0	118	-118	-100.0%
Amounts due to tax authority for withheld taxes	2,663	2,446	217	8.9%
VAT due to tax authority	598	231	367	158.9%
Other	422	645	-223	-34.6%
Total	4,045	3,941	104	2.6%

21. Short term financial liabilities

A breakdown of this item is given below:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Due to banks	83,140	94,465	-11,325	-12.0%
Total	83,140	94,465	-11,325	-12.0%

Short term financial liabilities, compared with 31 December 2012, decrease of EUR 11,325 thousand. Such variation is mainly due to the increase of long term financial liabilities due to the disbursement of a ten-year mortgage loan to the Parent company Aeffe Spa (see note 17). Current bank debts include advances granted by credit institutions, current loans and the current portion of long-term financing commitments. Advances mainly consist of withdrawals from short-term credit facilities to finance the working capital requirement. Current loans (due within 12 months) are loans granted by banks to the Parent Company and to other Group companies.

22. Other liabilities

Other current liabilities are analysed on a comparative basis in the following table:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Due to total security organization	3,466	3,637	-171	-4.7%
Due to employees	4,958	4,841	117	2.4%
Trade debtors - credit balances	1,543	1,631	-88	-5.4%
Accrued expenses and deferred income	2,198	2,321	-123	-5.3%
Other	2,265	1,925	340	17.7%
Total	14,430	14,355	75	0.5%

The other short term liabilities amount to EUR 14,430 thousand at 31 December 2013 remaining substantially stable compared with the previous year.

SEGMENT INFORMATION REGARDING PROFIT OR LOSS, ASSETS AND LIABILITIES

In order to apply the IFRS 8 the Group has considered to delineate as operative sectors the same used by IAS 14 Segment reporting: *Prêt-à porter* Division and footwear and leather goods Division. Such decision has been taken because they represent business activities from which the entity may earn revenues and incur expenses, whose operating result are regularly reviewed by the entity's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

Prêt-à porter Division is mainly represented by the companies Aeffe, Moschino and Velmar, operating in the design, production and distribution of luxury prêt-à porter and lingerie, beachwear and loungewear collections.

In terms of prêt-à porter collections, the activity is carried out by Aeffe, both for the production of the Group's own-label brands ("Alberta Ferretti", "Philosophy", "Moschino", "Moschino Cheap and Chic" and "Love Moschino") and brands licensed from other companies (such as "Blugirl", "Cedric Charlier" and "Ungaro"). Aeffe also handles the distribution of all Division products, which takes place via the retail channel through subsidiaries and via the wholesale channel.

Velmar manufactures and distributes lingerie and swimwear collections, and specifically men's/women's lingerie, underwear, beachwear and loungewear. Collections are produced and distributes under the Group's own-label brands such as "Moschino" and under third-party licensed brands such as "Blugirl".

The Prêt-a-porter Division also manages licensing agreements granted to other companies to manufacture Aeffe and Moschino branded product lines such as the "Moschino" brand licensing agreement relating to the *love* line, "Moschino" branded perfumes and "Moschino" branded sunglasses.

The footwear and leather goods Division, which is composed of Pollini and its subsidiaries, mainly handles the design, production and distribution of footwear, small leather goods, bags and matching accessories made from exclusive materials. The operating activity is mainly carried out by Pollini, which directly handles the design, production and distribution of own-label products, as well as the production and distribution of brands licensed by Group companies.

The footwear and leather goods division also manages licensing agreements granted to other companies to manufacture "Pollini" products such as umbrellas, foulards and ties.

The following table indicates the main economic data for the full year 2013 and 2012 of the *Prêt-à porter* and Footwear and leather goods Divisions:

(Values in thousands of EUR)	Prêt-à porter Division	Footwear and leather goods Division	Elimination of intercompany transactions	Total
2013				
SECTOR REVENUES	196,926	71,924	-17,779	251,071
Intercompany revenues	-5,722	-12,057	17,779	0
Revenues with third parties	191,204	59,867	-	251,071
Gross operating margin (EBITDA)	18,396	2,203	-	20,599
Amortisation	-9,935	-2,855	-	-12,790
Other non monetary items:				
Write-downs	-1,256	-525	-	-1,781
Net operating profit / loss (EBIT)	7,205	-1,177	-	6,028
Financial income	1,008	38	-805	241
Financial expenses	-5,877	-1,914	805	-6,986
Profit / loss before taxes	2,336	-3,053	-	-717
Income taxes	-1,751	497	-	-1,254
Net profit / loss	585	-2,556	-	-1,971

(Values in thousands of EUR)	Prêt-à porter Division	Footwear and leather goods Division	Elimination of intercompany transactions	Total
2012				
SECTOR REVENUES	201,291	69,461	-16,672	254,080
Intercompany revenues	-5,145	-11,527	16,672	0
Revenues with third parties	196,146	57,934	-	254,080
Gross operating margin (EBITDA)	20,663	2,125	-	22,788
Amortisation	-10,567	-2,812	-	-13,379
Other non monetary items:				
Write-downs	-506	-81	-	-587
Net operating profit / loss (EBIT)	9,590	-768	-	8,822
Financial income	971	31	-887	115
Financial expenses	-6,529	-1,937	887	-7,579
Profit / loss before taxes	4,032	-2,674	-	1,358
Income taxes	-4,808	228	-	-4,580
Net profit / loss	-776	-2,446	-	-3,222

The following tables indicate the main patrimonial and financial data at 31 December 2013 and 2012 of the Prêt-à porter and Footwear and leather goods Divisions:

(Values in thousands of EUR)	Prêt-à porter Division	Footwear and leather goods Division	Elimination of intercompany transactions	Total
31 December 2013				
SECTOR ASSETS	291,825	103,384	-49,234	345,975
<i>of which non-current assets (*)</i>				
<i>Intangible fixed assets</i>	<i>86,902</i>	<i>45,886</i>	-	<i>132,788</i>
<i>Tangible fixed assets</i>	<i>60,913</i>	<i>3,642</i>	-	<i>64,555</i>
<i>Other non-current assets</i>	<i>10,284</i>	<i>1,583</i>	<i>-5,469</i>	<i>6,398</i>
OTHER ASSETS	16,966	3,350	-	20,316
CONSOLIDATED ASSETS	308,791	106,734	-49,234	366,291

(*) Non-current assets other than financial instruments, deferred tax assets, post-employment benefit assets and rights arising under insurance contracts

(Values in thousands of EUR)	Prêt-à porter Division	Footwear and leather goods Division	Elimination of intercompany transactions	Total
31 December 2013				
SECTOR LIABILITIES	165,102	65,786	-49,234	181,654
OTHER LIABILITIES	26,607	14,611	-	41,218
CONSOLIDATED LIABILITIES	191,709	80,397	-49,234	222,872

(Values in thousands of EUR)	Prêt-à porter Division	Footwear and leather goods Division	Elimination of intercompany transactions	Total
31 December 2012				
SECTOR ASSETS	291,880	103,089	-43,973	350,996
<i>of which non-current assets (*)</i>				
Intangible fixed assets	90,218	47,855	-	138,073
Tangible fixed assets	61,407	3,984	-	65,391
Other non-current assets	8,226	1,585	-5,469	4,342
OTHER ASSETS	18,740	2,834	-	21,574
CONSOLIDATED ASSETS	310,620	105,923	-43,973	372,570

(*) Non-current assets other than financial instruments, deferred tax assets, post-employment benefit assets and rights arising under insurance contracts

(Values in thousands of EUR)	Prêt-à porter Division	Footwear and leather goods Division	Elimination of intercompany transactions	Total (**)
31 December 2012				
SECTOR LIABILITIES	167,091	62,194	-43,973	185,312
OTHER LIABILITIES	26,481	14,879	-	41,360
CONSOLIDATED LIABILITIES	193,572	77,074	-43,973	226,673

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Consolidated Financial Statements at 31 December 2012 has decreased by EUR 1,050 thousand, of which EUR 1,039 thousand relates to Equity attributable to owners of the parent and EUR 11 thousand relates to Non-controlling interest. Reference should be made to the section "Accounting policies" for further details.

Segment information by geographical area

The following table indicates the revenues for the full year 2013 and 2012 divided by geographical area:

(Values in thousands of EUR)	Full Year		Full Year		Change	
	2013	%	2012	%	Δ	%
Italy	104,504	41.6%	99,312	39.1%	5,192	5.2%
Europe (Italy and Russia excluded)	50,043	19.9%	53,834	21.2%	-3,791	-7.0%
Russia	19,351	7.7%	21,121	8.3%	-1,770	-8.4%
United States	17,072	6.8%	19,167	7.5%	-2,095	-10.9%
Japan	21,926	8.7%	24,207	9.5%	-2,281	-9.4%
Rest of the World	38,175	15.3%	36,439	14.4%	1,736	4.8%
Total	251,071	100.0%	254,080	100.0%	-3,009	-1.2%

COMMENTS ON THE CONSOLIDATED INCOME STATEMENT

23. Revenues from sales and services

In 2013 consolidated revenues amount to EUR 251,071 thousand compared to EUR 254,080 thousand of the year 2012, showing a decrease of 1.2% (+1.2% at constant exchange rates). Net of the effects of already terminated licenses of Jean Paul Gaultier and Cacharel and excluding the new license with Ungaro, revenues would have increased by 3.9% at constant exchange rates.

Revenues of the prêt-à-porter division amount to EUR 196,926 thousand, -2.2% at current exchange rates and +0.8% at constant exchange rates compared to 2012, while revenues of the footwear and leather goods division grow by 3.5% compared to 2012 and amount to EUR 71,923 thousand.

24. Other revenues and income

This item comprises:

(Values in thousands of EUR)	Full Year	Full Year	Change	
	2013	2012	Δ	%
Extraordinary income	915	1,004	-89	-8.9%
Other income	6,569	6,029	540	9.0%
Total	7,484	7,033	451	6.4%

The caption extraordinary income, composed mainly by recovery of receivables from bankrupt customers, time expiry of receivables and payables that arose in prior years, remains substantially stable compared to the previous year.

The caption other income increases of EUR 540 thousand compared to the previous year.

Such increase is mainly determined by the joint effect of:

- registration of an income totalling overall EUR 3,500 thousand recognized by Woollen Co., Ltd. to Aeffe Japan Co., Ltd. and Moschino Japan Co., Ltd., controlled companies, respectively, by Aeffe S.p.A. and Moschino S.p.A., as a result of the reorganization of the Japanese Distribution Network. Specifically Aeffe S.p.A. and Moschino S.p.A. have signed with Woollen Co., Ltd. and Mitsubishi Corporation Fashion Co., Ltd. a distribution and franchise agreement for which Woollen Co., Ltd. has become the exclusive distributor of the brands Alberta Ferretti, Philosophy, Moschino, Moschino C&C and Love Moschino for the whole territory of Japan. At the same time of the conclusion of the mentioned agreement, Aeffe Japan Co., Ltd. and Moschino Japan Co., Ltd., controlled companies, respectively, by Aeffe S.p.A. and Moschino S.p.A., have transferred to Woollen Co., Ltd., accounts receivables, stock along with furniture and accessories in the stores and the major part of the employees in the workforce.

For further details see Note 42.

- reduction of the capital gain compared to 2012 for EUR 2,247 thousand realized last year by the subsidiary Aeffe USA for the sale of two real estates to the company Ferrim USA, a 100% subsidiary of the company Ferrim Srl.
- reduction of other entries for EUR 713 thousand that include exchange gains on commercial transaction, rental income sales of raw materials and packaging.

25. Costs of raw materials

(Values in thousands of EUR)	Full Year	Full Year	Change	
	2013	2012	Δ	%
Raw, ancillary and consumable materials and goods for resale	79,028	80,171	-1,143	-1.4%
Total	79,028	80,171	-1,143	-1.4%

This item mainly includes costs for the acquisition of raw materials such as fabrics, threads, skins and accessories, purchases of finished products for resale (products sold) and packaging.

26. Costs of services

This item comprises:

(Values in thousands of EUR)	Full Year	Full Year	Change	
	2013	2012	Δ	%
Subcontracted work	19,773	20,941	-1,168	-5.6%
Consultancy fees	13,235	14,796	-1,561	-10.6%
Advertising	9,961	11,182	-1,221	-10.9%
Commission	4,384	4,463	-79	-1.8%
Transport	4,469	4,320	149	3.4%
Utilities	2,458	2,417	41	1.7%
Directors' and auditors' fees	2,646	2,602	44	1.7%
Insurance	700	799	-99	-12.4%
Bank charges	1,558	1,651	-93	-5.6%
Travelling expenses	2,088	2,485	-397	-16.0%
Other services	5,666	5,531	135	2.4%
Total	66,938	71,187	-4,249	-6.0%

Costs of services decrease from EUR 71,187 thousand in the year 2012 to EUR 66,938 thousand in the year 2013, by 6.0%. The decrease is mainly due to:

- the decrease of costs for subcontracted work;
- the general decrease of costs for "Consultancy fees";
- the decrease of costs for "Advertising". The Group expenses for advertising and public relations in total (classified by nature in different entries of the income statement) keep an incidence of about 8% on turnover, in line with previous periods.

27. Costs for use of third parties assets

This item comprises:

(Values in thousands of EUR)	Full Year		Change	
	2013	2012	Δ	%
Rental expenses	21,415	21,390	25	0.1%
Royalties	3,116	2,534	582	23.0%
Hire charges and similar	922	894	28	3.1%
Total	25,453	24,818	635	2.6%

The costs for use of third parties assets increases by EUR 635 thousand from EUR 24,818 thousand in 2012 to EUR 25,453 thousand in 2013. Such increase is mainly determined by more royalties related to brands under license.

28. Labour costs

Labour costs increases from EUR 62,328 thousand in 2012 to EUR 63,078 thousand in 2013 with an incidence on revenues which remains substantially stable changing from 24.5% in 2012 to 25.1% in 2013.

This item comprises:

(Values in thousands of EUR)	Full Year		Change	
	2013	2012	Δ	%
Labour costs	63,078	62,328	750	1.2%
Total	63,078	62,328	750	1.2%

In 2013 the average number of employees of the Group is:

Average number of employees by category	Full Year		Change	
	2013	2012	Δ	%
Workers	335	382	-47	-12%
Office staff-supervisors	1,032	1,042	-10	-1%
Executive and senior managers	26	27	-1	-4%
Total	1,393	1,451	-58	-4%

29. Other operating expenses

This item includes:

(Values in thousands of EUR)	Full Year		Change	
	2013	2012	Δ	%
Taxes	829	798	31	3.9%
Gifts	192	249	-57	-22.9%
Contingent liabilities	318	891	-573	-64.3%
Write-down of current receivables	198	201	-3	-1.5%
Foreign exchange losses	1,209	1,898	-689	-36.3%
Other operating expenses	542	585	-43	-7.4%
Total	3,288	4,622	-1,334	-28.9%

The caption other operating expenses amounts to EUR 3,288 thousand and decrease in absolute value of EUR 1,334 thousand compared to the previous year, in particular for the decrease of contingent liabilities and foreign exchange losses.

30. Amortisation, write-downs and provisions

This item includes:

(Values in thousands of EUR)	Full Year	Full Year	Change	
	2013	2012	Δ	%
Amortisation of intangible fixed assets	7,216	7,596	-380	-5.0%
Depreciation of tangible fixed assets	5,574	5,784	-210	-3.6%
Write-downs and provisions	1,781	586	1,195	203.9%
Total	14,571	13,966	605	4.3%

The entry Write-downs and provisions is related to:

- write-downs and provisions for EUR 818 thousand due to the sales of assets of the subsidiaries Aeffe Japan Inc. and Moschino Japan Co., Ltd. to Woollen Co., Ltd., as part of the reorganization of the Japanese Distribution Network;
- allocation of EUR 250 thousand to the supplementary clientele severance indemnity fund of the subsidiary Pollini S.p.A.;
- allocation of EUR 713 thousand to the allowance for doubtful accounts related to different companies of the Group.

31. Financial income/expenses

This item include:

(Values in thousands of EUR)	Full Year	Full Year	Change	
	2013	2012	Δ	%
Interest income	167	82	85	103.7%
Foreign exchange gains	29	19	10	52.6%
Financial discounts	44	14	30	214.3%
Other income	1	0	1	n.a.
Financial income	241	115	126	109.6%
Bank interest expenses	6,181	6,226	-45	-0.7%
Other interest expenses	366	558	-192	-34.4%
Lease interest	0	120	-120	-100.0%
Foreign exchange losses	8	21	-13	-61.9%
Other expenses	431	654	-223	-34.1%
Financial expenses	6,986	7,579	-593	-7.8%
Total	6,745	7,464	-719	-9.6%

The decrease in financial income/expenses amounts to EUR 719 thousand. Such effect is substantially linked to:

- higher financial income for EUR 126 thousand;

- lower financial expenses for EUR 593 thousand as a result of a reduction in the average indebtedness of the Group compared to the year 2012 and of the better banking conditions applied by banks.

32. Income taxes

This item includes:

(Values in thousands of EUR)	Full Year	Full Year	Change	
	2013	2012	Δ	%
Current income taxes	4,547	7,678	-3,131	-40.8%
Deferred income (expenses) taxes	-3,409	-3,835	426	-11.1%
Taxes related to previous years	116	737	-621	-84.3%
Total taxes	1,254	4,580	-3,326	-72.6%

Details of deferred tax assets and liabilities and changes in this item are described in the paragraph on deferred tax assets and liabilities.

The reconciliation between actual and theoretical taxation for 2013 and 2012 is illustrated in the following table:

(Values in thousands of EUR)	Full Year	Full Year
	2013	2012
Profit / loss before taxes	-717	1,357
Theoretical tax rate	27.5%	27.5%
Theoretical income taxes (IRES)	-197	373
Fiscal effect	-1,858	1,954
Effect of foreign tax rates	1,782	1,446
Total income taxes excluding IRAP (current and deferred)	-273	3,773
IRAP (current and deferred)	1,527	807
Total income taxes (current and deferred)	1,254	4,580

This reconciliation of the theoretical and effective tax rates does not take account of IRAP, given that it does not use profit before taxes to calculate the taxable amount. Accordingly, the inclusion of IRAP in the reconciliation would generate distorting effects between years.

COMMENTS ON THE CONSOLIDATED CASH FLOW STATEMENT

The cash flow generated during 2013 is EUR 2,162 thousand.

(Values in thousands of EUR)	Full Year 2013	Full Year (*) 2012
OPENING BALANCE (A)	5,362	8,444
Cash flow (absorbed)/ generated by operating activity (B)	15,972	8,237
Cash flow (absorbed)/ generated by investing activity (C)	-7,229	10,012
Cash flow (absorbed)/ generated by financing activity (D)	-6,581	-21,331
Increase (decrease) in cash flow (E)=(B)+(C)+(D)	2,162	-3,082
CLOSING BALANCE (F)=(A)+(E)	7,524	5,362

33. Cash flow (absorbed)/ generated by operating activity

The cash flow generated by operating activity during 2013 amounts to EUR 15,972 thousand.

The cash flow from operating activity is analysed below:

(Values in thousands of EUR)	Full Year 2013	Full Year (*) 2012
Profit before taxes	-717	1,357
Amortisation / write-downs	14,571	13,966
Accrual (+)/availment (-) of long term provisions and post employment benefits	-1,099	859
Paid income taxes	-3,029	-3,989
Financial income (-) and financial charges (+)	6,745	7,464
Change in operating assets and liabilities	-499	-11,420
CASH FLOW (ABSORBED)/ GENERATED BY OPERATING ACTIVITY	15,972	8,237

34. Cash flow (absorbed)/ generated by investing activity

The cash flow absorbed by investing activity during 2013 amounts to EUR 7,229 thousand.

The factors comprising this use of funds are analysed below:

(Values in thousands of EUR)	Full Year 2013	Full Year (*) 2012
Increase (-)/ decrease (+) in intangible fixed assets	-2,185	-587
Increase (-)/ decrease (+) in tangible fixed assets	-5,044	3,324
Investments and write-downs (-)/ Disinvestments and revaluations (+)	0	7,275
CASH FLOW (ABSORBED)/ GENERATED BY INVESTING ACTIVITY	-7,229	10,012

35. Cash flow (absorbed)/ generated by financing activity

The cash flow absorbed by financing activity during 2013 amounts to EUR 6,581 thousand.

The factors comprising this use of funds are analysed below:

(Values in thousands of EUR)	Full Year 2013	Full Year (*) 2012
Other variations in reserves and profits carried-forward of shareholders' equity	-507	-915
Dividends paid	0	0
Proceeds (+)/ repayments (-) of financial payments	227	-8,055
Increase (-)/ decrease (+) in long term financial receivables	444	-4,897
Financial income (+) and financial charges (-)	-6,745	-7,464
CASH FLOW (ABSORBED)/GENERATED BY FINANCING ACTIVITY	-6,581	-21,331

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Consolidated Financial Statements at 31 December 2012 has decreased by EUR 1,050 thousand, of which EUR 1,039 thousand relates to Equity attributable to owners of the parent and EUR 11 thousand relates to Non-controlling interest. Reference should be made to the section "Accounting policies" for further details.

OTHER INFORMATION

36. Stock options plans

Regarding the information on stock options plan see Report on operations.

For the details relating to the stock options granted to directors, general managers and executive with strategic responsibilities see attachment VI.

37. Incentive plans

Regarding the long term incentive plans reserved to executive directors of Aeffe S.p.A., please refer to the indicated in the Report on remuneration available from the governance section of the following [website: www.aeffe.com](http://www.aeffe.com).

38. Net financial position

As required by Consob communication DEM/6264293 dated 28th July 2006 and in compliance with the CESR's "Recommendations for the consistent implementation of the European Commission's Regulation on Prospectuses" dated 10th February 2005, the Group's net financial position as of 31 December 2013 is analysed below:

(Values in thousands of EUR)	31 December 2013	31 December 2012
A - Cash in hand	523	1,067
B - Other available funds	7,001	4,295
C - Securities held for trading	-	-
D - Cash and cash equivalents (A) + (B) + (C)	7,524	5,362
E - Short term financial receivables	1,000	3,500
F - Current bank loans	-78,210	-91,360
G - Current portion of long-term bank borrowings	-4,930	-3,105
H - Current portion of loans from other financial institutions	0	0
I - Current financial indebtedness (F) + (G) + (H)	-83,140	-94,465
J - Net current financial indebtedness (I) + (E) + (D)	-74,616	-85,603
K - Non current bank loans	-15,488	-3,919
L - Issued obligations	1,574	1,691
M - Other non current loans	-71	-88
N - Non current financial indebtedness (K) + (L) + (M)	-13,985	-2,316
O - Net financial indebtedness (J) + (N)	-88,601	-87,919

The net financial position of the Group amounts to EUR 88,601 thousand as of 31 December 2013 compared with EUR 87,919 thousand as of 31 December 2012.

39. *Earnings per share*

Basic earnings per share:

(Values in thousands of EUR)	31 December	31 December
	2013	2012
Consolidated earnings for the period for shareholders of the parent company	-3,198	-3,028
Medium number of shares for the period	101,486	101,486
Basic earnings per share	-0.032	-0.030

Following the issue on 24 July 2007 of 19 million new shares, taken up in full, the number of shares currently outstanding is 107,362.5 thousand.

40. *Related party transactions*

Reciprocal transactions and balances between Group companies included within the scope of consolidation are eliminated from the consolidated financial statements and as such will not be described here. Operations carried out with related parties mainly concern the exchange of goods, the performance of services and the provision of financial resources. All transactions arise in the ordinary course of business and are settled on market terms i.e. on the terms that are or would be applied between two independent parties.

The Group's business dealing with other related parties are summarised below:

(Values in thousands of EUR)	Full Year 2013	Full Year 2012	Nature of the transactions
Shareholder Alberta Ferretti with Aeffe S.p.a.			
Contract for the sale of artistic assets and design	300	300	Cost
Ferrim with Aeffe S.p.a.			
Property rental	1,433	1,248	Cost
Rent advance	290	293	Other receivable
Ferrim with Moschino S.p.a.			
Property rental	859	845	Cost
Commerciale Valconca with Aeffe S.p.a.			
Commercial	235	160	Revenue
Cost of services	122	102	Cost
Commercial	926	875	Receivable
Aeffe France with Solide Real Estate France			
Property rental	305	291	Cost
Commercial	0	8	Payable
Commercial	96	80	Other receivable
Moschino France with Solide Real Estate France			
Property rental	375	355	Cost
Commercial	508	353	Payable
Aeffe USA with Ferrim USA			
Lump sum	2,259	0	Revenues
Real estate sale	0	2,247	Other revenues
Property rental	678	0	Cost
Financial income	112	0	Financial income
Non current financial	1,574	1,691	Receivable
Current financial	1,000	1,000	Receivable

The following table indicates the data related on the incidence of related party transactions on the income statement, balance sheet, cash flow and indebtedness as of 31 December 2013 and 31 December 2012.

(Values in thousands of EUR)	Balance	Value	%	Balance	Value	%
		rel. party			rel. party	
	Full Year	2013		Full Year	2012	
Incidence of related party transactions on the income statement						
Revenues from sales and services	251,071	2,494	1.0%	254,080	160	0.1%
Other revenues	7,484	0	0.0%	7,033	2,247	32.0%
Costs of services	66,938	422	0.6%	71,187	402	0.6%
Costs for use of third party assets	25,453	3,650	14.3%	24,818	2,739	11.0%
Financial Income / expenses	6,745	112	1.7%	7,464	0	0.0%
Incidence of related party transactions on the balance sheet						
Non current financial receivables	1,574	1,574	100.0%	1,691	1,691	100.0%
Trade receivables	35,797	926	2.6%	32,355	875	2.7%
Current financial receivables	1,000	1,000	100.0%	3,500	1,000	28.6%
Other receivables	23,311	386	1.7%	24,412	373	1.5%
Trade payables	45,448	508	1.1%	48,148	361	0.7%
Incidence of related party transactions on the cash flow						
Cash flow (absorbed) / generated by operating activities	15,972	-1,607	n.a.	8,237	-1,696	n.a.
Cash flow (absorbed) / generated by financing activities	-6,581	116	n.a.	-21,331	-2,691	12.6%
Incidence of related party transactions on the indebtedness						
Net financial indebtedness	-88,601	-1,491	1.7%	-87,919	-4,387	5.0%

41. *Atypical and/or unusual transactions*

Pursuant to Consob communication DEM/6064293 dated 28th July 2006, it is confirmed that in 2013 the Group did not enter into any atypical and/or unusual transactions, as defined in that communication.

42. *Significant non-recurring events and transactions pursuant to Consob regulation of 28th July 2006*

It is noticed that Aeffe S.p.A. and Moschino S.p.A. have signed with Woollen Co., Ltd. and Mitsubishi Corporation Fashion Co., Ltd. a distribution and franchise agreement for which Woollen Co., Ltd. has become the exclusive distributor of the brands Alberta Ferretti, Philosophy, Moschino, Moschino C&C and Love Moschino for the whole territory of Japan.

The distribution and franchise agreement aims at strengthening the development of Aeffe Group's commercial network and overseeing its presence in the Japanese market in a more widespread and structured way.

At the same time of the conclusion of the mentioned distribution and franchise agreement, Aeffe Japan Co., Ltd. and Moschino Japan Co., Ltd., controlled companies, respectively, by Aeffe S.p.A. and Moschino S.p.A., have transferred to Woollen Co., Ltd., accounts receivables, stock along with furniture and accessories in the stores.

It has also been recognized by Woollen Co., Ltd. in favour of Aeffe Group, an income totalling overall EUR 3,500 thousand as goodwill. It is also transferred to Woollen Co., Ltd. the major part of the employees in the workforce of the two Japanese subsidiary.

The operation described above aims to achieve an increase in profitability in the relevant market starting from 2014.

The effects of this operation are reported below:

JAPAN EFFECTS

(Values in thousands of EUR)	Effect on Income statement	Effect on Shareholders' equity	Effect on Cash Flow
Selling price (*)	8,355	7,761	831
Stock (**)	-3,278	-2,789	
Assets (**)	-1,062	-951	
Receivables (**)	-1,620	-1,620	
Ancillary costs	-471	-422	-220
Translation reserve		-54	
Total	1,924	1,924	611

(*) Assets value transferred to Woollen Co., Ltd.: accounts receivables, stock along with furniture and accessories in the stores further to the goodwill recognized to Aeffe Japan Inc. and Moschino Japan Co., Ltd.

(**) Assets net book value transferred to Woollen Co, Ltd.

43. Guarantees and commitments

As of 31 December 2013, the Group has given performance guarantees to third parties totaling EUR 2,087 thousand (EUR 2,215 thousand as of 31 December 2012) and has received guarantees totaling EUR 150 thousand (EUR 650 thousand as of 31 December 2012).

44. Contingent liabilities

Fiscal/administrative disputes

The Group's fiscal/administrative disputes refer to the following companies:

Aeffe S.p.A.: the Rimini Provincial Tax Commission with ruling no. 101/2/06 filed on 16 December 2006 cancelled notices of assessment 81203T100562 (RG no. 43/05) and 81203T100570 (RG no. 69/05) issued by the Rimini Tax Authorities in November 2004. The issues raised related to the 1999 and 2000 tax years concern costs deemed not allowable and the write-down of the investment in Moschino. The Rimini tax office has appealed against the sentence handed down by the Rimini Provincial Tax Commissioners. The Company presented its counter analysis within the legally-prescribed time period. The Bologna Regional Tax Commission, as set during the hearing of 27 September 2010, has rejected the appeal, confirming the first level ruling.

On 12 January 2012, the State Legal Bar disputed the validity of the judgment of the Bologna regional tax commission, by bringing an appeal before the Court of Cassation. The company, presented its counter-submission within the time limit established by the law.

The positive outcome at the first two levels of judgment means that the further development of this dispute can be considered in a positive light.

The Rimini Provincial Tax Commission with ruling no. 37/02/08 of 28 January 2008, filed on 9 April 2008, cancelled notices of assessment no. 81203T300390/06 and no. 81203T300393/06 issued by the Rimini Tax Authorities in June 2006. The assessments concern tax years 2001 and 2002, and are connected with non-recognition of utilisation of the tax loss achieved during tax period 2000. The Rimini Tax Office has appealed against the sentence handed down by the Rimini Provincial Tax Commissioners with notification sent to the company on 29 May 2009. The appeal presented its counter analysis to the Regional Tax Commission of Bologna within the legally-prescribed time period. The Bologna Regional Tax Commission ordered on 14 April 2011 the suspension of this judgment pending resolution of the dispute ruling related to the notice of assessment 81203T100570/20042 (tax year 2000) with sentence become final.

On 1 October 2008 the Rimini Tax Office notified the company of inspection minutes in relation to direct taxes and IRAP for FY 2005. The audits also concerned VAT and were mainly focused on relations with group companies and costs for services. Specifically, the Tax Office raised issues on non-pertinent costs totaling EUR 130 thousand and non-pertinent advertising costs amounting to roughly EUR 580 thousand tied to the disbursement of contributions to subsidiary companies. On 30 August 2010, the Major Taxpayers Office of the Emilia Romagna Regional Tax Department notified assessments TGB03B500172/2010 (IRAP), TGB08B500181/2010 (theoretical IRES) and TGB09B500185/2010 (actual IRES), containing the matters indicated above. The company challenged these assessments before the Bologna Provincial Tax Commissioners ahead of the legal deadline, trusting that the valid defensive reasoning will be accepted. On 13 July 2011, with tax return n. 137 2011 00031537 15 the company has been ordered to pay the amount registered in the roll by the Tax Office, provisionally awaiting trial, equal to half of the taxes in dispute, besides interests, for a total amount of EUR 161 thousand. This tax dispute has been disputed in December 2012 before the Bologna Provincial Tax Commission, who, with sentence no. 40/13/13, filed on 14 March 2013, has accepted the request of the company, annulling the contested measures with reference to the matter relating to intra-group costs for advertising contributions and confirming the contested measures related to the reliefs for costs to be incurred and intra-group costs for lease payments. The Office, with act of appeal notified to the company on 28 October 2013, appealed against the sentence of the Bologna Provincial Tax Commission requesting the reform in relation to the matter relating to intra-group costs for advertising contributions. The Company, on 23 December 2013, filed a timely notice of cross-appeal counterclaims and contextual interlocutory appeal.

On 21 May 2013 Consob began enforcement proceedings for infringement of the combined provisions of art. 114, paragraph 5 of TUF and art. 1 and 5 of Consob Regulation transactions with related parties.

Pollini Retail S.r.l.: the case regarding the dispute in connection with non-recognition of VAT credit which arose in 2001, equal to approximately EUR 505 thousand, was discussed before the Regional Tax Commission of Bologna on 12 December 2008; on 12 February 2009 the injunction of the regional tax commission of Bologna ordering the Rimini office to provide the information necessary for assessing the amount due of VAT credit accrued by the company during FY 2001 was filed; with sentence no. 106/01/09, filed on 19 November 2009, the Regional Tax Commission of Bologna upheld the first level sentence. The company has appealed against said sentence with recourse to the Court of Cassation and is waiting for the hearing to be set.

The tax dispute introduced with the appeal against the silent refusal of the Rimini Office to the application presented by the company, aimed at recognising the 2001 VAT credit that was the subject matter of the case specified in the foregoing paragraph, was discussed on 26 February 2010 before the Rimini Provincial Tax Commissioners that, in its judgment filed on 5 September 2011, rejected the company's appeal. In response to this judgment, the company has timely appealed before the Bologna regional tax commission and is waiting for the hearing to be set.

Pollini S.p.A.: in connection with the tax dispute regarding recovery of VAT for FY 2002 due to non-invoicing of taxable transactions concerning the company (also in its capacity of merging company of the former Pollini Industriale S.r.l.), please be reminded that:

- in 2008 the Cesena Tax Office appealed against the order handed down by the Forlì Provincial Tax Commissioners, which fully upheld the company's appeal, and the appellee company appeared before the Regional Tax Commission of Bologna within the prescribed time;
- in January 2009 the company appealed against the order of the Forlì Provincial Tax Commissioners, which had rejected the defence's arguments on that specific point.

The cases, together, were discussed on 25 January 2010 by the Regional Tax Commission of Bologna. With sentences no. 27/13/10 and no. 23/13/10, filed on 17 February 2010, it confirmed the legitimacy of the notices of assessment issued to the company.

Because the Office has served the ruling n. 23/13/10 on 23 September 2010, on 22 November 2010 it has been presented recourse to the Court of Cassation. The company is waiting for the hearing to be set.

No provisions have been recorded in relation to the above disputes, since the defensive arguments put forward by the companies and its professional advisors are fully sustainable.

The directors, in receipt of the opinion of their fiscal and legal consultants, do not deem it likely that any liabilities will derive from the above-mentioned.

45. *Information requested by art. 149-duodecies of the "Regolamento Emittenti" issued by Consob*

The following table, prepared in accordance with art. 149-duodecies of the "Regolamento Emittenti" issued by Consob, reports the amount of fees charged in 2013 for the audit and audit related services provided by the Audit Firm.

(Values in thousand of EUR)	Service provider	2013 fees
Audit	MAZARS	224
Audit	WARD DIVECHA	15
Audit	RSM SEIWA	15
Audit	ARI AUDIT	2
Total		256

ATTACHMENTS TO THE EXPLANATORY NOTES

ATTACHMENT I	Consolidated Assets Balance Sheet with related parties.
ATTACHMENT II	Consolidated Liabilities Balance Sheet with related parties.
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ATTACHMENT I

Consolidated Assets Balance Sheet with related parties

Pursuant to Consob Resolution n. 15519 of 27 July 2006

(Values in units of EUR)	Notes	31 December	of which	31 December (*)	of which
		2013	Related parties	2012	Related parties
NON-CURRENT ASSETS					
Intangible fixed assets					
Key money		36,273,469		37,586,914	
Trademarks		95,949,341		99,442,455	
Other intangible fixed assets		565,452		1,044,104	
Total intangible fixed assets	(1)	132,788,262		138,073,473	
Tangible fixed assets					
Lands		16,176,219		16,176,219	
Buildings		24,163,170		24,689,217	
Leasehold improvements		16,025,208		13,956,417	
Plant and machinery		3,647,099		6,043,425	
Equipment		339,479		301,814	
Other tangible fixed assets		4,203,616		4,224,197	
Total tangible fixed assets	(2)	64,554,791		65,391,289	
Other fixed assets					
Equity investments	(3)	30,252		30,252	
Long term financial receivables	(4)	1,574,143	1,574,143	1,690,617	1,690,617
Other fixed assets	(5)	4,793,840		2,621,329	
Deferred tax assets	(6)	13,156,227		11,521,932	
Total other fixed assets		19,554,462		15,864,130	
TOTAL NON-CURRENT ASSETS		216,897,515		219,328,892	
CURRENT ASSETS					
Stocks and inventories	(7)	74,085,293		77,121,718	
Trade receivables	(8)	35,796,691	926,412	32,355,321	875,400
Tax receivables	(9)	7,159,456		10,052,200	
Cash	(10)	7,524,153		5,362,315	
Short term financial receivables	(11)	1,000,000	1,000,000	3,500,000	1,000,000
Other receivables	(12)	23,311,361	611,337	24,412,210	373,096
TOTAL CURRENT ASSETS		148,876,954		152,803,764	
Assets available for sale	(13)	516,885		436,885	
TOTAL ASSETS		366,291,354		372,569,541	

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Consolidated Financial Statements at 31 December 2012 has decreased by EUR 1,050 thousand, of which EUR 1,039 thousand relates to Equity attributable to owners of the parent and EUR 11 thousand relates to Non-controlling interest. Reference should be made to the section "Accounting policies" for further details.

ATTACHMENT II

Consolidated Liabilities Balance Sheet with related parties

Pursuant to Consob Resolution N. 15519 of 27 July 2006

(Values in units of EUR)	Notes	31 December	of which	31 December (*)	of which
		2013	Related parties	2012	Related parties
SHAREHOLDERS' EQUITY					
	(14)				
Group interest					
Share capital		25,371,407		25,371,407	
Other reserves		118,800,400		118,026,961	
Profits / (losses) carried-forward		-14,199,499		-10,011,170	
Net profit / (loss) for the Group		-3,197,728		-3,028,260	
Group interest in shareholders' equity		126,774,580		130,358,938	
Minority interest					
Minority interests in share capital and reserves		15,417,856		15,731,846	
Net profit / (loss) for the minority interests		1,226,460		-194,113	
Minority interests in shareholders' equity		16,644,316		15,537,733	
TOTAL SHAREHOLDERS' EQUITY		143,418,896		145,896,671	
NON-CURRENT LIABILITIES					
Provisions	(15)	1,166,839		1,098,481	
Deferred tax liabilities	(6)	37,173,257		37,419,217	
Post employment benefits	(16)	7,535,522		8,999,182	
Long term financial liabilities	(17)	15,559,284		4,006,802	
Long term not financial liabilities	(18)	14,045,132		14,241,401	
TOTAL NON-CURRENT LIABILITIES		75,480,034		65,765,083	
CURRENT LIABILITIES					
Trade payables	(19)	45,448,082	508,209	48,147,543	361,361
Tax payables	(20)	4,045,012		3,940,805	
Short term financial liabilities	(21)	83,139,907		94,464,883	
Other liabilities	(22)	14,430,223		14,354,556	
TOTAL CURRENT LIABILITIES		147,063,224		160,907,787	
Liabilities available for sale		329,200		-	
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES		366,291,354		372,569,541	

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Consolidated Financial Statements at 31 December 2012 has decreased by EUR 1,050 thousand, of which EUR 1,039 thousand relates to Equity attributable to owners of the parent and EUR 11 thousand relates to Non-controlling interest. Reference should be made to the section "Accounting policies" for further details.

ATTACHMENT III

Consolidated Income Statement with related parties

Pursuant to Consob Resolution N. 15519 of 27 July 2006

(Values in units of EUR)	Notes	Full Year 2013	of which Related parties	Full Year 2012	of which Related parties
REVENUES FROM SALES AND SERVICES	(23)	251,071,029	2,494,278	254,079,770	159,661
Other revenues and income	(24)	7,483,859		7,033,323	2,247,493
TOTAL REVENUES		258,554,888		261,113,093	
Changes in inventory		-171,986		4,800,770	
Costs of raw materials, cons. and goods for resale	(25)	-79,028,390		-80,171,004	
Costs of services	(26)	-66,937,748	-421,948	-71,187,232	-401,975
Costs for use of third parties assets	(27)	-25,452,578	-3,649,148	-24,818,175	-2,739,734
Labour costs	(28)	-63,077,684		-62,327,873	
Other operating expenses	(29)	-3,287,898		-4,621,846	
Amortisation, write-downs and provisions	(30)	-14,570,887		-13,966,176	
Financial Income / (expenses)	(31)	-6,745,077	112,266	-7,464,264	
PROFIT / LOSS BEFORE TAXES		-717,360		1,357,293	
Taxes	(32)	-1,253,908		-4,579,666	
NET PROFIT / LOSS		-1,971,268		-3,222,373	
(Profit) / loss attributable to minority shareholders		-1,226,460		194,113	
NET PROFIT / LOSS FOR THE GROUP		-3,197,728		-3,028,260	

ATTACHMENT IV

Consolidated Cash Flow Statement with related parties

Pursuant to Consob Resolution N. 15519 of 27 July 2006

(Values in thousands of EUR)	Notes	Full Year 2013	of which Related parties	Full Year (*) 2012	of which Related parties
OPENING BALANCE		5,362		8,444	
Profit before taxes		-717	-1,690	1,357	-734
Amortisation / write-downs		14,571		13,966	
Accrual (+)/availment (-) of long term provisions and post employment benefits		-1,099		859	
Paid income taxes		-3,029		-3,989	
Financial income (-) and financial charges (+)		6,745		7,464	
Change in operating assets and liabilities		-499	83	-11,420	-962
CASH FLOW (ABSORBED)/ GENERATED BY OPERATING ACTIVITY	(33)	15,972		8,237	
Increase (-)/ decrease (+) in intangible fixed assets		-2,185		-587	
Increase (-)/ decrease (+) in tangible fixed assets		-5,044		3,324	
Investments and write-downs (-)/ Disinvestments and revaluations (+)		0		7,275	
CASH FLOW (ABSORBED)/ GENERATED BY INVESTING ACTIVITY	(34)	-7,229		10,012	
Other variations in reserves and profits carried-forward of shareholders' equity		-507		-915	
Dividends paid		0		0	
Proceeds (+)/ repayments (-) of financial payments		227		-8,055	
Increase (-)/ decrease (+) in long term financial receivables		444	116	-4,897	-2,691
Financial income (+) and financial charges (-)		-6,745		-7,464	
CASH FLOW (ABSORBED)/GENERATED BY FINANCING ACTIVITY	(35)	-6,581		-21,331	
CLOSING BALANCE		7,524		5,362	

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Consolidated Financial Statements at 31 December 2012 has decreased by EUR 1,050 thousand, of which EUR 1,039 thousand relates to Equity attributable to owners of the parent and EUR 11 thousand relates to Non- controlling interest. Reference should be made to the section "Accounting policies" for further details.

ATTACHMENT V

Remuneration paid to directors, statutory auditors, general managers and executives with strategic responsibilities (art.78 Consob regulation n. 11971/99)

Name	Office held in 2013	Period in office	Expiration *	Compensation for office held	Bonuses and other incentives	Other fees	Total
DIRECTORS							
Massimo Ferretti	Chairman	01/01-31/12/2013	2014	605		256	861
Alberta Ferretti	Deputy Chairman and Executive Director	01/01-31/12/2013	2014	453		110	563
Simone Badioli	Chief Executive Officer and Executive Director	01/01-31/12/2013	2014	254		142	396
Marcello Tassinari	Managing Director and Executive Director	01/01-31/12/2013	2014	333 **		87	420
Marco Salomoni	Independent, non executive Director	01/01-31/12/2013	2014	27		3	30
Roberto Lugano	Independent, non executive Director	01/01-31/12/2013	2014	30			30
Pierfrancesco Giustiniani	Independent, non executive Director	01/01-31/12/2013	2014	30			30
STATUTORY AUDITORS							
Pierfrancesco Sportoletti	President of the Board of Statutory Auditors	01/01-31/12/2013	2014	10			10
Romano Del Bianco	Statutory auditor	01/01-31/12/2013	2014	10		6	16
Fernando Ciotti	Statutory auditor	01/01-31/12/2013	2014	10		14	24
Total				1,762	0	618	2,380
						(1)	(2)

(*) year in which the shareholders' meeting is held to approve the financial statements and at which the mandate expires

(**) only executive of which 30 thousand as director's emoluments and the balance as executive of the Parent Company

(1) includes remuneration for work as employee and on behalf of subsidiary companies and fees for Inspection committee

(2) excludes employer's social security contributions

ATTACHMENT VI

Stock options granted to directors, general managers and executives with strategic responsibilities

Name and Surname	Appointments held in 2013	Options held at 31/12/12			Options granted in 2013			Options exercised in 2013			Expired options	Options held at the end of 2013		
(A)	(B)	N. of options (1)	Average exercise price (2)	Average expiry (3)	N. of options (4)	Average exercise price (5)	Average expiry (6)	N. of options (7)	Average exercise price (8)	Average expiry (9)	N. of options (10)	N. of options (11) = 1+4-7-10	Average exercise price (12)	Average expiry (13)
Massimo Ferretti	Chairman	198,244	4.1	2015								198,244	4.1	2015
Alberta Ferretti	Deputy Chairman and Executive Director	198,244	4.1	2015								198,244	4.1	2015
Simone Badioli	Chief Executive Officer and Executive Director	188,804	4.1	2015								188,804	4.1	2015
Marcello Tassinari	Managing Director and Executive Director	188,804	4.1	2015								188,804	4.1	2015
Other employees of the Group		66,081	4.1	2015								66,081	4.1	2015
Total		840,177										840,177		

ATTACHMENT VII

Prospect of crucial data from the statutory financial statements of Fratelli Ferretti Holding at 31 December 2012

(Values in units of EUR)	STATUTORY FINANCIAL STATEMENTS 2012	STATUTORY FINANCIAL STATEMENTS 2011
BALANCE SHEET		
ASSETS		
Intangible fixed assets	126,073	295,692
Tangible fixed assets	1,706,455	
Equity investments	68,070,374	80,532,303
Non current assets	69,902,902	80,827,995
Trade receivables	1,260,514	506,784
Tax receivables	2,396,418	4,181,615
Cash	58,790	61,274
Other receivables	408,018	63,335
Current assets	4,123,740	4,813,008
Total assets	74,026,642	85,641,003
LIABILITIES		
Share capital	100,000	100,000
Share premium reserve	64,635,873	67,783,322
Other reserves	15,038	195,376
Profits / (losses) carried-forward		
Net profit / loss	-915,278	-3,327,786
Shareholders' equity	63,835,633	64,750,912
Provisions	230,526	
Long term financial liabilities		9,913,000
Non-current liabilities	230,526	9,913,000
Trade payables	9,960,483	10,977,091
Current liabilities	9,960,483	10,977,091
Total shareholders' equity and liabilities	74,026,642	85,641,003
INCOME STATEMENT		
Revenues from sales and services		
Other revenues and income	497,011	72,000
Total revenues	497,011	72,000
Operating expenses	-495,862	-79,920
Costs for use of third parties assets	-458,805	
Amortisation and write-downs	-48,491	-50,804
Provisions	-281,555	-8,002
Financial income / (expenses)	1,420	-142,228
Income / (expenses) from affiliates	23,101,899	
Financial assets adjustments	-23,101,899	-3,175,268
Extraordinary income /(expenses)	2	1
Profit / (loss) before taxes	-786,280	-3,384,221
Income taxes	-128,998	56,435
Net profit / (loss)	-915,278	-3,327,786

Certification of the Consolidated Financial Statements pursuant to art.81-ter of Consob Regulation N. 11971 of 14 May 1999, as amended

The undersigned Massimo Ferretti as President of the Board of Directors, and Marcello Tassinari as manager responsible for preparing Aeffe S.p.A.'s financial reports, pursuant to the provisions of art. 154 bis, clauses 3 and 4, of Legislative Decree n. 58 of 1998, hereby attest:

- the adequacy with respect to the Company structure and
- the effective application;

of the administrative and accounting procedures applied in the preparation of the consolidated financial statements at 31 December 2013.

The undersigned moreover attest that the consolidated financial statements:

- a) have been prepared in accordance with International Financial Reporting Standards, as endorsed by the European Union through Regulation (EC) 1606/2002 of the European Parliament and Council, dated 19 July 2002;
- b) correspond to the amounts shown in Company's accounts, books and records;
- c) provide a fair and correct representation of the financial conditions, results of operations and cash flows of the Company and its consolidated subsidiaries.

The report on operations includes a reliable operating and financial review of the Company and of the Group as well as a description of the main risks and uncertainties to which they are exposed.

13 March 2014

President of the board of directors

Manager responsible for preparing
Aeffe S.p.A. financial reports

Massimo Ferretti



Marcello Tassinari



STATUTORY FINANCIAL STATEMENTS AT 31 DECEMBER 2013



Report on operations

1. ECONOMIC BACKGROUND

Shareholders,

We find it necessary to focus on the main macroeconomic variables in the sphere of which our Group has found itself operating.

INTERNATIONAL MACROECONOMIC SITUATION

The expansion of global economic activity and world trade is proceeding at a moderate pace. There are signs of economic strengthening in the United States, assisted by the decreased uncertainty over budget policy. The tapering of the Federal Reserve's purchases of securities has not heightened volatility on the financial or foreign exchange markets. The emerging economies continue to grow, although with some downside risks owing to less expansive global financial conditions. A modest expansion has begun in the euro area, but it remains fragile.

According to the latest OECD estimates, after falling to 2.7 per cent in 2013, world GDP growth will rebound to 3.6 per cent this year. The pace of growth will accelerate to 2.9 per cent in the United States and to 2.4 per cent in the United Kingdom, and slow to 1.5 per cent in Japan. In the emerging economies too, with the exception of Brazil, activity is expected to strengthen with respect to 2013.

Italy's GDP stopped falling in the third quarter of 2013, sustained by exports and stock-building, and business surveys and the performance of industrial production suggest barely positive growth in the fourth. The indicators of business confidence rose further in December, regaining the levels recorded at the start of 2011.

However, cyclical conditions vary substantially according to the type and the geographical location of firms. The improved prospects for large industrial firms and exporters contrast with the still unfavourable situation of smaller businesses, service firms.

The projections for the Italian economy for the next two years published in the Bulletin of Banca d'Italia confirm the indications that we published a year ago and reiterated last July, which foresaw a cyclical turning point at the end of 2013. This year we expect there to be a moderate economic recovery, which should accelerate next year, albeit slightly. After falling by 1.8 per cent in 2013, GDP is projected to grow by 0.7 per cent this year and by 1 per cent in 2015.

The recovery is expected to be led by exports and by the gradual expansion of productive investment, favoured by the improved outlook for demand and increased corporate liquidity, thanks in part to the payment of overdue general government commercial debts.

Credit conditions look set to remain tight, however. The ratio of investment to GDP is expected to remain below its historical average. Consumption is expected to stay weak. The improvement in the economy is likely to affect conditions in the labour market with the usual lag: employment is not projected to begin growing again before 2015.

In this forecasting scenario, the risks for growth are again mostly on the downside. If the conditions of access to credit were to remain restrictive for longer than posited and the payment of general government debt arrears were to be deferred, the recovery in investment would be delayed. The resurgence of fears about the determination of the national authorities to continue with fiscal consolidation and structural reform, or of the European authorities to move ahead with the reform of the Union's governance, could impact unfavourably on long-term interest rates. The risk of generalized deflation remains modest overall, but the fall in inflation could be larger and more persistent than forecast, especially if weak demand were to weigh on expectations.

MACROECONOMIC BACKGROUND TO THE CLOTHING SECTOR

The fashion and luxury goods sector is therefore, of necessity, faced with the extremely unfavorable situation pervading the world economy, despite a moderate recovery. Based on an analysis carried out by Bain & Co., the priority for several luxury goods manufacturer starting from 2014 will be the expansion versus countries as Middle East and Africa. In 2013 the markets with the growth rates more positive have been Southeast Asia (+11%), Middle East (+5%) and Africa (+11%), which joins expansion into new markets beyond traditional strongholds of Morocco and South Africa.

Overall worldwide, however, for the year 2014, it forecasts positive growth trends in two ways: regarding the product category, all products will have a good performance, firstly shoes/ accessories/ leather goods (+7%) and jewelry/ watches (+6%); regarding the geographic location, secondly, all regions will have growth signals and in particular as pointed out above Asia and Middle East (+10%).

It is also interesting a study carried out by the consulting firm Swiss & Global Asset Management, that identifies in 2013 two major branches of investment of companies in the Italian fashion industry-luxury, the more continuous and rapid growth in sales channel online, which is increasingly becoming an integral part of the strategy of luxury companies and no more than one channel only occasional, and heavy investments in physical stores.

All in all, therefore, in the latest year than ever, it comes out the trend from the luxury goods manufacturers to search more profitable and innovative strategies, trend that is estimated to continue also in the next year.

2. TREND OF THE COMPANY MANAGEMENT

INCOME STATEMENT

(Values in units of EUR)	Full year	%	Full year	%	Change	%
	2013	on revenues	2012	on revenues	2013/12	
REVENUES FROM SALES AND SERVICES	114,806,060	100.0%	125,186,495	100.0%	-10,380,435	-8.3%
Other revenues and income	5,615,574	4.9%	4,989,413	4.0%	626,161	12.5%
TOTAL REVENUES	120,421,634	104.9%	130,175,908	104.0%	-9,754,274	-7.5%
Changes in inventory	1,606,990	1.4%	91,488	0.1%	1,515,502	1656.5%
Costs of raw materials, cons. and goods for resale	-38,724,564	-33.7%	-40,979,929	-32.7%	2,255,365	-5.5%
Costs of services	-37,778,612	-32.9%	-40,064,455	-32.0%	2,285,843	-5.7%
Costs for use of third parties assets	-12,854,082	-11.2%	-12,771,268	-10.2%	-82,814	0.6%
Labour costs	-23,939,118	-20.9%	-23,413,359	-18.7%	-525,759	2.2%
Other operating expenses	-2,617,796	-2.3%	-2,433,271	-1.9%	-184,525	7.6%
Total Operating Costs	-114,307,182	-99.6%	-119,570,794	-95.5%	5,263,612	-4.4%
GROSS OPERATING MARGIN (EBITDA)	6,114,452	5.3%	10,605,114	8.5%	-4,490,662	-42.3%
Amortisation of intangible fixed assets	-398,357	-0.3%	-290,583	-0.2%	-107,774	37.1%
Depreciation of tangible fixed assets	-2,118,519	-1.8%	-2,239,041	-1.8%	120,522	-5.4%
Revaluations (write-downs)	-4,054,856	-3.5%	-248,591	-0.2%	-3,806,265	1531.1%
Total Amortisation and write-downs	-6,571,732	-5.7%	-2,778,215	-2.2%	-3,793,517	136.5%
NET OPERATING PROFIT / LOSS (EBIT)	-457,280	-0.4%	7,826,899	6.3%	-8,284,179	-105.8%
Financial income	1,299,099	1.1%	1,104,690	0.9%	194,409	17.6%
Financial expenses	-6,020,933	-5.2%	-6,324,444	-5.1%	303,511	-4.8%
Total Financial Income / (expenses)	-4,721,834	-4.1%	-5,219,754	-4.2%	497,920	-9.5%
PROFIT / LOSS BEFORE TAXES	-5,179,114	-4.5%	2,607,145	2.1%	-7,786,259	-298.7%
Current income taxes	-557,613	-0.5%	-2,040,073	-1.6%	1,482,460	-72.7%
Deferred income / (expenses) taxes	452,314	0.4%	592,978	0.5%	-140,664	-23.7%
Total Income Taxes	-105,299	-0.1%	-1,447,095	-1.2%	1,341,796	-92.7%
NET PROFIT / LOSS	-5,284,413	-4.6%	1,160,050	0.9%	-6,444,463	-555.5%

Revenues from sales and services

In 2013 revenues amount to EUR 114,806 thousand compared to EUR 125,186 thousand of the year 2012, showing a decrease of 8.3%. Net of the effects of already terminated licenses of Jean Paul Gaultier and Cacharel and excluding the new license with Ungaro, revenues would have decreased by 2.01% at constant exchange rates.

In line with historical trends, 28% of revenues are earned in Italy while 72% come from foreign markets.

Labour costs

Labour costs increase from EUR 23,413 thousand in 2012 to EUR 23,939 thousand in 2013.

Gross Operating Margin (EBITDA)

EBITDA decreases from 8.5% in 2012 to 5.3% in 2013, representing a decrease in absolute terms of EUR 4,491 thousand.

The decrease in EBITDA is mainly attributable to the sale reduction due to the choice of not renewing the licenses no more strategic for the Company and to costs incurred for promotional activities and human resources primarily related to brand Philosophy, Ungaro and Cédric Charlier,. These actions will produce their benefits starting from 2014.

Net operating profit (EBIT)

Net operating profit decreases from 6.3% in 2012 to -0.4% in 2013.

The decrease in EBIT is substantially due not only to the decline in margins for the reasons mentioned above also to the write-off of the investment and receivables toward the subsidiary Aeffe Japan Inc.. Such write-off became necessary as a result of the reorganization of the distribution network in Japan. Specifically Aeffe S.p.A. has signed with Woollen Co., Ltd. and Mitsubishi Corporation Fashion Co., Ltd. a distribution and franchise agreement for which Woollen Co., Ltd. has become the exclusive distributor of the brands Alberta Ferretti, Philosophy for the whole territory of Japan. At the same time of the conclusion of the mentioned distribution and franchise agreement, the controlled company Aeffe Japan Co., Ltd. has transferred to Woollen Co., Ltd., accounts receivables, stock along with furniture and accessories in the stores and the major part of the employees in the workforce. Such operation will allow the Company an increase in profitability and an improvement of the operating net working capital in the Japan's area starting from 2014.

Profit / loss before taxes

Result before taxes decreases from EUR 2,607 thousand in 2012 to EUR -5,179 thousand in 2013.

Net profit / loss

Net result decreases from EUR 1,160 thousand in 2012 to EUR -5,284 thousand in 2013.

Such loss is substantially attributable to the write-off of the investment and receivables toward the subsidiary Aeffe Japan Inc.. for overall EUR 3,805 thousand, which was necessary for the above reasons, to the sale reduction due to the choice of not renewing the licenses no more strategic for the Company and to costs incurred for promotional activities and human resources primarily related to brand Philosophy, Ungaro and Cédric Charlier,. These actions will produce their benefits starting from 2014.

BALANCE SHEET

(Values in units of EUR)	31 December 2013	31 December 2012
Trade receivables	59,405,859	65,357,863
Stock and inventories	24,865,452	23,945,367
Trade payables	-62,020,810	-69,657,169
Operating net working capital	22,250,501	19,646,061
Other short term receivables	12,533,986	14,219,096
Tax receivables	4,553,135	8,095,180
Other short term liabilities	-5,247,806	-6,407,684
Tax payables	-1,230,899	-1,365,832
Net working capital	32,858,917	34,186,821
Tangible fixed assets	44,629,877	46,391,472
Intangible fixed assets	4,172,442	4,133,571
Equity investments	103,018,424	103,950,832
Other fixed assets	41,779,863	41,856,774
Fixed assets	193,600,606	196,332,649
Post employment benefits	-4,421,815	-5,209,590
Provisions	-357,728	-416,453
Long term not financial liabilities	-4,812,128	-5,058,270
Deferred tax assets	3,791,991	3,556,008
Deferred tax liabilities	-8,033,749	-7,793,779
NET CAPITAL INVESTED	212,626,094	215,597,386
Share capital	25,371,407	25,371,407
Other reserves	111,413,258	110,141,538
Profits/(Losses) carried-forward	2,174,878	2,174,878
Profits/(Loss) for the period	-5,284,413	1,160,050
Shareholders' equity	133,675,130	138,847,873
Cash	-309,572	-40,482
Long term financial liabilities	15,488,129	3,918,750
Short term financial liabilities	63,772,407	72,871,245
NET FINANCIAL POSITION	78,950,964	76,749,513
SHAREHOLDERS' EQUITY AND NET FINANCIAL INDEBTEDNESS	212,626,094	215,597,386

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Statutory Financial Statements at 31 December 2012 has decreased by EUR 531,576.

NET CAPITAL INVESTED

Net capital invested decreases by 1.4% since 31 December 2012.

Net working capital

Net working capital amounts to EUR 32,859 thousand at 31 December 2013 compared with EUR 34,187 thousand at 31 December 2012.

Changes in the main items included in the net working capital are described below:

- the sum of trade receivables, inventories and trade payables increases in all by 13,3% (EUR 2,604 thousand). Such change is mainly related to the decrease of receivables and payables with the subsidiaries due to a better Group's treasury management and to the decrease of trade payables following the lower incidence of the operating costs thanks to the policy of costs' reduction and efficiency improvement implemented by the company's management. Moreover, during 2013, it is written down the receivables from the subsidiary AEFPE Japan Inc. for EUR 2,872 thousand. Such write-off became necessary as a result of the reorganization of the distribution network in Japan. Specifically Aeffe S.p.A. has signed with Woollen Co., Ltd. and Mitsubishi Corporation Fashion Co., Ltd. a distribution and franchise agreement for which Woollen Co., Ltd. has become the exclusive distributor of the brands Alberta Ferretti, Philosophy for the whole territory of Japan. At the same time of the conclusion of the mentioned distribution and franchise agreement, the controlled company Aeffe Japan Co., Ltd. has transferred to Woollen Co., Ltd., accounts receivables, stock along with furniture and accessories in the stores and the major part of the employees in the workforce. Such operation, that has determined an income of EUR 1,700 thousand as goodwill toward Aeffe Japan Inc., will allow the Company an increase in profitability and an improvement of the operating net working capital in the Japan's area starting from 2014. For further details see Note 40.
- The change of tax receivables is mainly due to the utilisation of group VAT and IRES receivables.

Fixed assets

Fixed assets decrease by EUR 2,732 thousand since 31 December 2012. The changes in the main items are described below:

- tangible fixed assets decrease of EUR 1,762 thousand as a consequence of the investments for EUR 452 thousand for setting up new corners and shop in shops, information tools and general and specific plant and machinery, depreciation for EUR 2,119 thousand and disposals for EUR 95 thousand;
- intangible fixed assets increase of EUR 39 thousand due to investments in software for EUR 440 thousand, amortisation for EUR 398 thousand and disposals for EUR 3 thousand;
- equity investments decrease of EUR 932 thousand following the write off the investment in Aeffe Japan Inc.. Such write-off became necessary as a result of the reorganization of the distribution network in Japan. Specifically Aeffe S.p.A. has signed with Woollen Co., Ltd. and Mitsubishi Corporation Fashion Co., Ltd. a distribution and franchise agreement for which Woollen Co., Ltd. has become the exclusive distributor of the brands Alberta Ferretti, Philosophy for the whole territory of Japan. At the same time of the conclusion of the mentioned distribution and franchise agreement, the controlled company Aeffe Japan Co., Ltd. has transferred to Woollen Co., Ltd., accounts receivables, stock along with furniture and accessories in the stores and the major part of the employees in the workforce. Such operation, that has determined an income of EUR 1,700 thousand as goodwill toward Aeffe Japan Inc., will allow the Company an increase in profitability and an improvement of the operating net working capital in the Japan's area starting from 2014.

NET FINANCIAL POSITION

The Company's net financial position moves from EUR 76,750 thousand as of 31 December 2012 to EUR 78,951 thousand as of 31 December 2013. The increase is mainly due to the increase of the operating net working capital.

SHAREHOLDERS' EQUITY

Total shareholders' equity decreases by EUR 5,173 thousand due to the result of the year 2013 and to the application from 1 January 2013 (retrospectively) of the amendment to IAS 19. The reason of this decrease are widely illustrated in the Explanatory notes.

3. RESEARCH & DEVELOPMENT

Considering the particular nature of our products, research & development activities consist in the continual technical/stylistic renewal of our models and the constant improvement of the materials employed in production.

These costs, totalling EUR 16,283 thousand, have been charged to the 2013 Income Statement.

4. INFORMATION PURSUANT TO POINT 6-BIS OF ART. 2428.3 OF THE ITALIAN CIVIL CODE

Pursuant to point 6-bis of art. 2428.3 of the Italian Civil Code, it is confirmed that the Company does not use financial instruments.

Financing requirements and the related risks are managed by the central treasury.

The principal objective is to ensure that the composition of liabilities and assets remains balanced, so that a high degree of financial strength is maintained.

The average cost of borrowing is essentially linked to 3/6-month EURIBOR plus a spread that principally depends on the type of financial instrument used.

The exchange risk associated with commercial transactions not denominated in the functional currency is hedged by the opening of loans in foreign currency.

Regarding the Company's objectives and policies on financial risks refer to the information reported in the Notes.

5. INFORMATION ABOUT SHARE CAPITAL

Information about the share capital is provided in the Report on Corporate Governance prepared pursuant to arts. 124 bis of the Consolidated Finance Law and 89 bis of the Consob's Issuers' Regulations, and art. IA2.6 of the related Market Instructions. This report was approved by the Board of Directors on 13 March 2014 and is available in the Governance section of the Company's website: www.aeffe.com.

The following parties hold each more than 2% of the Company's shares as of 31 December 2013:

Main shareholders	%
Fratelli Ferretti Holding S.r.l.	37.387%
I.M. Fashion S.r.l.	24.410%
Mediobanca S.p.A.	2.060%
Tullio Badioli	5.000%
Other shareholders(*)	31.143%

(*) 5.5% of own shares held by Aeffe S.p.A.

6. TREASURY SHARES

As of 31 December 2013, the Company holds 5,876,878 treasury shares, par value EUR 0.25 each, totalling 5.5% of its share capital. During the year no transactions on treasury shares have been carried out by the Company.

As of 31 December 2013 the Company does not hold shares of any controlling company either directly or indirectly.

7. INTEREST HELD BY MEMBERS OF THE BOARD OF DIRECTORS AND CONTROL BODIES, GENERAL MANAGERS AND EXECUTIVES WITH STRATEGIC RESPONSIBILITIES

(art. 79 of Consob Regulation n. 11971/99)

Name and Surname	N. of shares held at 31/12/12	N. of shares bought in 2013	Change in n. of shares held by incoming/(outgoing) membersN. of shares	N. of shares held at 31/12/13
Alberta Ferretti	40,000	-	-	40,000
Massimo Ferretti	63,000	-	-	63,000
Simone Badioli	26,565	-	-	26,565
Romano Del Bianco	55,556	-	-	55,556

8. TRANSACTIONS BETWEEN GROUP COMPANIES AND WITH RELATED PARTIES

During the period, there were no transactions with related parties, including intragroup transactions, which qualified as unusual or atypical. Any related party transactions formed part of the normal business activities of companies in the Group. Such transactions are concluded at standard market terms for the nature of goods and/or services offered.

Information on transactions with related parties, including specific disclosures required by the Consob Communication of 28 July 2006, is provided in Notes 37 and 38 of the Financial Statements at 31 December 2013.

9. INFORMATION RELATIVE TO PERSONNEL AND THE ENVIRONMENT

With regard to the activities performed by our Company, that do not involve particular levels of risk for the employees, we have no serious accidents to report, or the emergence of any pathologies linked to professional diseases. Our Company has not been charged with any actions of mobbing.

As regards the environment, once again, the business of our Company does not have any particular impact on the environment, other than energy consumption, significantly reduced thanks to the installation of a renewable energy system (photovoltaic), and in opposition a further contraction in CO₂ emission. We can therefore report that, during the year, the Company was not declared guilty of causing any damage to the environment, and did not receive any sanctions or penalties for environmental crimes or damage.

10. SIGNIFICANT EVENTS OF THE PERIOD

It is noticed that Aeffe S.p.A. have signed with Woollen Co., Ltd. and Mitsubishi Corporation Fashion Co., Ltd. an important distribution and franchise agreement for which Woollen Co., Ltd. has become the exclusive distributor of the brands Alberta Ferretti, Philosophy for the whole territory of Japan.

The distribution and franchise agreement aims at strengthening the development of Aeffe S.p.A.'s commercial network and overseeing its presence in the Japanese market in a more widespread and structured way.

At the same time of the conclusion of the mentioned distribution and franchise agreement, the controlled company Aeffe Japan Co., Ltd. has transferred to Woollen Co., Ltd., accounts receivables, stock along with furniture and accessories in the stores and the major part of the employees in the workforce.

Such operation will allow the Company an increase in profitability and an improvement of the operating net working capital in the Japan's area starting from 2014.

11. SIGNIFICANT EVENTS SUBSEQUENT TO THE BALANCE SHEET DATE

Subsequent to the balance sheet date no significant events regarding the Company's activities have to be reported.

12. OUTLOOK

We are satisfied with the results of the Group, especially thinking about the future. Fiscal year 2013 was a transition year, in particular with regard to the reorganization of the brand portfolio: the consent gathered by the long-awaited debut of Jeremy Scott at the helm of the Maison Moschino was beyond our expectations and so was also for the development of other other projects, such as the upgrade of the Alberta Ferretti collections as well as Cédric Charlier and Emanuel Ungaro by Fausto Puglisi collections.

With such renewed offering, the group will be able to put in place initiatives to support future growth, aimed at strengthening its presence across wholesale, retail and on-line channels, whose first positive results are showing in the ongoing sales campaign for the Autumn/Winter 2014/2015 collections.

13. PROPOSALS TO APPROVE THE FINANCIAL STATEMENTS AND ALLOCATE THE RESULT FOR THE YEAR 2013

Shareholders,

In presenting the financial statements as of 31 December 2013 for your approval, we propose to cover the loss of the year of EUR 5,284,413 by use of the extraordinary reserve.

13 March 2014

For the Board of Directors

Chairman Massimo Ferretti



Financial Statements

BALANCE SHEET ASSETS (**)

(Values in units of EUR)	Notes	31 December 2013	31 December 2012	Change 2013/12
NON-CURRENT ASSETS				
Intangible fixed assets				
Trademarks		3,651,718	3,777,480	-125,762
Other intangible fixed assets		520,724	356,091	164,633
Total intangible fixed assets	(1)	4,172,442	4,133,571	38,871
Tangible fixed assets				
Lands		15,803,400	15,803,400	0
Buildings		23,478,235	23,998,082	-519,847
Leasehold improvements		2,089,390	2,511,358	-421,968
Plant and machinery		2,670,753	3,440,922	-770,169
Equipment		20,574	23,858	-3,284
Other tangible fixed assets		567,525	613,852	-46,327
Total tangible fixed assets	(2)	44,629,877	46,391,472	-1,761,595
Other fixed assets				
Equity investments	(3)	103,018,424	103,950,832	-932,408
Other fixed assets	(4)	41,779,863	41,856,774	-76,911
Deferred tax assets	(5)	3,791,991	3,556,008	235,983
Total other fixed assets		148,590,278	149,363,614	-773,336
TOTAL NON-CURRENT ASSETS		197,392,597	199,888,657	-2,496,060
CURRENT ASSETS				
Stocks and inventories	(6)	24,865,452	23,945,367	920,085
Trade receivables	(7)	59,405,859	65,357,863	-5,952,004
Tax receivables	(8)	4,553,135	8,095,180	-3,542,045
Cash	(9)	309,572	40,482	269,090
Other receivables	(10)	12,533,986	14,219,096	-1,685,110
TOTAL CURRENT ASSETS		101,668,004	111,657,988	-9,989,984
TOTAL ASSETS		299,060,601	311,546,645	-12,486,044

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Statutory Financial Statements at 31 December 2012 has decreased by EUR 531,576.

(**) Pursuant to Consob Resolution no. 15519 dated 27 July 2006, the effects of transactions with related parties on the balance sheet of Aeffe S.p.A. are shown in Attachment IV and described in Notes 37 and 38.

BALANCE SHEET LIABILITIES (**)

(Values in units of EUR)	Notes	31 December 2013	31 December 2012	Change 2013/12
SHAREHOLDERS' EQUITY				
Share capital		25,371,407	25,371,407	0
Share premium reserve		71,240,251	71,240,251	0
Other reserves		31,765,305	30,605,255	1,160,050
Fair Value reserve		7,742,006	7,742,006	0
IAS reserve		665,696	554,026	111,670
Profits / (Losses) carried-forward		2,174,878	2,174,878	0
Net profit / loss		-5,284,413	1,160,050	-6,444,463
TOTAL SHAREHOLDERS' EQUITY	(11)	133,675,130	138,847,873	-5,172,743
NON-CURRENT LIABILITIES				
Provisions	(12)	357,728	416,453	-58,725
Deferred tax liabilities	(5)	8,033,749	7,793,779	239,970
Post employment benefits	(13)	4,421,815	5,209,590	-787,775
Long term financial liabilities	(14)	15,488,129	3,918,750	11,569,379
Long term not financial liabilities	(15)	4,812,128	5,058,270	-246,142
TOTAL NON-CURRENT LIABILITIES		33,113,549	22,396,842	10,716,707
CURRENT LIABILITIES				
Trade payables	(16)	62,020,810	69,657,169	-7,636,359
Tax payables	(17)	1,230,899	1,365,832	-134,933
Short term financial liabilities	(18)	63,772,407	72,871,245	-9,098,838
Other liabilities	(19)	5,247,806	6,407,684	-1,159,878
TOTAL CURRENT LIABILITIES		132,271,922	150,301,930	-18,030,008
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES		299,060,601	311,546,645	-12,486,044

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Statutory Financial Statements at 31 December 2012 has decreased by EUR 531,576.

(**) Pursuant to Consob Resolution no. 15519 dated 27 July 2006, the effects of transactions with related parties on the balance sheet of Aeffe S.p.A. are shown in Attachment V and described in Note 37 and 38.

INCOME STATEMENT (**)

(Values in units of EUR)	Notes	Full year 2013	Full year 2012
REVENUES FROM SALES AND SERVICES	(20)	114,806,060	125,186,495
Other revenues and income	(21)	5,615,574	4,989,413
TOTAL REVENUES		120,421,634	130,175,908
Changes in inventory		1,606,990	91,488
Costs of raw materials, cons. and goods for resale	(22)	-38,724,564	-40,979,929
Costs of services	(23)	-37,778,612	-40,064,455
Costs for use of third parties assets	(24)	-12,854,082	-12,771,268
Labour costs	(25)	-23,939,118	-23,413,359
Other operating expenses	(26)	-2,617,796	-2,433,271
Amortisation and write-downs	(27)	-6,571,732	-2,778,215
Financial Income / (expenses)	(28)	-4,721,834	-5,219,754
PROFIT / LOSS BEFORE TAXES		-5,179,114	2,607,145
Income Taxes	(29)	-105,299	-1,447,095
NET PROFIT / LOSS		-5,284,413	1,160,050

(**) Pursuant to Consob Resolution no. 15519 dated 27 July 2006, the effects of transactions with related parties on the income statement of Aeffe S.p.A. are shown in the income statement presented in Attachment VI and described in Notes 37 and 38.

COMPREHENSIVE INCOME STATEMENT

(Values in units of EUR)	Notes	Full Year 2013	Full Year (*) 2012
Profit/(loss) for the period (A)		-5,284,413	1,160,050
Other comprehensive income that will not be reclassified subsequently to profit or loss:			
Remeasurement of defined benefit plans		111,670	-463,638
Income tax relating to components of Other comprehensive income that will not be reclassified subsequently to profit or loss		-	-
Total other comprehensive income that will not be reclassified subsequently to profit or loss, net of tax (B1)		111,670	-463,638
Other comprehensive income that will be reclassified subsequently to profit or loss:			
Gains/(losses) on cash flow hedges			
Gains/(losses) on exchange differences on translating foreign operations			
Income tax relating to components of Other Comprehensive income / (loss)		-	-
Total other comprehensive income that will be reclassified subsequently to profit or loss, net of tax (B2)		-	-
Totale Other comprehensive income, net of tax(B1) + (B2) = (B)		111,670	-463,638
Total Comprehensive income / (loss) (A) + (B)		-5,172,743	696,412

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures for the year 2012 have been restated as required by IAS 1. More specifically, the figure for Other comprehensive income/loss reported in the Statutory Financial Statements at 31 December 2012 change by EUR 463,638. Reference should be made to the section "Accounting policies" for further details.

CASH FLOW STATEMENT (**)

	Notes	Full Year 2013	Full Year* 2012
OPENING BALANCE		40	105
Profit before taxes		-5,179	2,607
Amortisation		5,462	2,778
Accrual (+)/availment (-) of long term provisions and post employment benefits		-847	570
Paid income taxes		-693	-2,135
Financial income (-) and financial charges (+)		4,722	5,220
Change in operating assets and liabilities		-2,382	8,105
CASH FLOW (ABSORBED)/ GENERATED BY OPERATING ACTIVITY	(30)	1,083	17,145
Increase (-)/ decrease (+) in intangible fixed assets		-437	-256
Increase (-)/ decrease (+) in tangible fixed assets		-357	-944
Investments (-)/ Disinvestments (+)		2,042	-1,001
CASH FLOW (ABSORBED)/ GENERATED BY INVESTING ACTIVITY	(31)	1,248	-2,201
Other variations in reserves and profits carried-forward of shareholders' equity		112	-600
Dividends paid		0	0
Proceeds (+)/repayments (-) of financial payments		2,471	-9,513
Increase (-)/ decrease (+) in long term financial receivables		77	323
Financial income (+) and financial charges (-)		-4,722	-5,220
CASH FLOW (ABSORBED)/GENERATED BY FINANCING ACTIVITY	(32)	-2,062	-15,009
CLOSING BALANCE		309	40

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Statutory Financial Statements at 31 December 2012 has decreased by EUR 532 thousand.

(**) Pursuant to Consob Resolution no. 15519 dated 27 July 2006, the effects of transactions with related parties on the cash flows of Aeffe S.p.A. are shown in the cash flow statement presented in Attachment VII and described in Notes 37 and 38.

STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

	Share capital	Share premium reserve	Other reserves	Fair Value reserve	IAS reserve	Reamusement of defined benefit plans reserve	Profits / (Losses) carried forward	Net profit / loss	Total shareholders' equity
<i>(Values in thousands of EUR)</i>									
BALANCES AT 31 December 2011	25,371	71,240	28,889	7,742	1,086		2,175	1,717	138,220
IAS 19 revised adoption effect						- 68			-68
BALANCES AT 1 January 2012	25,371	71,240	28,889	7,742	1,086	- 68	2,175	1,717	138,152
Allocation of 2011 profit			1,717					- 1,717	-
Total comprehensive income/(loss) of 2012						- 464			-464
Profit/(loss) of 2012								1,160	1,160
BALANCES AT 31 December 2012	25,371	71,240	30,606	7,742	1,086	- 532	2,175	1,160	138,848

	Share capital	Share premium reserve	Other reserves	Fair Value reserve	IAS reserve	Reamusement of defined benefit plans reserve	Profits / (Losses) carried forward	Net profit / loss	Total shareholders' equity
<i>(Values in thousands of EUR)</i>									
BALANCES AT 31 December 2012	25,371	71,240	30,606	7,742	1,086		2,175	1,160	139,380
IAS 19 revised adoption effect						- 532			-532
BALANCES AT 1 January 2013	25,371	71,240	30,606	7,742	1,086	- 532	2,175	1,160	138,848
Allocation of 2012 profit			1,160					- 1,160	-
Total comprehensive income/(loss) of 2013						111			111
Profit/(loss) of 2013								- 5,284	-5,284
BALANCES AT 31 December 2013	25,371	71,240	31,766	7,742	1,086	- 421	2,175	- 5,284	133,675

Report of the Board of Statutory Auditors to the shareholders' meeting of AEFPE S.p.A. on the 2013 financial statements, issued pursuant to article 153 of Italian Legislative Decree 58/98 and art. 2429, paragraph 3 of the Italian Civil Code.

Shareholders,

During the year to 31st December 2013, the Board of Statutory Auditors of AEFPE S.p.A. (the "Company") performed the monitoring activities required by law, taking account of the principles of conduct for the Boards of Statutory Auditors of companies listed on regulated markets recommended by the Italian Accounting Profession, as well as CONSOB's communications regarding company audit work performed by Boards of Statutory Auditors.

* * *

The current Board of Statutory Auditors was appointed at the shareholders' meeting held on 21st April 2011 and, pursuant to current legislation and the articles of association, appointed as Chairman of the Board of Statutory Auditors the person indicated in the lists presented by the minority shareholders.

The mandate of the Board of Statutory Auditors therefore expires upon approval of these financial statements and, on ceasing our functions, we thank the shareholders for their confidence in us.

It is confirmed that the members of the Board of Statutory Auditors have complied with the limit on the number of appointments specified in art. 23.2 of the Company's articles of association, art. 144-terdecies of Decree No. 58/98 and the Issuers' Regulation, as modified by CONSOB decision no. 18671 dated 8th December 2013. The shareholders' meeting held on 26th March 2007 appointed MAZARS S.p.A. to perform the legal audit of the accounts pursuant to Decree No. 58/1998 "Consolidated Finance Law" and Decree No. 39/2010. Reference is made to the reports issued by that auditing firm.

This report was prepared in conformity with the current regulations applying to Listed Companies, in compliance with CONSOB communication no. DEM/1025564 dated 6th April 2001, given that the shares of AEFPE S.p.A. are traded in the STAR segment of the market managed by Borsa Italiana.

The accounting policies adopted for the preparation of the 2013 financial statements reflect the established international standards (I.A.S./I.F.R.S.), pursuant to art. 2 of Decree No. 38/2005.

* * *

With regard to the performance of the supervisory activities required of the Board of Statutory Auditors, we confirm that, among other work, we:

- ✓ attended the shareholders' meetings and the meetings of the Board of Directors held during the year, obtaining from the Directors - in compliance with art. 150, para. 1, of Decree No. 58 dated 24th February 1998 and art. 19.2 of the articles of association - timely and appropriate information about the general results of operations and the outlook for the future, as well as about the principal transactions, having regard for their nature and size, carried out by the Company and its subsidiaries;
- ✓ obtained the information needed to perform our work regarding compliance with the law and the articles of association, compliance with the principles of proper administration and the adequacy of the Company's organizational structure, by direct investigation, by gathering information from the managers of the functions concerned, by periodic exchanges of information both with the firm appointed to perform the annual legal audit of the separate and consolidated financial statements, and with the Supervisory Body, and by attending the meetings of the Audit Committee;
- ✓ checked the functioning and effectiveness of the systems of internal control, holding regular meetings with the internal audit manager and focusing attention on the adequacy of the administrative and accounting system with regard, in particular, to the reliability with which it presents the results of operations;

- ✓ performed the functions attributed to the Board of Statutory Auditors by art. 19 of Decree No. 39/2010;
- ✓ in this context, we: noted the information provided to us regarding the quarterly checks on the proper keeping of the accounting records carried out by the firm appointed to perform the legal audit of the accounts; received from that auditing firm the Reports envisaged in art. 14 and art. 19, para. 3, of Decree No. 39/2010; received from that auditing firm the "Annual confirmation of independence" required pursuant to art. 17, para. 9.a) of Decree No. 39/2010; analyzed, again pursuant to art. 17, para. 9.a) of Decree No. 39/2010, the risks relating to the independence of the firm appointed to perform the legal audit of the accounts and the measures adopted by such firm to limit these risks, examining in this regard the transparency report issued on 31st August 2013;
- ✓ monitored the functioning of the system of control over Group companies and the adequacy of the instructions given to them, not least pursuant to art. 114, para. 2, of Decree No. 58/1998;
- ✓ noted the preparation of the Compensation Report pursuant to art. 123-ter of Decree No. 58 dated 24th February 1998 and art. 84-quater of CONSOB Regulation no. 11971/1999 ("Issuers' Regulation"), without having any particular observations to make;
- ✓ checked the consistency of the amendments made to the articles of association with the requirements of the law and current regulations, including Law No. 120 dated 12th July 2011 that added arts. 147-ter and 148 to Decree No. 58 dated 24th February 1998 concerning gender balance on the Board of Directors and the Board of Statutory Auditors of listed companies;
- ✓ monitored the effective implementation of the corporate governance rules envisaged in the Code of Self-Regulation for listed companies issued by Borsa Italiana SpA and modified by resolution no. 18671 dated 8th October 2013, as adopted by the Company;
- ✓ monitored compliance by the internal procedure regarding transactions with related parties with the principles indicated in the Regulation approved by CONSOB in decision no. 17221 dated 12th March 2010 and subsequent amendments, as well as compliance with such procedure pursuant to art. 4, para. 6, of the Regulation; for this purpose, it is noted that that the Company prepared and adopted a procedure governing related-party transactions on 10th November 2010;
- ✓ checked compliance with the laws and regulations concerning the format and preparation of the Company's separate and consolidated financial statements, as well as the related accompanying documentation; the separate and consolidated financial statements are accompanied by the required attestations of conformity signed by the Executive Director who is also the executive responsible for preparing the company's accounting documentation;
- ✓ checked that the Report on operations during 2013 prepared by the Directors complies with the law and current regulations, and is consistent with the resolutions adopted by the Board of Directors and the facts reported in the separate and consolidated financial statements of the Company. The Board of Statutory Auditors has no observations to make in relation to the consolidated half-year Report. The quarterly Reports and the half-year Report were published in accordance with the law and current regulations.

* * *

The specific information to be presented in this Report, pursuant to the Consob Communication dated 6th April 2001 and subsequent amendments, is provided below.

1. Based on the information received and the analysis performed by the Board of Statutory Auditors, among the principal economic, financial and equity transactions carried out by directly by the Company or via subsidiaries, the following operations - examined and approved by the Board of Directors and disclosed in the Report on operations prepared by the Directors - are worthy of mention in a summarized form:
 - ✓ The Company and MOSCHINO S.p.A. have signed an important distribution and franchising agreement with a third party, covering the entire territory of Japan and relating to the Group's principal brands. Upon signature of this agreement, the lines of business of the Japanese subsidiaries were transferred to the new

partner, together with all their employees. This transaction involved recognition to the Company of significant commercial goodwill. In addition to the accounting effects described in the notes to the financial statements, the objective of this transaction is to improve the margins earned, commencing from the current year.

2. The characteristics of the intercompany and related-party transactions carried out during 2013, the parties involved and the related economic effects are appropriately described in the section on "Intercompany and related-party transactions" contained in the 2013 consolidated financial statements, to which reference is made. In this regard, the Board of Statutory Auditors did not identify during the verification work carried out any atypical and/or unusual transactions carried out with third parties and/or related parties. The routine intercompany and related-party transactions carried out were mostly commercial transactions arranged on market terms, in compliance with the transfer pricing rules; The related-party transactions examined by the Board of Statutory Auditors were deemed to be reasonable and in the interests of the Company.

Pursuant to art. 4, para. 6, of the CONSOB regulation approved by decision no. 17221/2010, we confirm that the Board of Statutory Auditors has monitored the consistency of the procedure adopted by the Company with the principles indicated in the "*Settlement of transactions with related parties*" document, and its effective application.

3. The auditing firm, Mazars S.p.A., has issued today the reports envisaged in art. 14 of Decree No. 39 dated 27th January 2010, in which it certifies that the separate and consolidated financial statements of the Company at 31st December 2013 have been prepared clearly and present a true and fair view of the financial position, the results of operations and the other components of comprehensive income, the changes in shareholders' equity and the cash flows of the Company and the Group, and that the Report on operations and the information required by art. 123-bis, para.4, of Decree No. 58/1998, contained in the Report on Corporate Governance and the Ownership Structure, is consistent with the separate financial statements of the Company and the consolidated financial statements of the Group.
4. The report issued by the auditing firm on the 2013 financial statements does not contain any observations and/or exceptions or, indeed, any emphasis of matter.
5. During 2013, the Board of Statutory Auditors did not receive any complaints pursuant to art. 2408 of the Italian Civil Code.
6. The Board of Statutory Auditors has not received any statements from third parties.
7. Other than the audit work, the Company did not engage Mazars S.p.A. to carry out any additional activities during 2013.
8. The Board of Statutory Auditors has monitored the independence of the auditing firm, pursuant to art. 19 of Decree no. 39/2010 and otherwise, checking compliance with the related regulations and compatibility with the legal restrictions placed on the provision of non-audit services to the Company and its subsidiaries, identifying that no significant work was given during the year to parties belonging to the same network as that of the auditing firm.
9. During 2013, the Board of Statutory Auditors did not release any opinions required by law.
10. In the performance of its functions and in order to obtain the information needed to carry out its supervisory duties, the Board of Statutory Auditors:
 - ✓ met regularly and prepared 8 reports on the work performed;
 - ✓ attended all the meetings of the Board of Directors, a total of 10, obtaining from the Directors a continuous flow of information about the activities performed and the principal economic, financial and equity transactions carried out by the Company and its subsidiaries;
 - ✓ attended, in the person of the Chairman of the Board of Statutory Auditors or another authorized Serving Auditor, the meetings of the Audit Committee;

- ✓ attended the shareholders' meeting held on 18th April 2013;
- ✓ maintained relations with the supervisory bodies of the subsidiary companies, pursuant to art. 151 of Decree No. 58/1998, in part by holding joint meetings with them;
- ✓ attended, represented by one of the Serving Auditors as a permanent member, the meetings of the Supervisory Body established to monitor the Organizational Model envisaged by Law 231/2001.

11. The Board of Statutory Auditors has obtained information about and monitored compliance with the law and the articles of association, ensuring that the transactions decided and implemented by the Directors were in compliance with the law and the articles of association, were founded on the principles of economic rationality, were not obviously imprudent or risky, in conflict with the interests of the Company, in contrast with the resolutions adopted at the shareholders' meeting, or likely to jeopardize the net assets of the Company, concluding that the governance tools and procedures adopted by the Company represent a valid approach to ensuring operational compliance with the principles of proper administration.

12. With regard to the adequacy of the organizational structure of the Company and the Group, the monitoring work performed by the Board of Statutory Auditors involved obtaining a knowledge of the organizational structure and gathering information from the departments concerned, as well as meeting with the managers of the various business functions, the internal audit manager and the auditing firm for a mutual exchange of information.

In this regard, with reference to the powers and mandates granted, the Board of Statutory Auditors has determined that:

- ✓ the Board of Directors is responsible for managing the Company, directly and via the mandates granted to other bodies;
- ✓ pursuant to the articles of association, the Chairman and the Chief Executive Officer represent the Company legally in dealings with third parties and in judgment;
- ✓ the Chairman holds operational powers and performs institutional, directive and control duties;
- ✓ the Chief Executive Officer exercises wide powers for the management of the Company;

13. In terms of supervising the adequacy and effectiveness of the system of internal control, pursuant to art. 19 of Decree No. 39/2010 and otherwise, the Board of Statutory Auditors held periodic meetings with the internal audit manager and the managers of other business functions and attended, via the presence of Serving Auditors, the meetings of the Audit Committee and the Supervisory Body for the Organizational Model envisaged by Decree 231/2001.

The Company's system of internal control comprises a structured and organic set of rules, procedures and organizational structures that pervade the entire Company. Their purpose is to prevent or limit the consequences of unexpected results and allow the strategic and operational objectives to be achieved (by ensuring the consistency of the activities with the objectives, the efficiency and effectiveness of the activities, and the safeguarding of the Company's net assets), and ensure compliance with the applicable laws and regulations, as well as proper and transparent reporting, both internally and to the market.

The Board of Directors is responsible, with support from the Audit Committee for: *i)* establishing guidelines for the system of internal control; *ii)* examining periodically the principal business risks identified by the Chief Executive Officer, who is also responsible for implementing the guidelines for the system of internal control, and *iii)* assessing, at least on an annual basis, the adequacy, effectiveness and practical functioning of the system of internal control.

The system of internal control includes an internal audit function whose role is to assist the Board of Directors and the Audit Committee, as well as the management of the Company. The Board of Directors has given the internal audit manager the task of assessing the adequacy and effectiveness of the overall system of internal controls. The activities of this function principally include implementing an annual audit and compliance-testing plan, as well as monitoring the actual adoption of the recommendations made by

performing follow-up work. The Group also uses other tools to monitor its operational and compliance objectives. These include a structured and periodic system of planning, management control and reporting, as well as a structure for the governance of financial risks.

The Company has approved the organizational model envisaged by Decree no. 231/2001 ("Model 231"), the purpose of which is to impede the commission of significant offenses, as defined in the Decree, and, consequently, to mitigate, if not eliminate, the administrative responsibility of the Company for such offenses. Commencing from an analysis of business activities designed to identify those potentially at risk, the Model 231 adopted comprises a set of general principles, rules of conduct, control tools, organizational procedures, training and information-providing activities, and disciplinary systems intended to ensure, to the extent possible, that the commission of criminally-significant offenses is prevented. The Board of Directors has appointed a Supervisory Body tasked with monitoring the proper functioning of the Model 231 and keeping it updated. As mentioned earlier, the Board of Statutory Auditors has attended, via the Serving Auditors, the meetings of the Audit Committee and the Supervisory Body, and has analyzed the related periodic reports addressed to the Board of Directors.

14. The Board of Statutory Auditors has also monitored the adequacy and reliability of the administrative-accounting system in terms of properly representing the results of operations, via direct observation, obtaining information from the managers of the relevant functions, examining company documents and analyzing the results of the work carried out by the auditing firm.

As required by law and after obtaining the required opinion from the Board of Statutory Auditors, the Board of Directors has appointed an Executive responsible for preparing the company's accounting documentation, who was granted the powers and functions envisaged by law and appropriate powers and resources to performed the related tasks.

The Company has adopted the "*Accounting control model*" envisaged by Law no. 262/2005, with a view to defining guidelines for application throughout Group concerning the obligations, arising under art. 154-bis of Decree No. 58/1998, to prepare corporate accounting documents and give the related attestations.

The Board of Statutory Auditors has taken note of the attestations given by the Chief Executive Officer and the Executive responsible for preparing the company's accounting documentation regarding the adequacy of the administrative-accounting system, considering both the characteristics of the business and the effective application of the administrative and accounting procedures for preparing the separate and consolidated financial statements.

15. The Board of Statutory Auditors has monitored without identifying any exceptions the adequacy of the instructions given by the Company to its subsidiaries pursuant to art. 114, para. 2, of Decree No. 58/98, so that they provide the information needed to satisfy the disclosure requirements envisaged by law.
16. The periodic meetings between the Board of Statutory Auditors and the firm appointed to perform the legal audit of the accounts, pursuant to art. 150, para. 3, of Decree No. 58/1998, did not identify any matters that should be highlighted in this Report.
17. In terms of checking the way the corporate governance rules are actually implemented, as envisaged by the current Code of Self-Regulation issued by Borsa Italiana, the Board of Statutory Auditors performed this work with assistance from the manager of the Corporate Governance Office.

The Board of Directors in office at the start of 2013 comprised 7 members including 3 non-executive directors, of whom 2 were qualified as independent by the Board with reference to the declarations made by them. The mandate of that Board will expire at the shareholders' meeting held to approve the 2013 financial statements and a new Board of Directors will be appointed, having regard for the obligation to maintain the gender balance of the Company's corporate bodies.

The Board of Statutory Auditors has made the assessments required of it, identifying proper application of the criteria and procedures adopted by the Board of Directors to verify the independence status of the individual directors and compliance with the requirements for the composition of the Board taken as a whole.

In addition, the Board of Statutory Auditors has checked that the Serving Auditors meet the same independence requirements expected of the directors and has adopted the recommendations of the Code, which require a declaration of personal interest or that of third parties in specific transactions presented to the Board of Directors. In this regard, it is confirmed that no situations arose in 2013 for which the members of the Board of Statutory Auditors had to make such declarations.

Reference is made to the Report on Corporate Governance and the Ownership Structure for further information about the corporate governance of the Company. The Board of Statutory Auditors has no observations to make to the shareholders' meeting in this regard.

18. Lastly, the Board of Statutory Auditors has performed the required checks on compliance with the laws governing the preparation of the draft separate financial statements and the consolidated financial statements at 31st December 2013, the respective explanatory notes and the accompanying Directors' Report, both directly and with assistance from function managers, as well as with reference to the information obtained from the auditing firm.

No omissions, censurable facts or irregularities perpetrated by the corporate bodies were identified during the supervisory activities carried out by the Board of Statutory Auditors.

19. In particular, it is confirmed that the accounting policies adopted for the preparation of the separate and consolidated financial statements at 31st December 2013 reflect the IFRS (International Financial Reporting Standards) issued by the International Accounting Standards Board. With regard to art. 153, para. 2, of Decree No. 58/98, the Board of Statutory Auditors has no particular proposals to present to the shareholders' meeting.

As described above, the supervision and control activities carried out by the Board of Statutory Auditors did not identify any significant matters to be mentioned in the Report to the Meeting, or reported to the supervisory and control bodies.

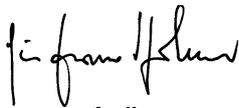
Based on all of the above, in conclusion to the supervisory activities performed during the year, the Board of Statutory Auditors has no observations to make pursuant to art. 153 of Decree No. 58/1998 concerning the matters for which it is responsible regarding the financial statements, the related explanatory notes and the report on operations, and concurs with the recommendation made by the Board of Directors to the shareholders' meeting concerning the allocation of the results for the year.

San Giovanni in Marignano, 24 March 2014

For the Board of Statutory Auditors

Pier Francesco SPORTOLETTI

Chairman



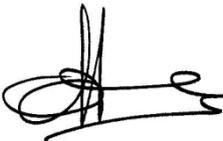
Romano D. BIANCO

Statutory auditor



Fernando CIOTTI

Statutory auditor



"Free translation from the original in Italian".

**List of directorships and audit appointments held by the members of the Board of Statutory Auditors
as of 24 March 2014, date of issue of that Board's Report to the Stockholders' Meeting**

**Attachment pursuant to art. 144 quinquiesdecies of the Issuers' Regulation, prepared in accordance
with the instructions contained in Attachment 5-bis, Template 4 of the above Regulation**

Name	Appointment held	Expiry of mandate (approval financial statements at)
Pier Francesco SPORTOLETTI		
Appointments in other issuer: 0		
Aeffe S.p.A	Chairman of the Board of Statutory	31/12/13
Telse S.r.l.	Sole Director	Resignation/termination
Numeralia S.r.l.	Sole Director	Resignation/termination
DMT System S.r.l. in winding up	Liquidator	Resignation/termination
DMT Service S.r.l. in winding up	Liquidator	Resignation/termination
Tower Service S.r.l. in winding up	Liquidator	Resignation/termination
Equilybra Capital Partners S.p.A.	Member of the Board of Directors	First meeting 2014
Romano DEL BIANCO		
Appointments in other issuer: 1		
Aeffe Retail S.r.l.	Chairman of the Board of Statutory	31/12/14
Banca Popolare Valconca Soc. Coop.	Chairman of the Board of Statutory	31/12/14
Velmar S.p.A.	Serving Auditor	31/12/14
Aeffe S.p.A	Serving Auditor	31/12/13
Fernando CIOTTI		
Appointments in other issuer: 0		
Pollini Retail S.r.l.	Chairman of the Board of Statutory	31/12/13
Velmar S.p.A.	Chairman of the Board of Statutory	31/12/14
Fratelli Ferretti Holding S.r.l.	Chairman of the Board of Statutory	31/12/15
IM Fashion S.r.l.	Chairman of the Board of Statutory	31/12/13
Aeffe S.p.A	Serving Auditor	31/12/13
Aeffe Retail S.r.l	Serving Auditor	31/12/14

Auditors' Report in accordance with Articles 14 and 16 of Legislative Decree no. 39 dated January 27, 2010

To the Shareholders of
Aeffe S.p.A.

1. We have audited the financial statements of Aeffe S.p.A. as of December 31, 2013, which comprise the balance sheet statement, the income statement, the cash flow statement, the statement of changes in shareholders' equity and the related explanatory notes. The Directors of Aeffe S.p.A. are responsible for the preparation of these financial statements in compliance with International Financial Reporting Standards as adopted by the European Union, as well as with the regulations issued to implement article 9 of Legislative Decree n. 38/2005. Our responsibility is to express an opinion on these financial statements based on our audit.
2. We conducted our audit in accordance with the auditing standards and criteria recommended by CONSOB. Those standards and criteria require that we plan and perform the audit to obtain the necessary assurance about whether the financial statements are free of material misstatement and, taken as a whole, are presented fairly. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Directors. We believe that our audit provides a reasonable basis for our opinion.

For the opinion on the financial statements of the prior period, the amounts of which are presented for comparative purpose, reference should be made to our report dated March 25, 2013.

3. In our opinion, the financial statements of Aeffe S.p.A. as of December 31, 2013 comply with International Financial Reporting Standards as adopted by the European Union, as well as with the regulations issued to implement article 9 of Legislative Decree n. 38/2005; accordingly, they have been drawn up clearly and give a true and fair view of the financial position, results of operations and cash flows of Aeffe S.p.A. for the period then ended.
4. The Directors of Aeffe S.p.A. are responsible for the preparation of the report on operations and the report on corporate and governance and shareholding structure, published in section "Governance" of the internet site of Aeffe S.p.A., in accordance with the applicable laws and regulations. Our responsibility is to express an opinion on the consistency of the report on operations and the information provided in compliance with paragraph 1, letters c), d), f), l), m) and paragraph 2, letter b) of article 123-bis of Legislative Decree n. 58/98 presented in the report on corporate governance and shareholding structure, with the financial statements, as required by law. For this purpose, we have performed the procedures required under Auditing Standards no. 001 issued by the Italian Accounting Profession (CNDCEC) and recommended by Consob. In our opinion the report on operations and the information provided in compliance with paragraph 1, letters c), d), f), l), m) and

paragraph 2, letter b) of article 123-bis of Legislative Decree n. 58/98 presented in the report on corporate governance and shareholding structure are consistent with the financial statements of Aeffe S.p.A. as of December 31, 2013.

Milan, Italy, March 24, 2014

Mazars S.p.A.
signed by Simone Del Bianco
Simone Del Bianco
Partner

This report has been translated from the original which was issued in accordance with Italian legislation.

EXPLANATORY NOTES

GENERAL INFORMATION

Aeffe S.p.A. (the "Company") is an Italian legal entity and a Parent Company that holds, directly or indirectly, equity investments in the companies that lead the business sectors in which the Aeffe Group is active.

The Company is based in San Giovanni in Marignano (Rimini) and is currently listed in the – STAR Segment – of the MTA, the Italian Stock Exchange operated by Borsa Italiana.

The Company has the following branch offices and local units:

- 1) Office and showroom in Donizetti street n.48 – Milan (MI);
- 2) Storage in Olmi street – San Giovanni in Marignano (RN);
- 3) Office and showroom in Donizetti street n.47 – Milan (MI);
- 4) Storage in Dell'Artigianato street n.4 – Tavoleto (PU);
- 5) Storage in Tavollo snc street – San Giovanni in Marignano (RN);
- 6) Storage in Erbosa II street n. 92 – Gatteo (FC).

These financial statements have been prepared in EUR, which is the functional currency of the economy in which the Company operates.

The financial statements are accompanied by notes that explain the Company's economic and financial position as of and for the year ended 31 December 2013. This information is presented on a comparative basis, after adjusting the prior year's financial statements for consistency.

Unless stated otherwise, all amounts have been rounded to thousands of EUR.

The financial statements comprise the balance sheet, the income statement, comprehensive income statement the statement of changes in shareholders' equity, the cash flow statement and these explanatory notes.

Unless stated otherwise in the accounting policies described below, these financial statements have been prepared on an historical cost basis.

The financial statements have been audited by Mazars S.p.A..

The Company is controlled by the company Fratelli Ferretti Holding S.r.l., of which in the attachment VIII are reported the data of the latest approved statutory financial statements. The company Fratelli Ferretti Holding also draws up the consolidated financial statement in accordance with the international accounting standards.

DECLARATION OF CONFORMITY AND BASIS OF PRESENTATION

Pursuant to art. 3 of Decree 38/2005 dated 28 February 2005, these financial statements have been prepared in accordance with International Accounting Standards (IAS/IFRS). The explanatory notes, also prepared in accordance with IAS/IFRS, have been supplemented by the additional information requested by CONSOB and by its instructions issued in accordance with art. 9 of Decree 38/2005 (resolutions 15519 and 15520 dated 27 July 2006 and communication DEM/6064293 dated 28 July 2006, pursuant to art. 114.5 of the Consolidated Finance Law), by art. 78 of the Issuers' Regulations, by the EC document issued in November 2003 and, where applicable, by the Italian Civil Code. Consistent with last year's annual report, some of the required information is presented in the Directors' Report (Report on operations).

FINANCIAL STATEMENT FORMATS

As part of the options available under IAS 1 for the presentation of its economic and financial position, the Company has elected to adopt a balance sheet format that distinguishes between current and non-current assets and liabilities, and an income statement that classifies costs by type of expenditure, since this is deemed to reflect more closely its business activities. The cash flow statement is presented using the "indirect" format.

With reference to Consob Resolution no. 15519 dated 27th July 2006 regarding the format of the financial statements, additional schedules have also been presented for the income statement, the balance sheet and the cash flow statement in order to identify any significant transactions with related parties. This has been done to avoid compromising the overall legibility of the main financial statements.

NEW STANDARDS AND AMENDMENTS ADOPTED SINCE 1° JANUARY 2013

- Amendments to IAS 19 – Employee Benefits

The Group adopted IAS 19, as amended, effective 1 January 2013. The revised standard modifies the requirements for recognizing defined benefit plans and termination benefits. The main changes relate to the:

- Recognition of the plan deficit or surplus: The amendments remove the previous option of deferring actuarial gains and losses under the off balance sheet "corridor method", and require them to be recognized directly in Other comprehensive income/(losses). In addition, the amendments require the immediate recognition of past service costs in the Income statement. These amendments led to the recognition of the entire plan deficit or surplus in the balance sheet.
- Net interest expense: The interest expense, calculated by using a discount rate, and the expected return on plan assets, calculated by using a long-term rate of return of assets, are replaced by the net interest expense on the plan deficit or surplus, which consists of (i) the interest expense calculated on the present value of the obligations, (ii) the interest income arising from the valuation of the plan assets, and (iii) the interest expense or income on the effect of the asset ceiling. All above components are calculated by using the discount rate applied for measuring the obligation at the beginning of the period.
- Classification of net interest expense: In accordance with the new definition of net interest expense set out in the standard, net interest expense on defined benefit plans will be recognised as Financial income/(expenses) in the income statement.
- Administrative expenses: the amendments require that the cost of managing plan assets should be deducted from the return on plan assets (through Other comprehensive income/losses) and all other administrative costs relating to assets should be recognized in the Income statements in the year they occur.

The Group applied the relevant transitional provisions and restated the comparative amounts reported in this Annual report on a retrospective basis. The impacts of the adoption of these amendments on amounts previously reported are set out below:

(Values in thousands of EUR)	At 1 January 2012		
	Amounts as previously reported	IAS 19 revised adoption effect	Amounts as restated
Effects on Statement of balance sheet			
Post employment benefits	4,652	-94	4,558
Deferred tax liabilities	8,226	26	8,252
Total shareholders' equity	138,219	68	138,287

At 31 December 2012

(Values in thousands of EUR)	Amounts as previously reported	IAS 19 revised adoption effect	Amounts as restated
Effects on Statement of balance sheet			
Post employment benefits	4.476	733	5.209
Deferred tax liabilities	7.995	-202	7.793
Total shareholders' equity	139.379	-531	138.848

In the following schemes and tables is reported the amount of the amendment reported and the comparative data.

2012 amounts amendments

BALANCE SHEET

(Values in units of EUR)	Notes	31 December 2012	IAS 19 Amendments	31 December 2012 revised
NON-CURRENT ASSETS				
Intangible fixed assets				
Trademarks		3,777,480		3,777,480
Other intangible fixed assets		356,091		356,091
Total intangible fixed assets	(1)	4,133,571	-	4,133,571
Tangible fixed assets				
Lands		15,803,400		15,803,400
Buildings		23,998,082		23,998,082
Leasehold improvements		2,511,358		2,511,358
Plant and machinery		3,440,922		3,440,922
Equipment		23,858		23,858
Other tangible fixed assets		613,852		613,852
Total tangible fixed assets	(2)	46,391,472	-	46,391,472
Other fixed assets				
Equity investments	(3)	103,950,832		103,950,832
Other fixed assets	(4)	41,856,774		41,856,774
Deferred tax assets	(5)	3,556,008		3,556,008
Total other fixed assets		149,363,614	-	149,363,614
TOTAL NON-CURRENT ASSETS		199,888,657	-	199,888,657
CURRENT ASSETS				
Stocks and inventories	(6)	23,945,367		23,945,367
Trade receivables	(7)	65,357,863		65,357,863
Tax receivables	(8)	8,095,180		8,095,180
Cash	(9)	40,482		40,482
Other receivables	(10)	14,219,096		14,219,096
TOTAL CURRENT ASSETS		111,657,988	-	111,657,988
TOTAL ASSETS		311,546,645	-	311,546,645

(Values in units of EUR)	Notes	31 December 2012	IAS 19 Amendments	31 December 2012 revised
SHAREHOLDERS' EQUITY				
Share capital		25,371,407		25,371,407
Share premium reserve		71,240,251		71,240,251
Other reserves		30,605,255		30,605,255
Fair Value reserve		7,742,006		7,742,006
IAS reserve		1,085,602	-531,576	554,026
Profits / (Losses) carried-forward		2,174,878		2,174,878
Net profit / loss		1,160,050		1,160,050
TOTAL SHAREHOLDERS' EQUITY	(11)	139,379,449	-531,576	139,911,025
NON-CURRENT LIABILITIES				
Provisions	(12)	416,453		416,453
Deferred tax liabilities	(5)	7,995,412	-201,633	7,793,779
Post employment benefits	(13)	4,476,381	733,209	5,209,590
Long term financial liabilities	(14)	3,918,750		3,918,750
Long term not financial liabilities	(15)	5,058,270		5,058,270
TOTAL NON-CURRENT LIABILITIES		21,865,266	531,576	22,396,842
CURRENT LIABILITIES				
Trade payables	(16)	69,657,169		69,657,169
Tax payables	(17)	1,365,832		1,365,832
Short term financial liabilities	(18)	72,871,245		72,871,245
Other liabilities	(19)	6,407,684		6,407,684
TOTAL CURRENT LIABILITIES		150,301,930	-	150,301,930
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES		311,546,645	-	311,546,645

OTHER INCOME STATEMENT

(Values in units of EUR)	Notes	Full Year 2012	IAS 19 Amendments	Full Year revised 2012
Profit/(loss) for the period (A)		1,160,050		1,160,050
Other comprehensive income that will not be reclassified subsequently to profit or loss:				
Remeasurement of defined benefit plans		-	-463,638	-463,638
Income tax relating to components of Other comprehensive income that will not be reclassified subsequently to profit or loss		-		-
Total other comprehensive income that will not be reclassified subsequently to profit or loss, net of tax (B1)		-	-463,638	-463,638
Other comprehensive income that will be reclassified subsequently to profit or loss:				
Gains/(losses) on cash flow hedges				-
Gains/(losses) on exchange differences on translating foreign operations				-
Income tax relating to components of Other Comprehensive income / (loss)		-		-
Total other comprehensive income that will be reclassified subsequently to profit or loss, net of tax (B2)		-	-	-
Totale Other comprehensive income, net of tax(B1)+(B2)=(B)		-	-463,638	-463,638
Total Comprehensive income / (loss) (A) + (B)		1,160,050	-463,638	696,412

CASH FLOW

	Notes	Full Year 2012	IAS 19 Amendments	Full Year revised 2012
OPENING BALANCE		105		105
Profit before taxes		2,607		2,607
Amortisation		2,778		2,778
Accrual (+)/availment (-) of long term provisions and post employment benefits		-256	826	570
Paid income taxes		-2,135		-2,135
Financial income (-) and financial charges (+)		5,220		5,220
Change in operating assets and liabilities		8,332	-227	8,106
CASH FLOW (ABSORBED)/ GENERATED BY OPERATING ACTIVITY	(30)	16,546	600	17,146
Increase (-)/ decrease (+) in intangible fixed assets		-256		-256
Increase (-)/ decrease (+) in tangible fixed assets		-944		-944
Investments (-)/ Disinvestments (+)		-1,001		-1,001
CASH FLOW (ABSORBED)/ GENERATED BY INVESTING ACTIVITY	(31)	-2,201	-	-2,201
Other variations in reserves and profits carried-forward of shareholders' equity		-	-600	-600
Dividends paid		-		-
Proceeds (+)/repayments (-) of financial payments		-9,513		-9,513
Increase (-)/ decrease (+) in long term financial receivables		323		323
Financial income (+) and financial charges (-)		-5,220		-5,220
CASH FLOW (ABSORBED)/GENERATED BY FINANCING ACTIVITY	(32)	-14,409	-600	-15,009
CLOSING BALANCE		40	-	40

- Amendments to IAS 1 – presentation of Financial Statements (as part of the Annual Improvements to IFRS's – 2009-2011 Cycle).

On 17 May 2012, the IASB issued a number of amendments to IFRSs. The amendments that are relevant to the Group, effective 1 January 2013, are the amendments to IAS 1 – Presentation of Financial Statements. The amendments clarify the way in which comparative information should be presented when an entity changes accounting policies or retrospectively restates or reclassifies items in its financial statements and when an entity provides comparative information in addition to the minimum comparative financial statements. The amendments were applied by the Group for the restatement of the amounts presented in the statements of financial position as a result of applying the amendments to IAS 19.

ACCOUNTING PRINCIPLES, AMENDMENTS AND INTERPRETATIONS NOT YET APPLICABLE AND NOT YET EARLY ADOPTED BY THE GROUP

On 12 November 2009, the IASB issued IFRS 9 – *Financial instruments*: the new standard was reissued in October 2010 and subsequently amended in November 2013. The standard addresses the classification, measurement and recognition of financial assets and financial liabilities and hedge accounting. It replaces the relevant parts of IAS 39 – *Financial instruments: recognition and measurements*. As part of November 2013 amendments, among other, the IASB removed the standards' mandatory effective date, previously set on 1 January 2015. This date will be added to the standards when all phases of the IFRS 9 project are completed and a final complete version of the standard is issued.

In May 2011, a package of three standards was issued: IFRS 10 – Consolidated Financial Statements, IFRS 11 – Joint Arrangements and IFRS 12 – Disclosure of Interests in Other Entities. IAS 27 – Consolidated and Separate Financial Statements (which has been renamed IAS 27 – Separate Financial Statements) and IAS 28 – Investments in Associates (which has been renamed IAS 28 – Investments in Associates and Joint Ventures) were consequently revised. Subsequently, other amendments were issued to clarify transitional guidance on the first-time adoption of the standards. The new standards are effective for annual periods beginning on or after 1 January 2013, and must be applied retrospectively. The European Union endorsed these standards by postponing their effective date to 1 January 2014, allowing early adoption from 1 January 2013. In particular:

- IFRS 10 – Consolidated Financial Statements will replace SIC-12 – Consolidation: Special Purpose Entities and parts of IAS 27 – Consolidated and Separate Financial Statements (which has been renamed IAS 27 – Separate Financial Statements and addresses the accounting treatment of investments in separate financial statements). The new standard builds on existing principles by identifying a single control model applicable to all entities, including "structured entities". The standard also provides additional guidance to assist in the determination of control where this is difficult to assess.
- IFRS 11 – Joint Arrangements supersedes IAS 31 – Interests in Joint Ventures and SIC-13 – Jointly Controlled Entities: Non-monetary Contributions by Venturers. The new standard provides the criteria for identifying joint arrangements by focusing on the rights and obligations of the arrangement, rather than its legal form and requires a single method to account for interests in jointly-controlled entities, the equity method. Following the issue of the new standard, IAS 28 – Investments in Associates has been amended to include accounting for investments in jointly-controlled entities in its scope of application (from the effective date of the standard).
- IFRS 12 – Disclosure of Interests in Other Entities, is a new and comprehensive standard on disclosure requirements for all forms of interests in other entities, including subsidiaries, joint arrangements, associates, special purpose vehicles and other unconsolidated vehicles.

On 16 December 2011, the IASB issued certain amendment to IFRS 32 – *Financial Instruments: Presentation* to clarify the application of certain offsetting criteria for financial assets and financial liabilities in IAS 32. The amendments are effective for annual periods beginning on or after 1 January 2014 and are required to be applied retrospectively.

On 20 May 2013, the IASB issued the IFRIC Interpretation 21 - Levies, an interpretation of IAS 37 - Provisions, Contingent Liabilities and Contingent Assets. The interpretation sets out the accounting for an obligation to pay a levy that is not income tax. IFRIC 21 is effective for annual periods beginning on or after 1 January 2014.

On 29 May 2013, the IASB issued an amendment to IAS 36 – Recoverable Amount Disclosures for Non-Financial Assets addressing the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less cost of disposal. The amendments are effective retrospectively for annual periods beginning on or after 1 January 2014. Earlier application is permitted for periods when the entity has already applied IFRS 13.

On 27 June 2013, the IASB issued narrow scope amendments to IAS 39 – Financial Instruments: Recognition and Measurement entitled “Novation of Derivatives and Continuation of Hedge Accounting”. The amendments will allow hedge accounting to continue in a situation where a derivative, which has been designated as a hedging instrument, is novated to effect clearing with a central counterparty as a result of laws or regulation, if specific conditions are met. Similar relief will be included in IFRS 9 - Financial Instruments. The amendments are effective retrospectively for annual periods beginning on or after 1 January 2014.

On 21 November 2013, the IASB published narrow scope amendments to IAS 19 – Employee benefits entitled “Defined Benefit Plans: Employee Contributions”. These amendments apply to contributions from employees or third parties to defined benefit plans in order to simplify their accounting in specific cases. The amendments are effective, retrospectively, for annual periods beginning on or after 1 July 2014 with earlier application permitted.

On 12 December 2013 the IASB issued the Annual Improvements to IFRSs 2010–2012 Cycle and Annual Improvements to IFRSs 2011–2013 Cycle. The most important topics addressed in these amendments are, among others, the definition of vesting conditions in IFRS 2 – Share based payment, the aggregation of operating segments in IFRS 8 – Operating Segments, the definition of key management personnel in IAS 24 – Related Party disclosures, the extension of the exclusion from the scope of IFRS 3 – Business Combinations to all types of joint arrangements (as defined in IFRS 11 – Joint arrangements) and to clarify the application of certain exceptions in IFRS 13 – Fair value Measurement.

ACCOUNTING POLICIES

The accounting policies and valuation criteria adopted for the preparation of the financial statements as of 31 December 2013 are presented below:

Intangible fixed assets

Intangible fixed assets are identifiable non-monetary assets, without physical substance, that are controlled by the company and able to generate future economic benefits for the Company. Intangible fixed assets are initially recorded at purchase cost (being their fair value in the case of business combinations), as represented by the acquisition price paid including any charges directly attributable to the preparatory or production phase, if the conditions are met for the capitalisation of costs incurred on the internal generation of assets. Following initial recognition, intangible fixed assets are carried at cost, net of accumulated amortisation and any impairment recorded in accordance with IAS 36 (*Impairment of Assets*). Subsequent expenditure on intangible fixed assets is capitalised only if it increases the future economic benefits embodied in the specific asset to which it relates. All other costs are charged to the income statement as incurred.

Intangible fixed assets contain those with a finite useful life that are other intangible fixed assets, the accounting policies for which are described in the following paragraphs.

Brands

Brands are recorded at cost and amortised systematically on a straight-line basis over their estimated useful life (40 years), commencing from the time the asset becomes available for use.

The Company has deemed it fair to attribute a finite life of 40 years to its brands, having regard for the prudent approach taken by other operators in the sector that consider the useful lives of their brands to be very long (given the extended utility of such assets), but not eternal or indefinite (duration not identifiable). This approach is consistent with the type of intangibles found in the fashion industry and with the long-established practices of other firms in the sector (market comparables).

Regarding the only brand owned by the Company, the Alberta Ferretti brand, the exclusivity of the business, its historical profitability and its future income allow to consider its value recoverable, even in presence of difficult market conditions.

In order to calculate the recoverable value of this brand, we estimated the current value, discounting the hypothetical value of the royalties deriving from the transfer in use to others of this intangible asset, for a period equal to 40 years. To calculate the values on this basis it has been used for the year 2014 the Group budget approved by Aeffe's Board of Directors. For the remaining periods it has been used an increase in turnover with a CAGR variable from 2.2% to 2.5%. As royalty rates we used the average for the sector and as discount rate we used the average cost of capital (WACC) which is 6.73%.

Other intangible fixed assets

This caption comprises the costs incurred to acquire software, which is amortised over a period not exceeding 3 years.

The principal amortisation rates applied are summarised below:

Category	%
Royalties from patents and intellectual property	33%
Brands	2.5%

Research costs are charged to the income statement as incurred.

At 31 December 2013, the Company has not recorded intangible fixed assets with an "infinite" useful life in the intangible fixed assets.

Tangible fixed assets

Tangible fixed assets, stated net of accumulated depreciation, are recorded at purchase or production cost except for those assets which have been revalued in accordance with specific laws. Cost includes related charges and directly-attributable expenses.

Tangible fixed assets are depreciated systematically each year on a straight-line basis using economic-technical rates that reflect the residual useful lives of each asset. Tangible fixed assets are written down in the event of permanent impairment, regardless of the depreciation already accumulated.

Ordinary maintenance expenses are charged in full to the income statement. Improvement expenditure is allocated to the fixed assets concerned and depreciated over their residual useful lives.

Construction in progress and advances to suppliers are recorded at the cost incurred, including directly-related charges.

As an exception to the general principle, the carrying amount of land and buildings has been adjusted to reflect the value determined by reference to an independent appraisal. This was performed to identify the separate value of land that was previously included in the "land and buildings" caption and consequently depreciated. The depreciation rates are applied on a straight-line basis over the new estimated useful lives of the buildings: 50 years (2%).

The depreciation rates applied are summarised below:

Category	%
Industrial buildings	2%
Plant and machinery	12,5%
Industrial and commercial equipment	25%
Electronic machines	20%
Furniture and furnishings	12%
Motor vehicles	20%
Cars	25%

Land is not depreciated.

Leasehold improvements, including the costs of fitting and modernising directly-managed shops and all other property used for business purposes but not owned by the Company, are depreciated over the shorter of the duration of the lease, including any renewal periods, or their useful lives.

Improvement expenditure is added to the carrying amount of the assets concerned if the future economic benefits for the Company are likely to exceed those determined originally. Such expenditure is depreciated over the residual useful lives of the assets concerned. All other maintenance costs are charged to the income statement as incurred.

Leasing

Finance leases

Assets held under finance leases, which transfer to the Company substantially all the risks and benefits of ownership, are recognised as part of property, plant and equipment at their fair value or, if lower, at the present value of the minimum lease payments, and stated net of accumulated depreciation. The corresponding liability to the lessor is classified among financial payables in the balance sheet. These assets are depreciated using the rates set out above.

On disposal, or when no further economic benefits are expected from use of the asset, leased assets are eliminated from the balance sheet and any gains or losses (difference between disposal proceeds and carrying amount) are reflected in the income statement for the year.

Operating leases

Leases that do not transfer to the Company substantially all the risks and benefits of ownership are recognised as operating leases. Payments under operating leases are recognised as a cost on a straight-line basis over the duration of the related lease contracts.

Impairment

At 31 December 2013, the Company has not recorded intangible fixed assets with an "infinite" useful life in the intangible fixed assets.

Intangible fixed assets, equity investments, tangible fixed assets and other non-current assets are subjected to impairment testing whenever events or a change of circumstances suggest that their value may be impaired in order to determine if such activities may have been subject to a loss of value. If such evidence exists the activity's carrying amount is reduced to the related recoverable value.

Impairment losses arise and are recognised when the carrying amount of an asset or a cash generating unit exceeds its recoverable value. The carrying amount of such assets is aligned with their recoverable value and the impairment loss is charged to the income statement.

Determination of recoverable value

Under IAS 36, intangible and tangible fixed assets must be subjected to impairment testing if there is evidence (events, change of circumstances) to suggest a possible loss of value. The purpose of this is to ensure that assets are not recorded in the balance sheet at an amount that exceeds their recoverable value. As already mentioned, this test is performed annually, or more frequently, in relation to assets with an indefinite useful life.

The recoverable value of these assets is the higher between their fair value, net of disposal costs and their value in use. In order to determine value in use, the estimated future cash flows - including those deriving from the disposal of the asset at the end of its useful life - are discounted using a post-tax rate that reflects the current market assessment of the value of money and the risks associated with the Company's activities. If separate cash flows cannot be estimated for an individual asset, the separate cash generating unit to which the asset belongs is identified.

Reinstatement of value

The value of financial assets recorded at amortised cost is reinstated when a subsequent increase in their recoverable value can, objectively, be attributed to an event that took place subsequent to recognition of the impairment loss.

The value of other non-financial assets is reinstated if the reasons for impairment no longer apply and the basis for determining their recoverable value has changed.

Write-backs are credited immediately to the income statement and the carrying amount of the asset concerned is adjusted to reflect its recoverable value. Recoverable value cannot exceed the carrying amount that would have been recognised, net of depreciation, had the value of the asset not been written down due to impairment in prior years.

The written down value of goodwill is never reinstated.

Equity investments

Investments in subsidiary, associated companies and joint venture are recorded as historical cost, as written down by any impairment recognised pursuant to IAS 36. Their original value is reinstated in subsequent years if the reasons for write-downs cease to apply.

It is signalled that the situation caused by the international economic and financial crisis, even if in recover, has induced the Company to estimate the recoverable amount of some equity investments in subsidiaries of particular importance in order to verify the consistency of the book value.

For the companies Aeffe Retail S.p.A., Pollini S.p.A., Velmar S.p.A., Aeffe France S.a.r.l., and Aeffe USA Inc., the recoverable amount has been determined using the method called Discounted Cash Flow (DCF). From such analyses no impairment losses have been emerged.

It should be noted that equity investment in the company Aeffe Japan Inc. was completely written off following the reorganization of the distribution network in Japan.

Trade and other receivables

Receivables are stated at their estimated realisable value, being their nominal value less the allowance for collection losses on doubtful accounts. They are review regularly in terms of ageing and seasonality in order to avoid adjustments for unexpected losses. Non-current receivables that include an element of embedded interest are discounted using a suitable market rate. This caption also includes the accrued income and prepaid expenses recorded to match income and costs relating to more than one year in the accounting periods to which they relate.

Inventories

Inventories are recorded at purchase or production cost or, if lower, at their market or estimated realisable value. Net realisable value is the estimated selling price under normal operating conditions, net of completion costs and all other selling-related expenses.

The cost of production of finished products includes the cost of raw materials, outsourced materials and processing, and all other direct and indirect manufacturing costs reasonably attributable to them, with the exclusion of financing costs.

Obsolete and slow-moving inventories are written down to reflect their likely use or realization.

Cash and cash equivalents

Cash and cash equivalents comprise cash balances, demand deposits and all highly liquid investments with an original maturity of three months or less. Securities included in cash and cash equivalents are measured at their fair value.

Provisions

The provisions for risks and charges cover known or likely losses or charges, the timing and extent of which cannot be determined at period end. Provisions are recorded only when there is a legal or implicit obligation that, to be settled, requires the consumption of resources capable of generating economic benefits, and the amount concerned can be estimated reliably. If the effect is significant, provisions are calculated by discounting expected future cash flows using a pre-tax rate that reflects the current market assessment of the present value of money and the specific risks associated with the liability.

Employee benefits

Employee severance indemnities are covered by IAS 19 ("Employee Benefits") since they are deemed to be a form of defined benefit plan. Company contributions to defined benefit plans are charged to the income statement on an accruals basis.

The Company's net liability for defined benefit plans is determined on an actuarial basis, using the projected unit credit method. All actuarial gains and losses determined as of 1st January 2005, the IFRS transition date, have been recognised.

Financial payables

Financial payables, excepting derivatives, are recorded at their fair value, after transactions costs directly attributable.

Bank overdrafts and loans

Loans are initially measured at cost, which approximates their fair value, net of any transaction-related expenses. Subsequently, they are measured at amortised cost. Any difference between cost and the redemption value is recorded in the income statement over the duration of the loan, using the effective interest method.

Loans are classified as current liabilities unless the Company has an unconditional right to defer their settlement for at least twelve months subsequent to the accounting reference date.

Trade and other payables

Payables are stated at the nominal value. The financial element embedded in non-current payables is separated using a market rate of interest.

Treasury shares

Treasury shares are presented as a deduction from capital for the part of their nominal value, and from a specific reserve for the part in excess to their nominal value.

Contributions to the capital account and for overheads

Any public contributions are reported when there is a reasonable certainty that the company will meet all the conditions foreseen to receive the contributions and actually receives them. The company has opted to present any contributions to the capital account in the financial statement as items in adjustment of the book value of the property to which they refer, and any contributions to overhead as a direct deduction from the relative cost.

Revenues

Revenues are stated net of returns, discounts, allowances and rebates, as well as the taxes associated with the sale of goods and the provision of services. Revenues from sales are recognised when the seller has

transferred the principal risks and benefits of ownership to the purchaser. The principal types of revenue realised by the Company are recognised on the following basis:

- (i) retail sales – on delivery of the goods;
- (ii) wholesale sales – on shipment of the goods;
- (iii) royalties and commissions – on an accruals basis.

Costs

Costs and expenses are recorded on an accruals basis.

The costs incurred during the year for the creation and production of samples are matched with revenues from the sales of the related collections; accordingly, they are charged to the income statement in proportion to the revenues earned. The residual costs to be expensed when the related revenues are earned are classified as other current assets.

Financial income and expense

This comprises all the financial items recorded in the income statement for the year, including the interest accrued on financial payables using the effective interest method (mainly bank overdrafts, long-term loans), exchange gains and losses, dividend income, and the lease interest identified using finance lease accounting (IAS 17).

Interest income and expense is recorded in the income statement in the year in which it is earned/incurred.

Dividends are recognised in the year in which the Company's right to collect them is established (when they are declared).

The interest embedded in finance lease payments is charged to the income statement using the effective interest method.

Taxes

Income taxes for the period include all taxes calculated on taxable income. Income taxes for the period are recorded in the income statement.

Taxes other than income taxes, such as property tax, are reported under operating expenses or, if the necessary conditions are fulfilled, are capitalized in the related real estate.

Current taxes on income taxable in the period represent the tax burden calculated using current rates of taxation in force on the balance sheet date.

Deferred taxes are recognised for all temporary differences existing on the balance sheet date between the book value of assets and liabilities and the corresponding values used to determine taxable income for tax purposes.

Payables for deferred taxes relate to:

- positive components of income for the current period but taxable in future periods;
- negative components of income deductible in excess compared to the amount recorded in the income statement as a result of the application of the International Accounting Standards.

Receivables for deferred taxes are recognised:

- for all negative components of income non-deductible in the period under examination but that could be deducted in future periods;
- for the carryover of unused tax losses, if it is probable that taxable income, for which the tax loss may be used, will be generated.

Credits for deferred tax assets and debits for deferred tax liabilities are calculated based on the rates of

taxation applicable to tax calculation on income in periods in which temporary differences are reversed, based on the rate of taxation and tax regulations in force on the balance sheet date.

The impact on these taxes of any change in rates of taxation is posted to the income statement in the period in which the change occurs.

Earnings per share

Basic earnings per share are calculated by dividing the profit or loss attributable to the Company's shareholders by the weighted average number of ordinary shares outstanding during the year. Diluted earnings per share are calculated by dividing the profit or loss attributable to the Company's shareholders by the weighted average number of ordinary shares outstanding.

Main estimates used by the Management

Hereafter we report the main estimates and assumptions used by the Management to draft the financial statements, whose variations, not foreseeable at the moment, could affect the economic and equity situation of the Company.

- Estimates used to evaluate value impairment of assets other than financial assets

For the purposes of ascertaining any impairment of value of assets other than current assets entered in the financial statement, the Company applied the method described above in the paragraph entitled "Impairment of value of assets".

In particular, regarding the impairment tests related to equity investments, the main estimations used are the following:

Equity investment in Pollini S.p.A.: the evaluation emerges from the cash flow analysis of the entire Pollini Group. The cash flows have been gathered, for the year 2014, by the Group budget approved by Aeffe's Board of Directors. It has been also estimated cash flow projections for the year 2015, 2016, 2017 and 2018 at a flat growth flat of 9%. The terminal value has been determined using the formula of perpetual annuity and assuming, prudentially, a growth rate G equal to 0. The cash flow useful to determine the terminal value has been gathered by the latest year of the cash flow projections, that is 2018. The rate used for the cash flow discounting back is the weighted average cost of capital (WACC), specifically calculated for the Pollini Group, equal to 8.87%.

Equity investment in Aeffe Retail S.p.A., Velmar S.p.A. Aeffe France S.a.r.l., and Aeffe USA Inc.: the evaluation emerges from the cash flow analysis of each single company. The cash flows have been gathered, for the year 2014, by the Group budget approved Aeffe's Board of Directors. It has been also estimated cash flow projections for the year 2015, 2016, 2017 and 2018 at a growth rate basically stable compared to the one used in the budget 2014. The terminal value has been determined using the formula of perpetual annuity and assuming, prudentially, a growth rate G equal to 0. The cash flow useful to determine the terminal value has been gathered by the latest year of the cash flow projections, that is 2018. The rate used for the cash flow discounting back is the weighted average cost of capital (WACC) of the Group equal to 6.73%.

It should be noted that equity investment in the company Aeffe Japan Inc. was completely written off following the reorganization of the distribution network in Japan.

- These estimates used for actuarial calculation serve to calculate the benefit plans in the sphere of future benefits of the working relationship:
 - The inflation rate foreseen is 2.0%;
 - The discount rate used is 2.77%;
 - The expected rates of retribution increases (inclusive of inflation) are divided as follows: (i) Management 1.50%; (ii) Office staff/department heads 0.50%; (iii) laborers 0.50%
 - The annual rate in increase of the severance indemnity fund foreseen is 3.0%;
 - The expected turn-over of employees is 6% for Aeffe S.p.A.

- Estimates used in the actuarial calculations to determine the supplementary clientele severance indemnity fund:
 - The voluntary turnover rate foreseen is 0.00%;
 - The corporate turnover rate foreseen is 5.00%;
 - The discount rate used is 2.77%;

OTHER INFORMATION

Management of financial risk

The financial risks to which the Company is exposed in the performance of its business are as follows:

- risk of liquidity
- market risk (inclusive the exchange risk, rate risk, price risk);
- credit risk;

Liquidity and market risk

Management of the financial needs and relative risks (mainly rate and exchange risks) is handled at the level of the central treasury.

The main goal of these guidelines consists of:

(v) Liquidity risk

The Company manages the liquidity risk with a view to guarantee the presence of a liability structure in balance with the asset composition of the financial statement, in order to maintain an elevated solid equity.

(vi) Exchange risk:

The Company operates internationally and is therefore exposed to the exchange risk. The exchange risk arises when assets and liabilities are reported in a currency other than that in which the Company operates.

The mode of management of this risk consists of minimizing the risk connected with exchange rates by using operating coverage. Alternatively, the Company, if exposed to the exchange risk, covers itself by loans in foreign currency.

(vii) Rate risk:

The interest rate risk to which the Company is exposed originates mainly from the medium and long-term financial payables in existence, that are almost all at variable rates and expose the Company to the risk of variation in cash flows as the interest rates vary.

The average cost of indebtedness tends to be parametrized with the status of the EURIBOR rate at 3/6 months, plus a spread that depends mainly on the type of financial instrument used. In general, the margins applied are in line with the best market standards.

As of 31 December 2013 a hypothetical upward variation of 10% in the interest rate, all other variables being equal, would have produced a higher cost before taxes (and thus a corresponding reduction in the shareholders' equity) of about EUR 478 thousand annually (EUR 510 thousand as of 31 December 2012).

The *cash flow risk* on interest rates has never been managed in the past with recourse to derivative contracts - *interest rate swaps* - that would transform the variable rate into a fixed rate. As of 31 December 2013 there are no instruments that hedge interest-rate risk.

(viii) Price risk

The Company makes its purchases and sales worldwide and is therefore exposed to the normal risk of variations in price, typical of the sector.

Credit risk

With reference to receivables in Italy, the Company deals only with known and reliable clients. It is a policy of the Company that clients requesting extended payment terms are subject to procedures of audit of the class of merit. Moreover, the balance of receivables is monitored during the year to ensure that the doubtful positions are not significant.

The credit quality of unexpired financial assets and those that have not undergone value impairment can be valued with reference to the internal credit management procedure.

Customer monitoring activity consists mainly of a preliminary stage, in which we gather data and information about new clients, and a subsequent activation stage in which a credit is recognized and the development of the credit position is supervised.

The preliminary stage consists of collecting the administrative and fiscal data necessary to make a complete and correct assessment of the risks connected with the new client. Activation of the client is subject to the completeness of the data and approval, after any further clarification by the Customer Office.

Every new customer has a credit line: its concession is linked to further information (years in business, payment terms, and customer's reputation) all of which are essential to make an evaluation of the level of solvency. After gathering this information, the documentation on the potential customer is submitted for approval by the company organizations.

Management of overdue receivable is differentiated depending on the seniority of the client (overdue payment group).

For overdue payments up to 60 days, reminders are sent through the branch or directly by the Customer Office; clearly, if an overdue payment exceeds 15 days or the amount of the credit granted, all further supplied to the client are suspended. For overdue credits "exceeding 90 days", where necessary, legal steps are taken.

As regards foreign receivables, the Company proceeds as follows:

- a) some of foreign receivables are guaranteed by primary credit insurance companies.
- b) the residual uninsured part of receivables is managed:
 - a. Most of them by request of letter of credit and 30% advances within two weeks of the order confirmation;
 - b. The remaining uninsured receivables not covered by insurance nor by request of letter of credit or by advance, are specifically authorized and managed following the procedure for Italian receivables.

This procedure serves to define the rules and operating mechanisms that guarantee a flow of payments sufficient to ensure the solvency of the client and guarantee the Company an income from the relationship.

As of the reference date of the financial statement, the maximum credit risk exposure was equal to the value of each category of receivable indicated here below:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Trade receivables	59,406	65,358	-5,952	-9.1%
Other current receivables	12,534	14,219	-1,685	-11.9%
Total	71,940	79,577	-7,637	-9.6%

See note 7 for the comment and breakdown of the item "trade receivables" notes 10 for "other current receivables".

The fair value of the above categories has not been indicated, as the book value is a reasonable approximation.

As of 31 December 2013, overdue but not written-down trade receivables amount to EUR 45,143 thousand (EUR 45,199 thousand in 2012). The breakdown by due date is as follows:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
By 30 days	4,825	4,440	385	8.7%
31 - 60 days	2,599	2,282	317	13.9%
61 - 90 days	2,328	2,997	-669	-22.3%
Exceeding 90 days	35,391	35,480	-89	-0.3%
Total	45,143	45,199	-56	-0.1%

Cash flow statement

The cash flow statement presented by the Company in accordance with IAS 7 has been prepared using the indirect method. The cash and cash equivalents included in the cash flow statement represent the amounts reported in the balance sheet at the accounting reference date. Cash equivalents comprise short term and highly liquid applications of funds that can be readily converted into cash; the risk of changes in their value is minimal. Accordingly, a financial investment is usually classified as a cash equivalent if it matures rapidly, i.e. within three months or less of the acquisition date.

Bank overdrafts are generally part of financing activities, except when they are repayable on demand and are an integral part of the management of a company's cash and cash equivalents, in which case they are classified as a reduction of its cash equivalents.

Foreign currency cash flows have been translated using the average exchange rate for the year. Income and expenses deriving from interest, dividends received and income taxes are included in the cash flows from operating activities.

Under IAS 7, the cash flow statement must identify separately the cash flow deriving from operating, investing and financing activities:

- (i) cash flow from operating activities: the cash flow deriving from operating activities mainly relates to income-generating activities and is presented by the Company using the indirect method; on this basis, net profit is adjusted for the effects of items that did not give rise to payments or cash inflows during the year (non-monetary transactions);
- (ii) cash flow from investing activities: investing activities are presented separately since, among other factors, they reflect the investment/disposals made in order to obtain future revenues and cash inflows;
- (iii) cash flow from financing activities: financing activities comprise the cash flows that modify the size and composition of shareholders' equity and financial payables.

COMMENTS ON THE BALANCE SHEET

NON-CURRENT ASSETS

1. Intangible fixed assets

The composition of intangible fixed assets is analysed in the following table, together with the changes that took place during the year:

(Values in thousands of EUR)	Brands	Other	Total
Net book value as of 01.01.12	3,903	265	4,168
Increases externally acquired		256	256
Disposals			0
Other changes			0
Amortisation	-126	-165	-291
Net book value as of 01.01.13	3,777	356	4,133
Increases externally acquired		440	440
Disposals		-3	-3
Other changes			0
Amortisation	-126	-272	-398
Net book value as of 31.12.13	3,651	521	4,172

Brands

This caption comprises the value of the brand names owned by the Company: "Alberta Ferretti" and "Philosophy".

The residual amortisation period for this caption is 29 years.

Other

The caption "Other" relates to user licenses for software.

2. Tangible fixed assets

The composition of tangible fixed assets is analysed in the following table, together with the changes that took place during the year:

(Values in thousands of EUR)

	Lands	Buildings	Leasehold improvements	Plant and machinery	Industrial and commercial equipment	Other tangible assets	Total
Net book value as of 01.01.12	15,804	24,454	2,658	4,122	49	600	47,687
Increases		88	687	66	16	219	1,076
Disposals			-128			-4	-132
Depreciation		-544	-706	-747	-41	-201	-2,239
Net book value as of 01.01.13	15,804	23,998	2,511	3,441	24	614	46,392
Increases		24	216	28	17	167	452
Disposals				-74		-21	-95
Depreciation		-544	-638	-725	-20	-192	-2,119
Net book value as of 31.12.13	15,804	23,478	2,089	2,670	21	568	44,630

Tangible fixed assets have changed as follows:

- Increases of EUR 452 thousand for new investments. These mainly comprise leasehold improvements, information tools and general and specific plant and machinery.
- Disposals of EUR 95 thousand. These relate to the closure of obsolete plant and machinery.
- Depreciation of EUR 2,119 thousand, charged in relation to all tangible fixed assets, except for land, using the rates applicable to each category (see the accounting policies relating to tangible fixed assets for further details).

Other non-current assets

3. Equity investments

This caption comprises the investments held in subsidiary and associated companies. A complete list, together with the information requested by Consob, is presented in Attachment I.

The investments change of EUR 932 thousand following the write-off of the investment in Aeffe Japan Inc. Such write-off became necessary as a result of the reorganization of the distribution network in Japan. Specifically Aeffe S.p.A. has signed with Woollen Co., Ltd. and Mitsubishi Corporation Fashion Co., Ltd. an important distribution and franchise agreement for which Woollen Co., Ltd. has become the exclusive distributor of the brands Alberta Ferretti, Philosophy for the whole territory of Japan. At the same time of the conclusion of the mentioned distribution and franchise agreement, the controlled company Aeffe Japan Co., Ltd. has transferred to Woollen Co., Ltd., accounts receivables, stock along with furniture and accessories in the stores and the major part of the employees in the workforce. Such operation, that has determined an income of EUR 1,700 thousand as goodwill, will allow the Company an increase in profitability and an improvement of the operating net working capital in the Japan's area starting from 2014.

4. Other fixed assets

This caption principally includes amounts due by subsidiaries.

5. Deferred tax assets and liabilities

This caption is analysed below as of 31 December 2013 and 2012:

(Values in thousands of EUR)	Receivables		Liabilities	
	2013	2012	2013	2012*
Tangible fixed assets			-20	-20
Intangible fixed assets			-149	-152
Provisions	251	302		
Costs deductible in future periods	667	245		
Income taxable in future periods			-407	-255
Tax losses carried forward	2,443	2,578		
Other tax assets (liabilities) from transition to IAS	431	431	-7,458	-7,367
Total	3,792	3,556	-8,034	-7,794

Changes in temporary differences during the year are shown in the following table:

(Values in thousands of EUR)	Opening balance*	Recorded in the income statement	Other	Closing balance
Tangible fixed assets	-20	0		-20
Intangible fixed assets	-152	3		-149
Provisions	302	-51		251
Costs deductible in future periods	245	478	-56	667
Income taxable in future periods	-255	-69	-83	-407
Tax losses carried forward	2,578	-63	-72	2,443
Other tax assets (liabilities) from transition to IAS	-6,936	-92		-7,027
Total	-4,238	207	-211	-4,242

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 1 January and 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for deferred tax assets reported in the Statutory Financial Statements at 31 December 2012 have changed by EUR 202 thousand. Reference should be made to the section "Accounting policies" for further details.

Deferred tax assets have been determined estimating the future recoverability of such activities.

CURRENT ASSETS

6. Stocks and inventories

This caption comprises:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Raw, ancillary and consumable materials	4,184	4,750	-566	-11.9%
Work in progress	3,958	5,619	-1,661	-29.6%
Finished products and goods for resale	16,593	13,325	3,268	24.5%
Advance payments	130	251	-121	-48.2%
Total	24,865	23,945	920	3.8%

Inventories of raw materials and work in process essentially relate to production of the Spring/Summer 2014 collections.

Finished products mainly relate to the Autumn/Winter 2013 and to the Spring/Summer 2014 collections and to the Autumn/Winter 2014 samples collections.

7. Trade receivables

This caption is analysed in the following table:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Customers receivables	7,146	8,273	-1,127	-13.6%
Subsidiaries receivables	52,510	57,448	-4,938	-8.6%
(Allowance for doubtful receivables)	-250	-363	113	-31.1%
Total	59,406	65,358	-5,952	-9.1%

Trade receivables amount to EUR 59,406 thousand at 31 December 2013, showing a 9.1% decrease compared to the value at 31 December 2012. This change is mainly due to the reduction of receivables towards the subsidiary companies following an increasingly careful management of the Group Treasury.

In addition during 2013 it is written down the receivable toward the subsidiary Aeffe Japan Inc. for EUR 2,872 thousand. Such write-off became necessary as a result of the reorganization of the distribution network in Japan. Please for further details refer to point 40 of Explanatory notes.

The allowance for doubtful receivables was determined by reference to a detailed analysis of the available information and, in general, is based on historical trends.

In particular the allowance existing at 31 December 2012 has been used for the amount of EUR 363 thousand to cover losses related to receivables arisen in previous years.

The adjustment of the receivables nominal value to the estimated realisable value has been obtained through the allocation of EUR 250 thousand to allowance for doubtful receivables.

8. Tax receivables

This caption is analysed in the following table:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
VAT	1,592	5,180	-3,588	-69.3%
Corporate income tax (IRES)	1,626	2,026	-400	-19.7%
Local business tax (IRAP)	197	0	197	n.a.
Amounts due to tax authority for withheld taxes	1,037	763	274	35.9%
Other tax receivables	101	126	-25	-19.8%
Total	4,553	8,095	-3,542	-43.8%

The change in tax receivables is mainly due to the utilization of the Group VAT and IRES receivables.

9. Cash

This caption comprises:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Bank and post office deposits	263	13	250	1923.1%
Cheques	18	4	14	350.0%
Cash in hand	28	23	5	21.7%
Total	309	40	269	672.5%

Bank and postal deposits represent the nominal value of the current account balances with banks, including the interest accrued at period end.

Cash and cash equivalents represent the nominal value of the cash held at period end.

As of 31 December 2013, cash and cash equivalents are EUR 269 thousand higher than at the end of the previous year. The reasons for this are analysed in the cash flow statement.

10. Other receivables

This caption comprises:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Credits for prepaid costs (costs of producing collections)	9,199	9,996	-797	-8.0%
Advances for royalties and commissions	544	1,050	-506	-48.2%
Advances to suppliers	1,029	787	242	30.7%
Accrued income and prepaid expenses	270	585	-315	-53.8%
Other	1,492	1,801	-309	-17.2%
Total	12,534	14,219	-1,685	-11.9%

Credits for prepaid costs, that are related to the costs incurred to design and make samples for the Spring/Summer 2014 and Autumn/Winter 2014 collections for which the corresponding revenues from sales have not been realised yet, remain substantially stable compared with the previous year. The reduction of credits for prepaid costs is determined by the lower design and production costs of the 2014 sample collections following the policy of costs' reduction and efficiency improvement implemented by the company's management.

Accrued income and prepaid expenses refer mainly to owed rent, insurance premium, maintenance and subscriptions fees.

11. SHAREHOLDERS' EQUITY

The main elements comprising shareholders' equity as of 31 December 2013 are described below.

(Values in thousands of EUR)	31 December	31 December	Change
	2013	2012*	Δ
Share capital	25,371	25,371	0
Legal reserve	2,861	2,803	58
Share premium reserve	71,240	71,240	0
Other reserves	28,904	27,802	1,102
Fair value reserve	7,742	7,742	0
IAS reserve	1,086	1,086	0
Reamasurement of defined benefit plans reserve	-420	-532	112
Profits/(Losses) carried-forward	2,175	2,175	0
Net profit / (loss)	-5,284	1,160	-6,444
Total	133,675	138,847	-5,172

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Statutory Financial Statements at 31 December 2012 has decreased by EUR 531 thousand.

Share capital

Share capital as of 31 December 2013 (gross of treasury shares) is represented by 107,362,504 issued and fully-paid ordinary shares, par value EUR 0.25 each, totalling EUR 26,841 thousand. As of 31 December 2013 the Company holds 5,876,878 treasury shares, representing the 5.5% of its share capital.

There are no shares with restricted voting rights, without voting rights or with preferential rights. The number of outstanding shares (non-considering treasury shares) is not changed during the period.

Legal reserve

The legal reserve amounts to EUR 2,861 thousand at 31 December 2013, showing an increasing of EUR 58 thousand compared to the previous year as effect of the allocation of the 2012 profit.

Share premium reserve

The share premium reserve amounts to EUR 71,240 thousand and it remains unchanged since 31 December 2012.

Other reserves

The caption records a positive variation as a consequence of the profit of the previous year. We specify that reserves haven't changed for income or expenses recognized directly in equity.

Fair value reserve

The fair value reserve derives from the application of IAS 16 in order to measure the land and buildings owned by the Company at their fair value, as determined with reference to an independent appraisal.

IAS reserve

The IAS reserve, formed on the first-time adoption of IFRS, reflects the differences in value that emerged on the transition from ITA GAAP to IFRS. The differences reflected in this equity reserve are stated net of tax effect, as required by IFRS 1.

Profits/(Losses) carried-forward

Profits/(losses) carried-forward at 31 December 2013 amount to EUR 2,175 thousand and has not changed since 31 December 2012.

Reamasurement of defined benefit plans reserve

Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing

Equity reported in the Statutory Financial Statements at 31 December 2012 has decreased by EUR 532 thousand. Reference should be made to the section "Accounting policies" for further details.

Net Profit /loss

This caption highlights a loss of EUR 5,284 thousand.

Information on distributable reserves

The following schedule provides information on the way each equity reserve can be used and/or distributed, together with how they have been used in the past three years.

(Values in thousands of EUR)	Amount	Possible uses	Amount distributabl ^e	Uses in prior years		
				To cover losses	For capital increases	For distribution to shareholders
Share capital	25,371					
Legal reserve	2,861	B				
Share premium reserve:						
- including	69,028	A,B,C	69,028			
- including	2,212	B				
Other reserves:						
- inc. extraordinary reserve	28,904	A,B,C	28,904	2,190		
IAS reserve (art.6 D.Lgs. 38/2005)	665	B				
Fair Value reserve (art. 6 D.Lgs. 38/2005)	7,742	B				
Profit/(losses) carried-forward	2,175	A,B,C	2,175			
Total	138,958		100,107	2,190		-

KEY: A (for share capital increases); B (to cover losses); C (for distribution to shareholders)

Restricted Reserves

Pursuant to art. 109.4.b) of the Consolidated Income Tax Law approved by Decree 917 dated 22 December 1986, as modified by Decree 344 dated 12 December 2003, restricted reserves as of 31 December 2013 amount to EUR 1,302 thousand.

In the absence of freely-distributable reserves or profits, these reserves would be taxable upon distribution.

NON-CURRENT LIABILITIES

12. Provisions

The changes in the various provisions are analysed below:

(Values in thousands of EUR)	31 December 2012	Increases	Decreases	31 December 2013
Pensions and similar obligations	417	47	-106	358
Total	417	47	-106	358

The agents' termination indemnities reflect an estimate of the costs to be incurred on the termination of agency contracts, considering legal requirements and all other useful information, such as historical experience, the average duration of agency contracts and their rate of turnover. The amount stated represents the present value of the payments required to settle the obligation.

The section on "Contingent liabilities" describes the tax contingencies that are not covered by provisions since the Company is unlikely to incur charges in relation to them.

13. Post-employment benefits

The severance indemnities payable on a deferred basis to all employees of the Company are deemed to represent a defined benefits plan (IAS 19), since the employer's obligation does not cease on payment of the contributions due on the remuneration paid, but continue until termination of the employment relationship.

For plans of this type, the standard requires the amount accrued to be projected forward in order to determine the amount that will be paid on the termination of employment, based on an actuarial valuation that takes account of employee turnover, likely future pay increases and any other applicable factors. This methodology does not apply to those employees whose severance indemnities are paid into approved supplementary pension funds which, in the circumstances, are deemed to represent defined contributions plans.

Commencing from 1st January 2007, the Finance Law and related enabling decrees introduced significant changes to the regulations governing severance indemnities, including the ability of employees to choose how their individual severance indemnities will be allocated. In particular, employees can now allocate the new amounts accrued to approve pension plans or decide to retain them with the employer (which must pay the related severance contributions into a treasury account managed by INPS).

The main changes are described below:

(Values in thousands of EUR)	31 December 2012*	Increases	Decreases / Other changes	31 December 2013
Post employment benefits	5,209	92	-879	4,422
Total	5,209	92	-879	4,422

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 1 January and 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for post-employment benefits reported in the Statutory Financial Statements at 31 December 2012 have changed by EUR 733 thousand. Reference should be made to the section "Accounting policies" for further details.

The entry increases is related to the quota of financial expenses for EUR 117 thousand.

14. Non-current financial liabilities

Non-current financial payables are analysed in the following table:

(Values in thousands of EUR)	31 December 2013	31 December 2012	Change	
			Δ	%
Loans from financial institutions	15,488	3,919	11,569	295.2%
Total	15,488	3,919	11,569	295.2%

The increase in this entry is mainly due to the disbursement of a ten-year mortgage loan for an amount of EUR 11.5 million on a real estate based in Gatteo, headquarter of the subsidiary Pollini Spa. It should be noted that such real estate from 2002 to 2012 was object of a lease-back operation.

All other amounts due to banks relate to the portion of bank loans due beyond 12 months and comprise solely unsecured loans and bank finance. Such loans are not assisted by any form of security and they are not subject to special clauses, except for the early repayment clauses normally envisaged in commercial practice.

Furthermore, there are no covenants to comply with specific financial terms or negative pledges.

The following table details the bank loans outstanding as of 31 December 2013, including both the current and the non-current portion:

(Values in thousands of EUR)	Total amount	Current portion	Non-current portion
Bank borrowings	20,418	4,930	15,488
Total	20,418	4,930	15,488

The total due beyond five years amount to EUR 6,297 thousand.

15. Non-current not financial liabilities

This caption refers to tax payable generated in Aeffe Spa, as a consequence of the adhesion of the subsidiaries to the fiscal consolidation, related to the fiscal losses.

CURRENT LIABILITIES

16. Trade payables

This caption is analysed below on a comparative basis:

(Values in thousands of EUR)	31 December 2013	31 December 2012	Change	
			Δ	%
Trade payables	62,021	69,657	-7,636	-11.0%
Total	62,021	69,657	-7,636	-11.0%

Trade payables are due within 12 months and concern the debts for supplying goods and services.

The fall in trade payables is mainly due to the decrease of payables with subsidiaries due to an increasingly careful Group's treasury management and to the decrease of trade payables following the lower incidence of the operating costs thanks to the policy of costs' reduction and efficiency improvement implemented by the company's management.

17. Tax payables

Tax payables are analysed on a comparative basis in the following table:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Amounts due to tax authority for withheld taxes	1,231	1,256	-25	-2.0%
Local business tax (IRAP)	0	110	-110	-100.0%
Total	1,231	1,366	-135	-9.9%

18. Short-term financial liabilities

This caption is analysed in the following table:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Due to banks	63,772	72,871	-9,099	-12.5%
Total	63,772	72,871	-9,099	-12.5%

Bank overdrafts include advances from banks, short-term loans and the current portion of long-term loans. Advances mainly comprise the drawdown against short-term lines of credit arranged to finance working capital. Short-term loans (due within 12 months) represent loans granted to the Company by the banking system.

Such variation is mainly due to the increase of long term financial liabilities due to the disbursement of a ten-year mortgage loan to Aeffe Spa (see note 14).

These captions are analysed in the following table:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Current bank loans	58,842	69,765	-10,923	-15.7%
Current portion of long-term bank borrowings	4,930	3,106	1,824	58.7%
Total	63,772	72,871	-9,099	-12.5%

19. Other liabilities

Other current liabilities are analysed on a comparative basis in the following table:

(Values in thousands of EUR)	31 December	31 December	Change	
	2013	2012	Δ	%
Due to total security organization	1,676	1,890	-214	-11.3%
Due to employees	1,638	2,139	-501	-23.4%
Trade debtors - credit balances	1,650	2,019	-369	-18.3%
Accrued expenses and deferred income	0	7	-7	-100.0%
Other	284	353	-69	-19.5%
Total	5,248	6,408	-1,160	-18.1%

The amounts due to social security and pension institutions, recorded at nominal value, relate to the social security charges on the wages and salaries of the Company's employees.

COMMENTS ON THE INCOME STATEMENT

20. Revenues from sales and services

In 2013 consolidated revenues amount to EUR 114,806 thousand compared to EUR 125,186 thousand of the year 2012, showing a decrease of 8.3%. Net of the effects of already terminated licenses of Jean Paul Gaultier and Cacharel and excluding the new license with Ungaro, revenues would have decreased by 2.01% at constant exchange rates.

In line with historical trends, 28% of revenues are earned in Italy while 72% come from foreign markets.

Revenues are analysed by geographical area below:

(Values in thousands of EUR)	Full Year		Full Year		Change	
	2013	%	2012	%	Δ	%
Italy	35,021	30.5%	35,445	28.3%	-424	-1.2%
Europe (Italy and Russia excluded)	27,547	24.0%	32,473	25.9%	-4,926	-15.2%
United States	6,975	6.1%	9,519	7.6%	-2,544	-26.7%
Russia	13,810	12.0%	15,225	12.2%	-1,415	-9.3%
Japan	5,896	5.1%	8,286	6.6%	-2,390	-28.8%
Rest of the world	25,557	22.3%	24,238	19.4%	1,319	5.4%
Total	114,806	100.0%	125,186	100.0%	-10,380	-8.3%

21. Other revenues and income

This caption comprises:

(Values in thousands of EUR)	Full Year		Change	
	2013	2012	Δ	%
Rental income	2,812	2,749	63	2.3%
Extraordinary income	380	510	-130	-25.5%
Other income	2,424	1,730	694	40.1%
Total	5,616	4,989	627	12.6%

In 2013, the caption extraordinary income, mainly composed by recovery of receivables from bankrupt customers, decreases by 130 thousand.

The caption other income, which amounts to EUR 2,424 thousand in 2013, mainly refers to exchange gains on commercial transaction and sales of raw materials and packaging.

22. Costs of raw materials

This caption comprises:

(Values in thousands of EUR)	Full Year		Change	
	2013	2012	Δ	%
Raw, ancillary and consumable materials and goods for resale	38,725	40,980	-2,255	-5.5%
Total	38,725	40,980	-2,255	-5.5%

This caption mainly reflects the purchase of raw materials, such as fabrics, yarns, hides and accessories, finished products acquired for resale and packaging.

23. Costs of services

This caption comprises:

(Values in thousands of EUR)	Full Year	Full Year	Change	
	2013	2012	Δ	%
Subcontracted work	15,082	15,896	-814	-5.1%
Consultancy fees	6,563	7,571	-1,008	-13.3%
Advertising	2,819	3,150	-331	-10.5%
Commission	6,360	6,479	-119	-1.8%
Transport	1,471	1,493	-22	-1.5%
Utilities	650	652	-2	-0.3%
Directors' and auditors' fees	1,529	1,530	-1	-0.1%
Insurance	164	173	-9	-5.2%
Bank charges	334	380	-46	-12.1%
Travelling expenses	896	897	-1	-0.1%
Sundry industrial services	669	573	96	16.8%
Other services	1,243	1,270	-27	-2.1%
Total	37,779	40,064	-2,285	-5.7%

The remuneration of directors and statutory auditors is detailed in Attachment II.

Costs of services change from EUR 40,064 thousand of 2012 to EUR 37,779 thousand of 2013, showing a reduction of 5.7%.

The decrease is due to:

- the decrease of subcontracted work;
- the decrease of consultancy fees;
- the decrease of costs for "Advertising".

24. Costs of use of third parties assets

This caption comprises:

(Values in thousands of EUR)	Full Year	Full Year	Change	
	2013	2012	Δ	%
Rental expenses	2,064	1,927	137	7.1%
Royalties	10,258	10,404	-146	-1.4%
Hire charges and similar	532	441	91	20.6%
Total	12,854	12,772	82	0.6%

The entry cost of use of third parties assets increase of EUR 82 thousand from EUR 12,772 thousand in 2012 to EUR 12,854 thousand in 2013, mainly due to higher rental expenses.

25. Labour costs

This caption comprises:

(Values in thousands of EUR)	Full Year	Full Year	Change	
	2013	2012	Δ	%
Labour costs	23,939	23,413	526	2.2%
Total	23,939	23,413	526	2.2%

Labour costs move from EUR 23,413 thousand in 2012 to EUR 23,939 thousand in 2013.

The applicable national payroll contract is the textile and clothing sector contract of December 2013.

The average number of employees as of 31 December 2013 is analysed below:

(Average number of employees by category)	31 December	31 December	Change	
	2013	2012	Δ	%
Workers	143	162	-19	-12%
Office staff - supervisors	385	399	-14	-4%
Executive and senior managers	14	15	-1	-7%
Total	542	576	-34	-5.9%

26. Other operating expenses

This caption comprises:

(Values in thousands of EUR)	Full Year	Full Year	Change	
	2013	2012	Δ	%
Taxes	281	255	26	10.2%
Gifts	144	185	-41	-22.2%
Contingent liabilities	81	74	7	9.5%
Other operating expenses	2,112	1,919	193	10.1%
Total	2,618	2,433	185	7.6%

The caption other operating expenses increases from EUR 2,433 thousand in 2012 to EUR 2,618 thousand in 2013. This variation is mainly due to the increasing of exchange losses as effect of the fluctuations of the exchange rates during 2013.

27. Amortisation and write-downs

This caption comprises:

(Values in thousands of EUR)	Full Year	Full Year	Change	
	2013	2012	Δ	%
Amortisation of intangible fixed assets	398	291	107	36.8%
Depreciation of tangible fixed assets	2,119	2,239	-120	-5.4%
Write-downs	4,055	248	3,807	1535.1%
Total	6,572	2,778	3,794	136.6%

The entry write-downs is related to the write-downs of the investment and the receivables toward the subsidiary Aeffe Japan Inc. for EUR 3,805 thousand. Such write-downs became necessary as a result of the reorganization of the distribution network in Japan. Specifically Aeffe S.p.A. has signed with Woollen Co., Ltd. and Mitsubishi Corporation Fashion Co., Ltd. an important distribution and franchise agreement for which Woollen Co., Ltd. has become the exclusive distributor of the brands Alberta Ferretti, Philosophy for the whole territory of Japan. At the same time of the conclusion of the mentioned distribution and franchise

agreement, the controlled company Aeffe Japan Co., Ltd. has transferred to Woollen Co., Ltd., accounts receivables, stock along with furniture and accessories in the stores and the major part of the employees in the workforce. Such operation, that has determined an income of EUR 1,700 thousand as goodwill, will allow the Company an increase in profitability and an improvement of the operating net working capital in the Japan's area starting from 2014.

28. Financial income/ expenses

The caption "Financial income" comprises:

(Values in thousands of EUR)	Full Year	Full Year	Change	
	2013	2012	Δ	%
Interest income	728	783	-55	-7.0%
Financial discounts	30	7	23	328.6%
Foreign exchange gains	541	314	227	72.3%
Total	1,299	1,104	195	17.7%

The caption "Financial expenses" comprises:

(Values in thousands of EUR)	Full Year	Full Year	Change	
	2013	2012	Δ	%
Interest expenses	5,403	5,713	-310	-5.4%
Lease interest	0	120	-120	-100.0%
Foreign exchange losses	532	331	201	60.7%
Other expenses	86	160	-74	-46.3%
Totale	6,021	6,324	-303	-4.8%

The decrease in financial expenses is substantially linked to lower financial expenses as a result of a reduction in the average indebtedness of the Company compared to the year 2012 and the better banking conditions applied by banks.

Interest expenses are detailed as follow:

(Values in thousands of EUR)	Full Year	Full Year	Change	
	2013	2012	Δ	%
Interest expenses to subsidiaries	487	563	-76	-13.5%
Interest expenses to banks	4,576	4,764	-188	-3.9%
Interest expenses to others	340	386	-46	-11.9%
Totale	5,403	5,713	-310	-5.4%

29. Income taxes

This caption comprises:

(Values in thousands of EUR)	Full Year	Full Year	Change	
	2013	2012	Δ	%
Current income taxes	557	2,040	-1,483	-72.7%
Deferred income (expenses) taxes	-452	-593	141	-23.8%
Total income taxes	105	1,447	-1,342	-92.7%

The changes in deferred income (expenses) taxes are analysed in the note on deferred tax assets and liabilities.

The effective tax rates for 2012 and 2013 are reconciled with the theoretical rate in the following table:

(Values in thousands of EUR)	Full Year 2013	Full Year 2012
Profit before taxes	-5,179	2,607
Theoretical tax rate	27.5%	27.5%
Theoretical income taxes (IRES)	-1,424	717
Fiscal effect	972	-3
Total income taxes excluding IRAP (current and deferred)	-452	714
IRAP (current and deferred)	557	733
Total income taxes (current and deferred)	105	1,447

This reconciliation of the theoretical and effective tax rates does not take account of IRAP, given that it does not use profit before taxes to calculate the taxable amount. Accordingly, the inclusion of IRAP in the reconciliation would generate distorting effects between years.

COMMENTS ON THE CASH FLOW STATEMENT

The cash flow generated in 2013 amounts to EUR 269 thousand.

(Values in thousands of EUR)	Full year 2013	Full year* 2012
OPENING BALANCE (A)	40	105
Cash flow (absorbed)/generated by operating activity (B)	1,083	17,145
Cash flow (absorbed)/generated by investing activity (C)	1,248	-2,201
Cash flow (absorbed)/generated by financing activity (D)	-2,062	-15,009
Increase (decrease) in cash flow (E)=(B)+(C)+(D)	269	-65
CLOSING BALANCE (F)=(A)+(E)	309	40

30. Net cash flow (absorbed)/generated by operating activity

The cash flow generated by operating activity during 2013 amounts to EUR 1,083 thousand.

The cash flow from operating activities is analysed below:

(Values in thousands of EUR)	Full Year 2013	Full Year* 2012
Profit before taxes	-5,179	2,607
Amortisation	5,462	2,778
Accrual (+)/availment (-) of long term provisions and post employment benefits	-847	570
Paid income taxes	-693	-2,135
Financial income (-) and financial charges (+)	4,722	5,220
Change in operating assets and liabilities	-2,382	8,105
CASH FLOW (ABSORBED)/ GENERATED BY OPERATING ACTIVITY	1,083	17,145

31. Net cash flow (absorbed)/generated by investing activity

The cash flow generated by investing activity during 2013 amounts to EUR 1,248 thousand.

The factors comprising this use of funds are analysed below:

(Values in thousands of EUR)	Full Year 2013	Full Year* 2012
Increase (-)/ decrease (+) in intangible fixed assets	-437	-256
Increase (-)/ decrease (+) in tangible fixed assets	-357	-944
Investments (-)/ Disinvestments (+)	2,042	-1,001
CASH FLOW (ABSORBED)/ GENERATED BY INVESTING ACTIVITY	1,248	-2,201

32. Net cash flow (absorbed)/generated by financing activity

The cash flow absorbed by financing activity during 2013 amounts to EUR 2,062 thousand.

The factors comprising this use of funds are analysed below:

(Values in thousands of EUR)	Full Year 2013	Full Year * 2012
Other variations in reserves and profits carried-forward of shareholders' equity	112	-600
Dividends paid	0	0
Proceeds (+)/repayments (-) of financial payments	2,471	-9,513
Increase (-)/ decrease (+) in long term financial receivables	77	323
Financial income (+) and financial charges (-)	-4,722	-5,220
CASH FLOW (ABSORBED)/GENERATED BY FINANCING ACTIVITY	-2,062	15,009

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Statutory Financial Statements at 31 December 2012 has decreased by EUR 532 thousand.

OTHER INFORMATION

33. Stock option plans

Details about the stock options allocated to directors, general managers and executives with strategic responsibilities are provided in Attachment III.

34. Incentive plans

Regarding the long term incentive plans reserved to executive directors of Aeffe S.p.A., please refer to the indicated in the Report on remuneration available from the governance section of the following website: www.aeffe.com.

35. Net financial position

As required by Consob communication DEM/6264293 dated 28th July 2006 and in compliance with the CESR's "Recommendations for the consistent implementation of the European Commission's Regulation on Prospectuses" dated 10 February 2005, the Company's net financial position as of 31 December 2013 is analysed below:

(Values in thousands of EUR)	31 December 2013	31 December 2012	Change
A - Cash in hand	46	27	19
B - Other available funds	263	13	250
C - Securities held for trading			
<i>D - Cash and cash equivalents (A) + (B) + (C)</i>	<i>309</i>	<i>40</i>	<i>269</i>
E - Short term financial receivables			
F - Current bank loans	-58,842	-69,765	10,923
G - Current portion of long-term bank borrowings	-4,930	-3,106	-1,824
H - Current portion of loans from other financial institutions			0
<i>I - Current financial indebtedness (F) + (G) + (H)</i>	<i>-63,772</i>	<i>-72,871</i>	<i>9,099</i>
<i>J - Net current financial indebtedness (I) + (E) + (D)</i>	<i>-63,463</i>	<i>-72,831</i>	<i>9,368</i>
K - Non current bank loans	-15,488	-3,919	-11,569
L - Issued obligations			
M - Other non current loans			0
<i>N - Non current financial indebtedness (K) + (L) + (M)</i>	<i>-15,488</i>	<i>-3,919</i>	<i>-11,569</i>
O - Net financial indebtedness (J) + (N)	-78,951	-76,750	-2,201

Short-term financial liabilities include advances from banks that mainly comprise the drawdown against short-term lines of credit arranged to finance working capital.

36. Earnings per share

Basic earnings per share

(Values in thousands of EUR)	31 December	31 December
	2013	2012
Earnings for the period	-5,284	1,160
Medium number of shares for the period	101,486	101,486
Basic earnings per share	-0.052	0.011

37. Intercompany transactions

Aeffe S.p.A. also operates via its own direct or indirect subsidiaries. Operations carried out with them mainly concern the exchange of goods, the performance of services and the provision of financial resources. All transactions arise in the ordinary course of business and are settled on market terms i.e. on the terms that are or would be applied between two independent parties.

The effect of these transactions on the individual captions reported in the 2013 and 2012 financial statements, as shown in the supplementary income statement and balance sheet prepared for this purpose, is summarised in the following tables:

COSTS AND REVENUES

(Values in thousands of EUR)	Revenues from sales and services	Other revenues and income	Costs of raw materials, cons. and goods for	Costs of services	Costs for use of third parties assets	Other operating costs	Financial income (expenses)
Year 2013							
Moschino Group	10,773	38	127	3,471	8,293		-487
Pollini Group	986	2,442	7,568	19		2	659
Aeffe Retail Group	6,921	567	58	141			
Ozbek London Ltd							
Velmar S.p.A.	74	198	15	12			
Nuova Stireria Tavoleto S.r.l.	5	10	281	528			
Aeffe Usa Inc.	4,598	8		260			
Aeffe UK L.t.d.		24	55	218	14		
Aeffe France S.a.r.l.	544	5	24	873			
Aeffe Japan Inc.	1,569	8				2	57
Fashoff UK	1,036			765			
Total Group companies	26,506	3,300	8,128	6,287	8,307	4	229
Total income statement	114,806	5,616	38,725	37,779	12,854	-2,618	-4,722
Incidence % on income statement	23.1%	58.8%	21.0%	16.6%	64.6%	-0.2%	-4.8%

(Values in thousands of EUR)	Revenues from sales and services	Other revenues and income	Costs of raw materials, cons. and goods for	Costs of services	Costs for use of third parties assets	Other operating costs	Financial income (expenses)
Year 2012							
Moschino Group	10,987	-691	33	3,473	8,235		-563
Pollini Group	829	2,399	6,981	14			736
Aeffe Retail Group	6,172	374	40	144			
Ozbek London Ltd		-5					
Velmar S.p.A.	65	178	5	71			
Nuova Stireria Tavoleto S.r.l.	91	10	459	487			
Aeffe Usa Inc.	6,301	-502		309			
Aeffe Uk L.t.d.	718	-11	29	459	15		
Aeffe France S.a.r.l.	503	11	16	354			
Aeffe Japan Inc.	3,034	-356					32
Fashoff UK	664	-1		594			
Total Group companies	29,364	1,406	7,563	5,905	8,250	0	205
Total income statement	125,186	4,989	40,980	40,064	12,771	-2,433	-5,220
Incidence % on income statement	23.5%	28.2%	18.5%	14.7%	64.6%	0.0%	-3.9%

RECEIVABLES AND PAYABLES

(Values in thousands of EUR) Year 2013	Other fixed assets	Trade receivables	Trade payables
Moschino Group	32,772	8,198	30,983
Pollini Group	4,000	28,732	4,427
Aeffe Retail Group		6,749	3,916
Velmar S.p.A.		283	2,517
Nuova Stireria Tavoleto S.r.l.		199	1,528
Aeffe Usa Inc.		1,728	170
Aeffe UK L.t.d.	450	1,710	30
Aeffe France S.a.r.l.	2,575	3,151	620
Ozbek London L.t.d.			205
Aeffe Japan Inc.	1,942	1,760	
Total Group companies	41,739	52,510	44,396
Total balance sheet	41,780	59,406	62,021
Incidence % on balance sheet	99.9%	88.4%	71.6%

(Values in thousands of EUR) Year 2012	Other fixed assets	Trade receivables	Trade payables
Moschino Group	32,772	12,980	35,682
Pollini Group	4,000	25,896	4,083
Aeffe Retail Group		8,471	3,661
Velmar S.p.A.		153	3,179
Nuova Stireria Tavoleto S.r.l.		356	1,752
Aeffe Usa Inc.		1,189	297
Aeffe UK L.t.d.		506	578
Aeffe France S.a.r.l.	2,575	2,550	563
Ozbek London L.t.d.			210
Aeffe Japan Inc.	2,473	5,347	23
Total Group companies	41,820	57,448	50,028
Total balance sheet	41,857	65,358	69,657
Incidence % on balance sheet	99.9%	87.9%	71.8%

38. Transactions with related parties

Transactions between the Company and related parties mainly concern the exchange of goods, the performance of services and the provision of financial resources. All transactions arise in the ordinary course of business and are settled on market terms i.e. on the terms that are or would be applied between two independent parties.

The following schedule summarises the Company's transactions with other related parties:

(Values in thousands of EUR)	31 December 2013	31 December 2012	Nature of the transactions
Shareholder Alberta Ferretti with Aeffe S.p.A.			
Contract for the sale of artistic assets and design	300	300	Cost
Ferrim with Aeffe S.p.A.			
Property rental	1,433	1,248	Cost
Advance rental payments	290	293	Other current receivables
Commerciale Valconca with Aeffe S.p.A.			
Revenues	235	160	Revenue
Cost of services	122	102	Cost
Commercial	926	875	Receivable

The following table indicates the data related on the incidence of related party transactions on the income statement, balance sheet and cash flow as of 31 December 2013 and 31 December 2012:

(Values in thousands of EUR)	Balance 2013	Value rel. party 2013	%	Balance 2012	Value rel. party 2012	%
Incidence of related party transactions on the income statement						
Revenues from sales and services	114,806	235	0.2%	125,186	160	0.1%
Costs of services	37,779	422	1.1%	40,064	402	1.0%
Costs for use of third party assets	12,854	1,433	11.1%	12,771	1,248	9.8%
Incidence of related party transactions on the balance sheet						
Other current receivables	12,534	290	2.3%	14,219	293	2.1%
Trade receivables	59,406	926	1.6%	65,358	875	1.3%
Incidence of related party transactions on the cash flow						
Cash flow (absorbed) / generated by operating activity	1,083	-1,668	n.a.	17,145	-1,210	n.a.
Incidence of related party transactions on the indebtedness						
Net financial indebtedness	-78,951	-1,668	2.1%	-76,750	-1,210	1.6%

39. Atypical and/or unusual transactions

Pursuant to Consob Communication DEM/6064293 dated 28 July 2006, it is confirmed that the Company did not enter into any atypical and/or unusual transactions (as defined in such Communication) during 2013.

40. Significant non-recurring events and transactions pursuant to the Consob regulation of 28 July 2006

It is noticed that Aeffe S.p.A. have signed with Woollen Co., Ltd. and Mitsubishi Corporation Fashion Co., Ltd. an important distribution and franchise agreement for which Woollen Co., Ltd. has become the exclusive distributor of the brands Alberta Ferretti, Philosophy for the whole territory of Japan.

The distribution and franchise agreement aims at strengthening the development of Aeffe S.p.A.'s commercial network and overseeing its presence in the Japanese market in a more widespread and structured way.

It was, also recognized by Woollen Co., Ltd. an income of EUR 1,700 thousand as goodwill toward Aeffe Japan Inc..

Such operation will allow the Company an increase in profitability and an improvement of the operating net working capital in the Japan's area starting from 2014.

The effects of this operation are reported below:

(Values in thousands of EUR)	Effect on Income statement	Effect on Shareholders' equity	Effect on Cash Flow
Write-off	3,805	3,805	-
Total	3,805	3,805	-

41. Guarantees and commitments

(Values in thousands of EUR)	31 December 2013	31 December 2012	Change	
			Δ	%
Guarantees given				
- on behalf of third parties	1,044	1,038	6	0.6%
Total	1,044	1,038	6	0.6%

42. Contingent liabilities

Fiscal/administrative disputes

The Group's tax disputes refer to the following companies:

1) The Rimini Provincial Tax Commission with ruling no. 101/2/06 filed on 16 December 2006 cancelled notices of assessment 81203T100562 (RG no. 43/05) and 81203T100570 (RG no. 69/05) issued by the Rimini Tax Authorities in November 2004. The issues raised related to the 1999 and 2000 tax years concern costs deemed not allowable and the write-down of the investment in Moschino. The Rimini tax office has appealed against the sentence handed down by the Rimini Provincial Tax Commissioners. The Company presented its counter analysis within the legally-prescribed time period. The Bologna Regional Tax Commission, as set during the hearing of 27 September 2010, has rejected the appeal, confirming the first level ruling.

On 12 January 2012, the State Legal Bar disputed the validity of the judgment of the Bologna regional tax commission, by bringing an appeal before the Court of Cassation. The company, presented its counter-submission within the time limit established by the law.

The positive outcome at the first two levels of judgment means that the further development of this dispute can be considered in a positive light.

2) The Rimini Provincial Tax Commission with ruling no. 37/02/08 of 28 January 2008, filed on 9 April 2008, cancelled notices of assessment no. 81203T300390/06 and no. 81203T300393/06 issued by the Rimini Tax

Authorities in June 2006. The assessments concern tax years 2001 and 2002, and are connected with non-recognition of utilisation of the tax loss achieved during tax period 2000. The Rimini Tax Office has appealed against the sentence handed down by the Rimini Provincial Tax Commissioners with notification sent to the company on 29 May 2009. The appeal presented its counter analysis to the Regional Tax Commission of Bologna within the legally-prescribed time period. The Bologna Regional Tax Commission ordered on 14 April 2011 the suspension of this judgment pending resolution of the dispute ruling related to the notice of assessment 81203T100570/20042 (tax year 2000) with sentence become final.

3) On 1 October 2008 the Rimini Tax Office notified the company of inspection minutes in relation to direct taxes and IRAP for FY 2005. The audits also concerned VAT and were mainly focused on relations with group companies and costs for services. Specifically, the Tax Office raised issues on non-pertinent costs totaling EUR 130 thousand and non-pertinent advertising costs amounting to roughly EUR 580 thousand tied to the disbursement of contributions to subsidiary companies. On 30 August 2010, the Major Taxpayers Office of the Emilia Romagna Regional Tax Department notified assessments TGB03B500172/2010 (IRAP), TGB08B500181/2010 (theoretical IRES) and TGB09B500185/2010 (actual IRES), containing the matters indicated above. The company challenged these assessments before the Bologna Provincial Tax Commissioners ahead of the legal deadline, trusting that the valid defensive reasoning will be accepted. On 13 July 2011, with tax return n. 137 2011 00031537 15 the company has been ordered to pay the amount registered in the roll by the Tax Office, provisionally awaiting trial, equal to half of the taxes in dispute, besides interests, for a total amount of EUR 161 thousand. This tax dispute has been disputed in December 2012 before the Bologna Provincial Tax Commission, who, with sentence no. 40/13/13, filed on 14 March 2013, has accepted the request of the company, annulling the contested measures with reference to the matter relating to intra-group costs for advertising contributions and confirming the contested measures related to the reliefs for costs to be incurred and intra-group costs for lease payments. The Office, with act of appeal notified to the company on 28 October 2013, appealed against the sentence of the Bologna Provincial Tax Commission requesting the reform in relation to the matter relating to intra-group costs for advertising contributions. The Company, on 23 December 2013, filed a timely notice of cross-appeal counterclaims and contextual interlocutory appeal.

On 21 May 2013 Consob began enforcement proceedings for infringement of the combined provisions of art. 114, paragraph 5 of TUF and art. 1 and 5 of Consob Regulation transactions with related parties.

No provisions have been recorded in relation to the above disputes, since the defensive arguments put forward by the companies and its professional advisors are fully sustainable.

The directors, in receipt of the opinion of their fiscal and legal consultants, do not deem it likely that any liabilities will derive from the above-mentioned.

43. Information pursuant to art. 149-duodecies of Consob's Issuers' Regulations

The following schedule, prepared pursuant to art. 149-duodecies of Consob's Issuers' Regulation, shows the fees incurred in 2013 for auditing services and non-auditing services provided by the appointed firm for auditors. No services were provided by members of the auditing firm's network.

(Values in thousands of EUR)	Service provider	2013 fees
Audit	MAZARS S.p.A	95
Total		95

ATTACHMENTS TO THE EXPLANATORY NOTES

- ATTACHMENT I: List of investments in subsidiary and other companies
- ATTACHMENT II: Remuneration paid to directors, statutory auditors, general managers and executives with strategic responsibilities
- ATTACHMENT III: Stock options granted to directors, statutory auditors, general managers and executives with strategic responsibilities
- ATTACHMENT IV: Assets Balance Sheet with related parties
- ATTACHMENT V: Liabilities Balance Sheet with related parties
- ATTACHMENT VI: Income Statement with related parties
- ATTACHMENT VII: Cash Flow Statement with related parties
- ATTACHMENT VIII: Prospect of crucial data from the statutory financial statements of Fratelli Ferretti Holding at 31 December 2012

ATTACHMENT I

List of investments in subsidiary companies

requested by Consob Communication no. DEM/6064293 dated 28 July 2006

Company	Registered office	Currency	Share Capital (EUR)	Net profit for the period (EUR)	Net equity (EUR)	Direct interest	Number of shares	Book value
(Values in units of EUR)								
In subsidiaries companies:								
Italian companies								
Aeffe Retail								
S.p.A.	S.G. in Marignano (RN) Italy							
At 31/12/12			8,585,150	82,666	9,755,097	100%	8,585,150	25,493,345
At 31/12/13			8,585,150	-711,846	9,043,251	100%	8,585,150	25,493,345
Moschino S.p.A. S.G. in Marignano (RN) Italy								
At 31/12/12			20,000,000	366,247	37,680,051	70%	14,000,000	14,085,199
At 31/12/13			20,000,000	-7,078,186	30,601,864	70%	14,000,000	14,085,199
Nuova Stireria								
Tavoletto S.r.l.	Tavoletto (PU) Italy							
At 31/12/12			10,400	-240,968	1,144,038	100%	n.d. *	773,215
At 31/12/13			10,400	-223,372	920,666	100%	n.d. *	773,215
Pollini S.p.A. Gatteo (FC) Italy								
At 31/12/12			6,000,000	-377,996	12,277,799	100%	6,000,000	41,945,452
At 31/12/13			6,000,000	312,291	12,590,091	100%	6,000,000	41,945,452
Velmar S.p.A. S.G. in Marignano (RN) Italy								
At 31/12/12			120,000	-1,109,322	337,414	100%	60,000	5,448,395
At 31/12/13			120,000	106,456	443,870	100%	60,000	5,448,395
Foreign companies								
Aeffe France								
S.a.r.l.	Paris (FR)							
At 31/12/12			50,000	-895,000	131,656	100%	n.d. *	4,118,720
At 31/12/13			50,000	-1,003,560	-871,904	100%	n.d. *	4,118,720
Aeffe UK L.t.d. London (GB)								
At 31/12/12		GBP	310,000	278,502	765,339	100%	n.d. *	
			379,855	341,260	937,801	100%	n.d. *	478,400
At 31/12/13		GBP	310,000	-216,539	548,804	100%	n.d. *	
			371,836	-259,733	658,275	100%	n.d. *	478,400
Aeffe USA Inc. New York (USA)								
At 31/12/12		USD	600,000	899,473	11,816,683	100%		
			454,752	681,729	8,956,104	100%		10,664,812
At 31/12/13		USD	600,000	502,266	12,318,949	100%		
			435,066	364,198	8,932,600	100%		10,664,812
Aeffe Japan Inc. Tokyo (Japan)								
At 31/12/12		JPY	3,600,000	-59,452,606	-169,211,509	100%	n.d. *	
			31,687	-523,304	-1,489,407	100%	n.d. *	932,408
At 31/12/13		JPY	3,600,000	-11,088,932	-251,596,621	100%	n.d. *	0
			24,876	-76,623	-1,738,506	100%	n.d. *	0
Total interests in subsidiaries:								103,007,538

* quota

List of investments in other companies

requested by Consob Communication no. DEM/6064293 dated 28 July 2006

Company	Registered office	Currency	Share Capital (EUR)	Net profit for the period (EUR)	Net equity (EUR)	Direct interest	Number of shares	Book value
(Values in units of EUR)								
In other companies								
Conai								
At 31/12/12								103
At 31/12/13								103
Caaf Emilia Romagna								
At 31/12/12						0.520%	5,000	2,600
At 31/12/13						0.688%	5,000	2,600
Assoform								
At 31/12/12						1.670%	n.d. *	1,667
At 31/12/13						1.670%	n.d. *	1,667
Consorzio Assoenergia Rimini								
At 31/12/12						2.100%	n.d. *	517
At 31/12/13						2.100%	n.d. *	517
Effegidi								
At 31/12/12								6,000
At 31/12/13								6,000
Total interests in other companies:								10,887
* quota								
Total interests:								103,018,425

ATTACHMENT II

Remuneration paid to directors, statutory auditors, general managers and executives with strategic responsibilities (art. 78 of Consob Regulation no. 11971/99)

(Values in thousands of EUR)

Name and surname	Appointments held in 2012	Period in office	Mandate expiry date *	Emoluments for office	Bonuses and other incentives	Other remunerations	Total
DIRECTORS							
Massimo Ferretti	Chairman	01/01-31/12/2013	2014	605		256	861
Alberta Ferretti	Deputy Chairman and Executive Director	01/01-31/12/2013	2014	453		110	563
Simone Badioli	Chief Executive Officer and Executive Director	01/01-31/12/2013	2014	254		142	396
Marcello Tassinari	Managing Director and Executive Director	01/01-31/12/2013	2014	333 **		87	420
Roberto Lugano	Independent, non-executive Director	01/01-31/12/2013	2014	27		3	30
Pierfrancesco Giustiniani	Independent, non-executive Director	01/01-31/12/2013	2014	30			30
Marco Salomoni	Director	01/01-31/12/2013	2014	30			30
STATUTORY AUDITORS							
Pierfrancesco Sportoletti	President of the Board of Statutory Auditors	01/01-31/12/2013	2014	10			10
Romano Del Bianco	Statutory Auditor	01/01-31/12/2013	2014	10		6	16
Fernando Ciotti	Statutory Auditor	01/01-31/12/2013	2014	10		14	24
Total				1,762	0	618	2,380
						(1)	(2)

(*) year in which the shareholders' meeting is held to approve the financial statements and at which the mandate expires

(**) includes 30 thousand as director's emoluments and the balance as executive of the Company

(1) includes remuneration for work as employee, emoluments for the compensation committee and emoluments on behalf of subsidiary companies

(2) excludes employer's social security contributions

ATTACHMENT III

Stock options granted to directors, general managers and executives with strategic responsibilities (art. 78 of Consob Regulation no. 11971/99)

Name and Surname	Appointments held in 2013	Options held at 31/12/12			Options granted in 2013			Options exercised in 2013			Expired options	Options held at the end of 2013		
		N. of options (1)	Average exercise price (2)	Average expiry (3)	N. of options (4)	Average exercise price (5)	Average expiry (6)	N. of options (7)	Average exercise price (8)	Average expiry (9)		N. of options (10)	N. of options (11) = 1+4-7-10	Average exercise price (12)
Massimo Ferretti	Chairman	198,244	4.1	2015								198,244	4.1	2015
Alberta Ferretti	Deputy Chairman and Executive Director	198,244	4.1	2015								198,244	4.1	2015
Simone Badioli	Chief Executive Officer and Executive Director	188,804	4.1	2015								188,804	4.1	2015
Marcello Tassinari	Managing Director and Executive Director	188,804	4.1	2015								188,804	4.1	2015
Other employees of the		66,081	4.1	2015								66,081	4.1	2015
Totale		840,177										840,177		

ATTACHMENT IV

Balance Sheet Assets, with related parties

Pursuant to Consob Resolution no. 15519 dated 27 July 2006

(Values in thousands of EUR)	Notes	31 December 2013	of which related parties	31 December * 2012	of which related parties
NON-CURRENT ASSETS					
Intangible fixed assets					
Trademarks		3,652		3,777	
Other intangible fixed assets		521		356	
Total intangible fixed assets	(1)	4,172		4,134	
Tangible fixed assets					
Lands		15,803		15,803	
Buildings		23,478		23,998	
Leasehold improvements		2,089		2,511	
Plant and machinery		2,671		3,441	
Equipment		21		24	
Other tangible fixed assets		568		614	
Total tangible fixed assets	(2)	44,630		46,391	
Other fixed assets					
Equity investments	(3)	103,018	103,007	103,951	103,940
Other fixed assets	(4)	41,780	41,739	41,857	41,820
Deferred tax assets	(5)	3,792		3,556	
Total other fixed assets		148,590		149,364	
TOTAL NON-CURRENT ASSETS		197,393		199,889	
CURRENT ASSETS					
Stocks and inventories	(6)	24,865		23,945	
Trade receivables	(7)	59,406	53,436	65,358	58,323
Tax receivables	(8)	4,553		8,095	
Cash	(9)	310		40	
Other receivables	(10)	12,534	290	14,219	293
TOTAL CURRENT ASSETS		101,668		111,658	
TOTAL ASSETS		299,061		311,547	

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Statutory Financial Statements at 31 December 2012 has decreased by EUR 532 thousand.

ATTACHMENT V

Balance Sheet Liabilities, with related parties

Pursuant to Consob Resolution no. 15519 dated 27 July 2006

(Values in thousands of EUR)	Notes	31 December 2013	of which related parties	31 December * 2012	of which related parties
SHAREHOLDERS' EQUITY					
Share capital		25,371		25,371	
Share premium reserve		71,240		71,240	
Other reserves		31,765		30,605	
Fair Value reserve		7,742		7,742	
IAS reserve		666		554	
Profits / (Losses) carried-forward		2,175		2,175	
Net profit / loss		-5,284		1,160	
TOTAL SHAREHOLDERS' EQUITY	(11)	133,675		138,848	
NON-CURRENT LIABILITIES					
Provisions	(12)	358		416	
Deferred tax liabilities	(5)	8,034		7,794	
Post employment benefits	(13)	4,422		5,210	
Long term financial liabilities	(14)	15,488		3,919	
Long term not financial liabilities	(15)	4,812		5,058	
TOTAL NON-CURRENT LIABILITIES		33,114		22,397	
CURRENT LIABILITIES					
Trade payables	(16)	62,021	44,396	69,657	50,028
Tax payables	(17)	1,231		1,366	
Short term financial liabilities	(18)	63,772		72,871	
Other liabilities	(19)	5,248		6,408	
TOTAL CURRENT LIABILITIES		132,272		150,302	
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES		299,061		311,547	

(*) Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Statutory Financial Statements at 31 December 2012 has decreased by EUR 532 thousand.

ATTACHMENT VI

Income Statement, with related parties

Pursuant to Consob Resolution no. 15519 dated 27 July 2006

(Values in thousands of EUR)	Notes	Full year 2013	of which related parties	Full year 2012	of which related parties
REVENUES FROM SALES AND SERVICES	(20)	114,806	26,741	125,186	29,524
Other revenues and income	(21)	5,616	3,300	4,989	1,406
TOTAL REVENUES		120,422		130,176	
Changes in inventory		1,607		91	
Costs of raw materials, cons. and goods for resale	(22)	-38,725	-8,128	-40,980	-7,563
Costs of services	(23)	-37,779	-6,709	-40,064	-6,307
Costs for use of third parties assets	(24)	-12,854	-9,740	-12,771	-9,498
Labour costs	(25)	-23,939		-23,413	
Other operating expenses	(26)	-2,618	-4	-2,433	0
Amortisation and write-downs	(27)	-6,572		-2,778	
Financial income/(expenses)	(28)	-4,722	229	-5,220	205
PROFIT / LOSS BEFORE TAXES	-	5,179		2,607	
Income taxes	(29)	-105		-1,447	
NET PROFIT / LOSS	-	5,284		1,160	

ATTACHMENT VII

Cash Flow Statement, with related parties

Pursuant to Consob Resolution no. 15519 dated 27 July 2006

(Values in thousands of EUR)	Notes	Full Year 2013	of which related parties	Full Year* 2012	of which related parties
OPENING BALANCE		40		105	
Profit before taxes		-5,179		2,607	
Amortisation		5,462		2,778	
Accrual (+)/availment (-) of long term provisions and post employment benefits		-847		570	
Paid income taxes		-693		-2,135	
Financial income (-) and financial charges (+)		4,722		5,220	
Change in operating assets and liabilities		-2,382	-742	8,105	8,594
CASH FLOW (ABSORBED)/ GENERATED BY OPERATING ACTIVITY	(30)	1,083		17,145	
Increase (-)/ decrease (+) in intangible fixed assets		-437		-256	
Increase (-)/ decrease (+) in tangible fixed assets		-357		-944	
Investments (-)/ Disinvestments (+)		2,042	933	-1,001	-1,000
CASH FLOW (ABSORBED)/ GENERATED BY INVESTING ACTIVITY	(31)	1,248		-2,201	
Other variations in reserves and profits carried-forward of shareholders' equity		112		-600	
Dividends paid		0		0	
Proceeds (+)/repayment (-) of financial payments		2,471		-9,513	
Increase (-)/ decrease (+) in long term financial receivables		77	81	323	331
Financial income (+) and financial charges (-)		-4,722		-5,220	
CASH FLOW (ABSORBED)/GENERATED BY FINANCING ACTIVITY	(32)	-2,062		-15,009	
CLOSING BALANCE		309		40	

(* Following the retrospective application of the amendment to IAS 19 from 1 January 2013 the comparative figures at 31 December 2012 have been restated as required by IAS 1. More specifically, the figure for closing Equity reported in the Statutory Financial Statements at 31 December 2012 has decreased by EUR 532 thousand.

ATTACHMENT VIII

Prospect of crucial data from the statutory financial statements of Fratelli Ferretti Holding at 31 December 2012

(Values in units of EUR)	STATUTORY FINANCIAL STATEMENTS 2012	STATUTORY FINANCIAL STATEMENTS 2011
BALANCE SHEET		
ASSETS		
Intangible fixed assets	126,073	295,692
Tangible fixed assets	1,706,455	
Equity investments	68,070,374	80,532,303
Non current assets	69,902,902	80,827,995
Trade receivables	1,260,514	506,784
Tax receivables	2,396,418	4,181,615
Cash	58,790	61,274
Other receivables	408,018	63,335
Current assets	4,123,740	4,813,008
Total assets	74,026,642	85,641,003
LIABILITIES		
Share capital	100,000	100,000
Share premium reserve	64,635,873	67,783,322
Other reserves	15,038	195,376
Profits (Losses) carried-forward		
Net profit	-915,278	-3,327,786
Shareholders' equity	63,835,633	64,750,912
Provisions	230,526	
Long term financial liabilities		9,913,000
Non-current liabilities	230,526	9,913,000
Trade payables	9,960,483	10,977,091
Current liabilities	9,960,483	10,977,091
Total shareholders' equity and liabilities	74,026,642	85,641,003
INCOME STATEMENT		
Revenues from sales and services		
Other revenues and income	497,011	72,000
Total revenues	497,011	72,000
Operating costs	-495,862	-79,920
Costs for use of third parties assets	-458,805	
Amortisation and write-downs	-48,491	-50,804
Provisions	-281,555	-8,002
Financial income (expenses)	1,420	-142,228
Profit (loss) from affiliates	23,101,899	
Financial assets adjustments	-23,101,899	-3,175,268
Extraordinary profit/(loss)	2	1
Profit before taxes	-786,280	-3,384,221
Income taxes	-128,998	56,435
Net profit	-915,278	-3,327,786

Certification of the Financial Statements pursuant to art.81-ter of Consob Regulation N. 11971 of 14 May 1999, as amended

The undersigned Massimo Ferretti as President of the Board of Directors, and Marcello Tassinari as manager responsible for preparing Aeffe S.p.A.'s financial reports, pursuant to the provisions of art. 154 bis, clauses 3 and 4, of Legislative Decree n. 58 of 1998, hereby attest:

- the adequacy with respect to the Company structure and
- the effective application

of the administrative and accounting procedures applied in the preparation of the statutory financial statements at 31 December 2013.

The undersigned moreover attest that the statutory financial statements:

- i. have been prepared in accordance with International Financial Reporting Standards, as endorsed by the European Union through Regulation (EC) 1606/2002 of the European Parliament and Council, dated 19 July 2002;
- ii. correspond to the amounts shown in Company's accounts, books and records;
- iii. provide a fair and correct representation of the financial conditions, results of operations and cash flows of the Company.

The report on operations includes a reliable operating and financial review of the Company as well as a description of the main risks and uncertainties to which they are exposed.

13 March 2014

President of the board of directors

Manager responsible for preparing
Aeffe S.p.A. financial reports

Massimo Ferretti



Marcello Tassinari

